#### CERTIFICATION

I, MA. EDITHA S. PALTONGAN, the incumbent and duly elected Compliance Officer of BENEFICIAL LIFE INSURANCE COMPANY, INC., with SEC registration number 16680 with principal office at Beneficial Life Building, 166 Salcedo St., Legaspi Village, Makati City, on oath state that:

- On behalf of BENEFICIAL LIFE INSURANCE COMPANY, INC. (the "Company"),
   I have caused the preparation and submission of this Definitive Information
   Statement (SEC Form 20-IS) in relation to the 2025 Annual Stockholders'
   Meeting of the Company;
- I have read and understood its contents which are true and correct of my own personal knowledge and/or based on true records;
- BENEFICIAL LIFE INSURANCE COMPANY, INC., will comply with the requirements set forth in SEC Notice dated May 12, 2021, for a complete and official submission of reports and/or documents through electronic mail;
- 4) I am fully aware that documents filed online which requires pre-evaluation and/or processing fee shall be considered complete and officially received only upon payment of filing fee; and
- 5) The email account designated by the Company pursuant to SEC Memorandum Circular No. 28, series of 2020 shall be used by the company in its online submissions to the Corporate Governance and Finance Department of the SEC.

IN WITH WHEREOF, I have hereunto set my hand this \_\_\_\_\_\_\_ day of \_\_\_\_\_\_

MA. EDITHA'S PALTONGAN
Afflant

SUBSCRIBED AND SWORN to before me this MAY 3 0 2025 day of May 2025 at Makati City, affiant exhibited to me her Philippine Passport No. P2544046B with expiration date on 14 July 2029

Doc. No. 278; Page No. 47; Book No. 1;

Beneficial Life is una 2025 company, Inc.

ATTY. MIGUEL ANGELO R. DELLOSA
NOTARY PUBLIC FOR MAKATI CITY
UNTIL DECEMBER 31, 2025
APPOINTMENT NO. M-364 (2024-2025)
IBP NO. 488194 ROLL NO. 90288
PTR NO. 2684403/1-7-2025/PANGASINAN
MCLE COMPLIANCE NO. VIII-0036285
166 SALCEDO ST. LEGASPI VILLAGE MAKATI CIT

#### **COVER SHEET**

SEC Registration Number 6 6 8 0 Company Name C В  $\mathbf{E}$ L I N  $\mathbf{S}$ U R  $\mathbf{C}$  $\mathbf{E}$  $\mathbf{E}$ I  $\mathbf{A}$ L F  $\mathbf{E}$ I 0 M A A N Y I  $\mathbf{C}$ Principal Office (No./Street/Barangay/City/Town/Province) H F  $\mathbf{E}$ F C  $\mathbf{F}$ E I L  $\mathbf{T}$  $\mathbf{L}$  $\mathbf{o}$  $\mathbf{0}$ R В  $\mathbf{E}$  $\mathbf{N}$ I I A  $\mathbf{L}$ L I В U G S S T R T D Ι N 1 6 6  $\mathbf{L}$  $\mathbf{E}$  $\mathbf{D}$ 0  $\mathbf{E}$  $\mathbf{E}$ L  $\mathbf{E}$  $\mathbf{G}$ A  $\mathbf{S}$ P  $\mathbf{G}$  $\mathbf{E}$ M K T I  $\mathbf{C}$ I T Y A A A Department requiring the report Form Type Secondary License Type, If Applicable G|F|DIS **Definitive Information Statement COMPANY INFORMATION** Company's Email Address Company's Telephone Number/s Mobile Number corpsec@benlife.com.ph (+632) 8818 8671 09992297694 **Annual Meeting** Fiscal Year No. of Stockholders Month/Day Month/Day June 30, 2025 6784 **DECEMBER 31** CONTACT PERSON INFORMATION The designated contact person  $\underline{\textit{MUST}}$  be an Officer of the Corporation Name of Contact Person **Email Address** Telephone Number/s Mobile Number MA. SIGRID R. PINLAC corpsec@benlife.com.ph (+632)8818 8671 09992297694 Contact Person's Address 7F Beneficial Life Building, 166 Salcedo Street, Legaspi Village, Makati City

**Note**: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.



## NOTICE AND AGENDA OF **2025** ANNUAL STOCKHOLDERS' MEETING

NOTICE IS HEREBY GIVEN that the Annual Stockholders' Meeting ("ASM") of BENEFICIAL LIFE INSURANCE COMPANY, INC. (the "Company") will be held through remote communication via <a href="https://www.benlife.com.ph/benlife-2025-ASM/">https://www.benlife.com.ph/benlife-2025-ASM/</a> on June 30, 2025, Monday, at 3:00 o' clock in the afternoon with the following:

#### AGENDA1

- 1. Call to Order
- 2. Certification of Notice of Meeting and Quorum
- 3. Approval of the Minutes of the Previous ASM Held on 28 June 2024
- 4. Presentation of Annual Report and Approval of the Audited Financial Statements ("AFS")
- 5. Ratification and Confirmation of all Acts and Resolutions of the Board of Directors and its Committees, Officers and Management Since the 2024 ASM
- 6. Election of Members of the Board (including the Independent Directors)
- 7. Election of External Auditor
- 8. Consideration of Such Other Matters as May Properly Come Before the Meeting
- 9. Adjournment

Only stockholders of record at the close of business hours on <u>June 02, 2025</u> are entitled to notice of, and vote at, this ASM.

In view of current circumstances and pursuant to and in accordance with the Company's Amended By-Laws, the Board of Directors during its Regular Meeting held on April 10, 2025, resolved that the Annual Stockholders' Meeting be held in a fully virtual format, thus, stockholders may only attend the ASM by remote communication, by voting *in absentia*, or by appointing a proxy.

Stockholders intending to participate in the meeting by remote communication must register at <a href="https://form.jotform.com/benlifemis.com.ph/2025-ASM-registration">https://form.jotform.com/benlifemis.com.ph/2025-ASM-registration</a> on or before 12:00 o'clock in the afternoon of 30 June 2025. Stockholders may vote by remote communication, or *in absentia* subject to validation procedures. The procedures for participation in the meeting through remote communication and for casting of votes *in absentia* are explained in the Information Statement.

Stockholders who intend to vote by proxy shall submit the duly accomplished proxy to the Office of the Corporate Secretary, 7<sup>th</sup>/F Beneficial Life Building, 166 Salcedo Street, Legaspi Village, Makati City or via email to *corpsec@benlife.com.ph* not later than 5:00 P.M. of June 24, 2025. Validation of proxies shall be held on June 26, 2025 at 10:00 a.m. WE ARE NOT SOLICITING PROXIES.

All email communications should be sent to <u>corpsec@benlife.com.ph</u> on or before the designated deadlines.

Given this  $30^{th}$  day of May 2025.

FOR THE BOARD OF DIRECTORS:

MA. SIGRID R. PINLA Corporate Secretary

<sup>&</sup>lt;sup>1</sup> See next page for the explanation and rationale for each item in the Agenda

#### EXPLANATION AND RATIONALE OF AGENDA ITEMS

#### Call to Order

The Chairman will formally open the meeting at approximately 3:00 o'clock in the afternoon

#### **Certification of Notice and Quorum**

The Corporate Secretary will certify that written notice for the meeting was duly sent to stockholders and that a quorum exists for the transaction of business.

#### Approval of the Minutes of the Annual Stockholders Meeting Held on June 28, 2024

The Minutes of the ASM held on June 28, 2024 are available at the Company website, <u>www.benlife.com.ph</u>. A soft copy of the minutes will also be distributed to the stockholders after their registration for the meeting.

*Remarks*: A resolution on this agenda item must be approved by the majority of the votes of the stockholders present and eligible to vote.

#### Resolution:

"RESOLVED, as it is hereby resolved, that the Minutes of the Annual Stockholders' Meeting of the Company held on June 28, 2024 be, as the same is hereby, approved."

### <u>Presentation of the 2024 Annual Report and Approval of the Audited Financial Statements (AFS)</u>

The AFS as at December 31, 2024 will be presented for approval by the stockholders. Prior thereto, the President, Mr. Jaime C. Fernandez, will deliver a report to the stockholders on the performance of the Company in 2024 and the outlook for 2025. The AFS will be embodied in the Information Statement to be sent to the stockholders at least twenty-one (21) calendar days prior to the meeting.

*Remarks*: A resolution on this agenda item must be approved by the majority of the votes of the stockholders present and eligible to vote.

#### Resolution:

"RESOLVED, as it is hereby resolved, that the Audited Financial Statements ('AFS') of the Company for the year ended December 31, 2024 be, as the same are hereby, approved."

### <u>Ratification and Confirmation of All Acts and Resolutions of the Board of Directors and</u> its Committees, Officers and Management Adopted Since the 2024 ASM

Ratification by the stockholders will be sought for all the acts and resolutions of the Board and all the acts of the Management of the Company since the ASM on June 28, 2024. The acts and resolutions of the Board and its committees include approval of contracts and agreements, projects and investments, treasury matters, and acts and resolutions covered by disclosures to the Securities and Exchange Commission and the Insurance Commission. The acts of Management were those taken to implement the resolutions of the Board and/or its Committees, or taken in the general conduct of business.

*Remarks*: A resolution on this agenda item must be approved by the majority of the votes of the stockholders present and eligible to vote.

#### Resolution:

"RESOLVED, as it is hereby resolved, that the acts and resolutions of the Board and its Committees, as well as those of the Management, made and adopted since the last Annual Stockholders' Meeting of the Company be, as the same are hereby, approved."

#### **Election of Members of the Board (including Independent Directors)**

In accordance with the Amended By-laws of the Company, the Revised Manual on Corporate Governance and relevant SEC rules, any stockholder, including minority stockholders, may submit to the Corporate Governance Committee of the Company nominations to the Board prior to the ASM. The Corporate Governance Committee will determine whether the nominees for directorship, including the nominees for independent directors, have all the qualifications and none of the disqualifications to serve as members of the Board before submitting the same for election by the stockholders. The profile of the nominees to the Board is in the Information Statement for distribution to the stockholders, and will be uploaded to the Company website for examination by the stockholders.

*Remarks*: The directors are elected by plurality votes using the cumulative voting method. The tally of votes will be reflected in the Minutes of the 2025 ASM.

#### **Election of External Auditor**

For the fiscal year 2025, the accounting firm of Reyes Tacandong & Co. was nominated to act and serve as external auditor of the Company. The profile of the external auditor will be provided in the Company website for examination by stockholders.

*Remarks*: A resolution on this agenda item must be approved by the majority of the votes of the stockholders present and eligible to vote.

#### Resolution:

"RESOLVED, that the election of Reyes Tacandong & Co. as external auditor of the Company for the year 2025 be, as it is hereby confirmed and approved."

#### Consideration of Such Other Matters as May Properly Come Before the Meeting

The Chairman will open the floor for comments and questions, and take up items included in the agenda, received from the stockholders in accordance with the existing relevant laws, rules and regulations of the Securities and Exchange Commission.

#### **Adjournment**

Upon determination that there are no other matters to be considered, the Chairman shall declare the meeting adjourned.

#### WE ARE NOT SOLICITING YOUR PROXY.

Stockholders who wish to cast their votes may do so via method provided for voting *in absentia* or by accomplishing the proxy form provided below. The detailed procedure for casting votes *in absentia* shall be sent securely to the stockholders. Stockholders who wish to vote by proxy shall send the scanned copy of the proxy via email to <u>corpsec@benlife.com.ph</u> or hard copy thereof to the Office of the Corporate Secretary at 7/F Beneficial Life Building, 166 Salcedo Street, Legaspi Village, Makati City <u>on or before 5:00 p.m. of 24 June 2025</u>. Validation of proxies shall be held on <u>June 26, 2025 at 10:00 a.m.</u> at the Office of the Corporate Secretary.

#### **PROXY**

(th fac na Co	ne "Company") hereby a tet and proxy, with power me as proxy of the und	ppoints of substitu lersigned s	ition, to presen	t and vote	insurance company, inc, as his/her attorney-in- e all shares registered in his/her/its hal meeting of stockholders of the hereof for the purpose of acting on	
1.	Stockholders' Meeting		ne 28, 2024	6.	At his/her discretion, the proxy named above is authorized to vote upon such other matters as may properly come before the meeting.	
2.	Approval of Annual Re Financial Statements	eport and 2	2024 Audited		YesNoAbstain	
	YesNo		Abstain		Printed Name of Stockholder	
3.	Ratification of all acts Board and its Commit Management adopted year	tees, and	Officers and	_	Signature of Stockholder/ Authorized Signatory	
	Yes No		Abstain		Address of Stockholder	
4.	Election of Directors	No. of	Votes		Contact Telephone Number	
		Yes N	o <u>Abstain</u>	_	Date	
	Jaime C. Fernandez Maria Elena C. Fernandez Santiago Gabriel Fernandez Roberto F. De Ocampo Jaime F. Panganiban Cesar O. Virtusio Paul P. Sagayo, Jr.			THE MANIER OF THE ELECTHE MATTERS MAY	XY, WHEN PROPERLY EXECUTED, WILL BE VOTED IN NER AS DIRECTED HEREIN BY THE STOCKHOLDER(S) RECTION IS MADE, THIS PROXY WILL BE VOTED FOR TION OF ALL NOMINEES AND FOR THE APPROVAL OITERS STATED ABOVE AND FOR SUCH OTHER MATTERS PROPERLY COME BEFORE THE MEETING IN THE DESCRIBED IN THE INFORMATION STATEMENT AS RECOMMENDED BY MANAGEMENT OR THE BOARITORS.	ι. F S T
	Independent Directors John E. Huang			IT AT ANY A PROXY I ATTENDS	OLDER GIVING A PROXY HAS THE POWER TO REVOKE TIME BEFORE THE RIGHT GRANTED IS EXERCISED IS ALSO CONSIDRED REVOKED IF THE STOCKHOLDER THE MEETING IN PERSON AND EXPRESSES HIS N TO VOTE IN PERSON.	١.
5.	Damian Domingo O. Mapa  Election of Reyes Taca External Auditor Yes No	andong &	Company as Abstain	ACCOMPA QUOTING OFFICER 1 REQUIREM BROKER O CARRIED ACCOUNT BY A CERI OR CUSTO	SUBMITTED BY A CORPORATION SHOULD BINED BY A CORPORATE SECRETARY'S CERTIFICATE THE BOARD RESOLUTION DESIGNATING A CORPORATE TO EXECUTE THE PROXY. IN ADDITION TO THE ABOVE MENT FOR CORPORATIONS, A PROXY FORM GIVEN BY SUCH BROKEE OR CUSTODIAN BANK FOR THE OF THE BENEFICIAL OWNER MUST BE ACCOMPANIED THE ACCOMPANIED THE WRITTEN UNDER OATH STATING THAT THE BROKEE DIAN BANK HAS OBTAINED THE WRITTEN CONSENT COUNT HOLDER.	EEEAKEOK

NOTARIZATION OF THIS PROXY IS NOT REQUIRED.

# SECURITIES AND EXCHANGE COMMISSION SEC FORM 20-IS

1. Check the appropriate box:

# INFORMATION STATEMENT PURSUANT TO SECTION 20 OF THE SECURITIES REGULATIONS CODE

	<ul> <li>Preliminary Information Statement</li> <li>[√] Definitive Information Statement</li> </ul>					
2.	Name of registrant as specified in its Charter:					
	BENEFICIAL LIFE INSURANCE COMPANY, INC.					
3.	Province, Country or other jurisdiction of incorporation or organization:					
	Metro Manila, Philippines					
4.	SEC Identification Number <u>16680</u>					
5.	BIR Tax Identification No. <u>000-883-987</u>					
6.	Address of Principal Office: Beneficial Life Building, 166 Salcedo Street, Legaspi Village, Makati City, 1229 Philippines					
7.	Registrant's telephone number: (632) 8818-8671					
8.	Date, time and place of the meeting of the security holders:					
	Date: June 30, 2025 Time: 3:00pm  Place: Online web address/URL Registration link: https://form.jotform.com/benlifemis.com.ph/2025-ASM-registration For participation via remote communication: https://www.benlife.com.ph/benlife-2025-ASM/ For voting in absentia: https://form.jotform.com/benlifemis.com.ph/2025-ASM-polls					
9.	Approximate date on which the Information Statement is to be first sent or given to security holders:					
	<u>June 03, 2025</u>					
10.	In case of Proxy Solicitations: <u>N/A</u>					
11.	1. Securities registered pursuant to Sections 8 and 12 of the Code, or Sec. 4 and 8 of the RSA (information on number of shares and amount of debt is applicable only to corporate registrants)					
	Title of each class  No. of shares of Common Stocks Outstanding or Amount of Debt Outstanding					
	N/A					
12	Are any or all of these securities listed on the Philippine Stock Exchange ("PSE")					
	Yes [ ] No [√]					

#### INFORMATION REQUIRED IN THE INFORMATION STATEMENT

#### A. GENERAL INFORMATION

#### Item 1. Date, Time, and Place of the 2025 Annual Stockholders' Meeting (ASM)

a. Date : June 30, 2025

Time : 3:00 o'clock in the afternoon

Place : 8/F Board Room Beneficial Life Building

166 Salcedo St., Legaspi Village

Makati City

Online web address/URL

For participation via remote communication: <a href="https://www.benlife.com.ph/benlife-2025-ASM/">https://www.benlife.com.ph/benlife-2025-ASM/</a>/
For voting *in absentia*: <a href="https://form.jotform.com/benlifemis.com.ph/2025-ASM-polls">https://form.jotform.com/benlifemis.com.ph/2025-ASM-polls</a>

Registrant's Mailing Address: Beneficial Life Building, 166 Salcedo Street,

Legaspi Village, Makati City, 1229

b. Approximate date when the Information Statement is to be first sent to the stockholders:

June 03, 2025

Taking cognizance of a broader, wider coverage and scope, and certainly, farther reach in sending out Notice of Meeting via publication in both online and print formats, the Company intends to distribute the Information Statement along with the Notice of ASM and other documents through the alternative mode prescribed by the Securities and Exchange Commission (pursuant to SEC Notice dated March 12, 2025) for publicly listed companies, in order to achieve the most number and meaningful stockholders' participation.

WE ARE NOT ASKING YOU FOR A PROXY AND YOU ARE REQUESTED NOT TO SEND US A PROXY.

#### Item 2. Dissenters' Right of Appraisal

There are no matters or proposed actions included in the Agenda of the 2025 Annual Stockholders' Meeting that may give rise to a possible exercise by stockholders of their appraisal rights. Generally, however, the stockholders of the Company have the right of appraisal in the following instances, as provided under the Revised Corporation Code: (i) in case any amendment to the articles of incorporation has the effect of changing or restricting the rights of any stockholder or class of shares or of authorizing preferences in any respect superior to those of outstanding shares of any class, or of extending or shortening the term of corporate existence; (ii) in case of sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets; (iii) in case of merger or consolidation; and (iv) in case of investment of corporate funds for any purpose other than the primary purpose for which it was organized.

Any stockholder who wishes to exercise his/her appraisal right must have voted against the proposed corporate action. He/she must also make written demand on the Company, within thirty (30) days after the date on which the vote was taken, for payment of the fair value of his/her shares. Failure to make the demand within such period shall be deemed a waiver of the exercise of the appraisal right. If the proposed corporate action is implemented or effected, the Company shall pay to such stockholder, upon surrender of the certificate(s) of stock representing his/her shares, the fair value thereof as of the day prior to the date on which the vote was taken, excluding any appreciation or depreciation in anticipation of such corporate action.

If, within a period of sixty (60) days from the date the corporate action was approved by the stockholders, the withdrawing stockholder and the Company cannot agree on the fair value of the shares, it shall be determined and appraised by three (3) disinterested persons, one of whom shall be named by the stockholder, another by the Company, and the third by the stockholder and the Company. The findings of the majority of the appraisers shall be final and their award shall be paid by the Company within thirty (30) days after such award is made.

No payment shall be made to any dissenting stockholder unless the Company has unrestricted retained earnings in its books to cover such payment.

Upon payment by the Company of the agreed or awarded price, the stockholder shall forthwith transfer his/her shares to the Company.

THERE ARE NO MATTERS THAT WILL BE PRESENTED FOR STOCKHOLDERS' APPROVAL DURING THE ANNUAL MEETING THAT MAY OCCASION THE EXERCISE OF THE RIGHT OF APPRAISAL.

## Item 3. Interest of Certain Persons in or Opposition to Matters to be Acted Upon

- a. No current director, nominee for election as director, associate of the nominee or executive officer of the Company at any time since the beginning of the last fiscal year had any substantial interest, direct or indirect, by security holdings or otherwise, in any matters to be acted upon in the meeting, other than election to office.
- b. No director has informed the Company in writing that he intends to oppose an action to be taken by the Company at the meeting.

#### B. CONTROL AND COMPENSATION INFORMATION

#### Item 4. Voting Securities and Principal Holders Thereof

a. Class of Voting Shares

The Company has six hundred twenty six million seven hundred fifty six thousand four hundred ninety four (626,756,494) outstanding common shares. There are approximately six thousand seven hundred eighty four (6,784) stockholders as of May 09, 2025. Each common share shall be entitled to one (1) vote with respect to all matters to be taken up during the Annual Stockholders' Meeting.

Top 20 Shareholders as of May 09, 2025:

	<u>Shareholder</u>	No. of Shares	<u>Percentage</u>
1	FMF DEVELOPMENT CORP.	508,131,734	81.0732%
2	MERJE TRADING INC.	71,555,127	11.4167%
3	JCF INVESTMENT HOLDINGS, INC.	4,163,321	0.6643%
4	SAN BARTEL INVESTMENTS, INC.	2,817,753	0.4496%
5	IBANK T/A No.01-1MA-014	1,551,450	0.2475%
6	ROBERT P. AGNER	1,043,222	0.1664%
7	FEBTC A/C 4124-00006-5	734,372	0.1172%
8	FEBTC A/C 116-00006	325,563	0.0519%
9	TERESITA S. ELA AND/OR TEODORO S. ELA III	308,874	0.0493%
10	ODULINA LOLITA B. FUNGO	297,007	0.0474%
11	TEODORO M. ELA AND/OR TEODORO S. ELA III	294,977	0.0471%
12	BENITO LEGARDA, JR.	225,529	0.0360%
13	HERMINIO S. OZAETA, JR.	211,746	0.0338%
14	JOSE ROMAN S. OZAETA	211,746	0.0338%
15	MA. CARMEN S. OZAETA	211,746	0.0338%
16	MA.NATIVIDAD S. OZAETA	211,746	0.0338%
17	MA. VICTORIA S. OZAETA	211,746	0.0338%
18	FRANK Y. HUANG	176,449	0.0282%
19	CARLOS S. MARTINEZ	176,449	0.0282%
20	MELITONA ESTATE, INC.	176,449	0.0282%
	VARIOUS STOCKHOLDERS	33,719,488	5.3800%
	TOTAL	626,756,494	100.00%

#### b. Record Date

Stockholders of record as of June 02, 2025 are entitled to notice and to vote in the Annual Stockholders' Meeting.

c. Election of Directors, Manner of Voting, and Cumulative Voting Rights

Section 6 (A), (B) and (C) of the By-laws of the Company provide:

Section 6 (A) – At any meeting of the stockholders, if the chairman of the meeting so directs or if any stockholder present so request, the polls shall be opened and closed, the proxies and ballots shall be received and taken in charge, and all questions with respect to the qualifications of voters, the validity of proxies, and the acceptance or rejection of votes shall be decided by three (3) inspectors, to be appointed by the chairman of the meeting.

Section 6 (B) — Each stockholder shall have one (1) vote for each share of stock entitled to vote as provided in the Articles of Incorporation or otherwise by law and registered in his name on the books of the Corporation.

Section 6 (C) – At any meeting of the stockholders, each stockholder shall be entitled to vote either in person or by proxy appointed by instrument in writing subscribed by such stockholder or by his duly authorized attorney and delivered to the Secretary or to the inspectors at the meeting.

Pursuant to Sections 57 and 23 of the Revised Corporation Code and Amended By-Laws, as well as the relevant Board Resolution which was passed and approved during the Regular Board Meeting held on 10 April 2025, the Board has approved the holding of the 2025 Annual Stockholders' Meeting in a virtual format. Stockholders may only attend the meeting by remote communication, by voting in absentia, or by appointing a proxy.

Election of Directors and Cumulative Voting Rights

In the election of directors, the number of votes to which each stockholder is entitled shall be equal to the number of shares he/she owns, multiplied by the number of directors to be elected. All stockholders have cumulative voting rights. Each stockholder may vote such number of shares for as many persons as there are directors to be elected or he/she may cumulate said shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his/her shares shall equal, or he/she may distribute them on the same principle among as many candidates as he/she shall see fit. The total number of votes cast by him/her shall not, however, exceed the number of shares owned by him/her, multiplied by the number of directors.

- d. Security Ownership of Certain Record and Beneficial Owners and Management
  - (i). Security Ownership of Certain Record and Beneficial Owners (more than 5%) as of May 09, 2025.

As of May 09, 2025, the Company knows no one who beneficially owns in excess of five percent (5%) of its common stock except as set forth in the table below:

Title of Class	Name, address of record owner and relationship w/ issuer	Name of beneficial owner and relationship w/ record owner	Citizenship	No. of shares held	Percent
Common	FMF Development Corp. ("FMF") 3F Alpap I Bldg., 140 Leviste St. Salcedo Village, Makati City (Parent Company)	Roberto C. Fernandez (Chairman of the Board and stockholder); Jaime C. Fernandez (President and Director and Stockholder)	Filipino	508,131,734	81.07%
Common	Merje Trading, Inc. ("Merje") 1381 Palm Avenue, Dasmarinas Village, Makati City (Related Party)	Jaime C. Fernandez (President and Director and Stockholder)	Filipino	71,555,127	11.42%

Both domestic corporations are the registered owners on record based on the corporate books of the Company. FMF, however, has approximately sixty eight thousand five hundred fifty seven (68,557) stockholders while Merje is a closely-held corporation.

FMF is represented by its Chairman, Mr. Roberto C. Fernandez. Merje, on the other hand, is represented by its President, Mr. Jaime C. Fernandez.

The officers and shareholders of Merje are members of the Fernandez family, which include Messrs. Jaime and Roberto Fernandez, and Ms. Maria Elena C. Fernandez.

## (ii). Security Ownership of Directors and Management (Executive Officers) as of May 09, 2025:

Title of Class	Name of Beneficial Owner	Amount and Nature of Beneficial Ownership (All Direct)	Percentage (of total outstanding shares)
	Directors		
Common	Maria Elena C. Fernandez	16,462	0.0026000%
Common	Paul P. Sagayo, Jr.	10	0.000016%
Common	Roberto F. de Ocampo	10	0.000016%
Common	Cesar O. Virtusio	10	0.000016%
Common	Jaime F. Panganiban	10	0.000016%
Common	John E. Huang	10	0.000016%
Common	Santiago Gabriel O. Fernandez	10	0.000016%
	President & CEO and Executive Office	cers	
Common	Jaime C. Fernandez*	34,116	0.0054000%
Common	Ma. Editha S. Paltongan	99,143	0.0158000%
Common	Devorah Q. Dela Cruz	8,957	0.0014000%
Common	Teresita E. Ullegue	8,205	0.0013000%
All officers and qualifying share	directors as a group including es	167,119	0.0266000%

<sup>\*</sup>Mr. Jaime C. Fernandez indirectly owns 0.664% pursuant to SEC Memorandum Circular No. 15, series of 2019

#### (iii). Voting Trust Holders of 5% or More

The Company knows no person holding more than five percent (5%) of common shares under a voting trust or similar agreement which may result in a change in control of the Company during the period covered by this report.

#### (iv). Changes in Control

No change of control in the Company has occurred since the beginning of its last fiscal year.

#### e. Certain Relationships and Related Party Transactions

FMF Development Corporation ("FMF") is the parent company of the Registrant with 81% ownership of the total outstanding capital stock. The Registrant's financial statements are consolidated with that of the parent on an annual basis.

Registrant's wholly owned subsidiary is Solana Investment Holdings Corp. ("SIHC") was dissolved following the approval thereof during the Board and Stockholders' meeting held last October 21, 2021. SIHC was an investment company with holdings in foreign currency denominated securities. The transfer of the assets was completed in December 2021.

Beneficial Financial Advisors, Inc. ("BFAI"), also a wholly owned subsidiary of Registrant, had its corporate term ended in June 30, 2023.

The Board of Directors and stockholders of BFAI approved a resolution for the cessation of its business operations effective December 15, 2021, and shortening of the company's term of existence until June 30, 2023. BFAI, then, further amended its Amended Articles of Incorporation carry into effect said Board-approved resolutions, and duly submitted the same to the Securities and Exchange Commission (SEC). The SEC issued the Certificate of Filing of Amended Articles of Incorporation of BFAI on April 22, 2022.

No other transaction was undertaken by the Registrant in which any director or executive officer was involved or had a direct or indirect material interest aside from the loans granted as disclosed under Notes 7 and 16 of the audited financial statements and Supplementary Schedule B.

Related party transactions shall be conducted at arm's-length and on terms that are at least comparable to normal commercial terms in order to safeguard the best interest of the Company, its policyholders, claimants and creditors. In all cases, the applicable and relevant provisions of the Insurance Code, as amended, and the Revised Corporation Code, shall be complied with by the Company.

Any related party transaction shall be disclosed fully by Management to the Board, and prior approval by the Board shall be obtained for all related party transactions which are material in nature.

Moreover, the directors of the Board are required to report any dealings or transactions relating to the Company's shares within three (3) business days from occurrence thereof. The Board shall then constitute a committee with all independent directors sitting as members thereof to conduct a review of the material or significant related party transaction and to determine whether the subject transaction/s when entered into and executed will redound to the best interest of the Company.

#### Item 5. Directors and Executive Officers

#### a. Board of Directors

Article III, Sections 1 and 2 of the Amended By-Laws of the Company provide:

"Section 1. Number of Members

The number of directors of the Corporation shall be nine (9) including the independent directors as may be required by law."

Section 2. Term of Office

"Each director shall hold office for one (1) year and until his successor is duly elected and has qualified; provided however that any director may be removed from office, with or without cause, at any time by two-thirds (2/3) vote of the subscribed capital stock entitled to vote."

The attendance of the directors at the meetings of the Board of Directors and of stockholders held during the year 2024 is as follows:

Directors	No. of Regular Board Meetings Attended/Held	Present	No. of ASM Meetings Attended/Held	Present
Roberto C. Fernandez	4/4	100%	1/1	100%
Jaime C. Fernandez	4/4	100%	1/1	100%
Maria Elena C. Fernandez	3/4	75%	1/1	100%
Santiago Gabriel O. Fernandez	3/4	75%	1/1	100%
Paul P. Sagayo, Jr.	4/4	100%	1/1	100%
Jaime F. Panganiban**	4/4	100%	1/1	100%
Cesar O. Virtusio**	4/4	100%	1/1	100%
Roberto F. de Ocampo**	3/4	75%	1/1	100%
John E. Huang**	4/4	100%	1/1	100%

<sup>\*\*</sup> Independent Director

On December 11, 2024, Mr. Roberto C. Fernandez furnished the Corporate Secretary his letter of resignation from the Board due to personal reasons and circumstances beyond his control. His resignation took effect immediately.

#### b. Board Committees

The Board delegates and carries out its various responsibilities through its committees. Further, it delegates specific responsibilities to its respective committees which focus on relevant areas in accordance with any and all applicable law and regulations. The different committees of the Board and its membership for the year 2024 are as follows:

	Board Committees					
Director	Board Risk Oversight (absorbed the Assets & Liabilities Committee)	Audit	Corporate Governance (absorbed the Nomination & Remuneration Committee)	Related Party Transaction		
Roberto C. Fernandez	M	M	M	M		
Jaime C. Fernandez	-	-	M	-		
Roberto F. de Ocampo**	M	С	AM	-		
Jaime F. Panganiban*	С	M	M	М		
Cesar O. Virtusio**	M	M	С	С		
Paul P. Sagayo, Jr.	M	M	-	M		
John E. Huang***	M	M	M	M		
Santiago Gabriel O. Fernandez	AM	AM	-	AM		

C - Chairman; M-Member; AM- Alternate Member

- c. The Composition of the Board of Directors/Nominees for Election at the Annual Stockholders' Meeting and Executive Officers
  - i. Current Board of Directors as of May 09, 2025

Name	Age (as of May 09, 2025)	Citizenship	Percent Stockholdings (of total outstanding Company shares)
Jaime C. Fernandez	69	Filipino	0.0054000%
Maria Elena C. Fernandez	62	Filipino	0.0026000%
Santiago Gabriel O. Fernandez	31	Filipino	0.000016%
Paul P. Sagayo, Jr.	58	Filipino	0.000016%
John E. Huang***	67	Filipino	0.000016%
Roberto F. de Ocampo**	79	Filipino	0.000016%
Jaime F. Panganiban**	74	Filipino	0.000016%
Cesar O. Virtusio**	78	Filipino	0.000016%

<sup>\*\*</sup> Independent Director

All nominations for directors to be elected to Board by the stockholders shall be in writing and submitted to either through the Corporate Secretary or directly to the Board on or before the date which the Board may fix, provided that submissions of any and all nomination(s) shall no longer be accepted and/or accommodated within ten (10) business days prior to the Annual Stockholders' Meeting.

The Corporate Secretary shall submit all the names of nominees (along with the respective profile(s) of new nominee(s)) to the Corporate Governance Committee which reviews and screens the qualifications, and ensures that all nominees in the final list (both for regular Directors and Independent Directors) possess all the qualifications required by relevant laws, rules, regulations, Company's Amended By-Laws and Revised Manual on Corporate Governance, and no provision on disqualification would apply to any of them. The Corporate Governance Committee shall endorse and submit to the Board the final list of nominees eligible for election as directors. No nominations will be entertained or allowed on the floor during the Annual Stockholders' Meeting.

<sup>\*\*</sup> Independent Director

<sup>\*\*\*</sup> Independent Lead Director

<sup>\*\*\*</sup> Independent Lead Director

#### ii. Nominees for Election to the Board of Directors for the Term 2025-2026

The following are the nominees (including the nominees for independent director) for the election to the Board in the coming 2025 Annual Stockholders' Meeting:

Name	Age (as of May 09, 2025)	Citizenship	Percent Stockholdings (of total outstanding Company shares)
Jaime C. Fernandez	69	Filipino	0.0054000%
Maria Elena C. Fernandez	62	Filipino	0.0026000%
Santiago Gabriel Fernandez	31	Filipino	0.0000016%
Paul P. Sagayo, Jr.	58	Filipino	0.0000016%
Roberto F. de Ocampo	79	Filipino	0.0000016%
Jaime F. Panganiban	74	Filipino	0.0000016%
Cesar O. Virtusio	78	Filipino	0.0000016%
John E. Huang**	67	Filipino	0.0000016%
Damian Domingo O. Mapa**	62	Filipino	0.0000016%

<sup>\*\*</sup> Independent Director

Ms. Jocelyn O. Obispo who is a minority stockholder and not related to any of the nominees including the nominees for independent directors formally nominated all the incumbent directors. Mr. Jaime C. Fernandez nominated Mr. Damian Domingo O. Mapa as independent director.

Messrs. De Ocampo, Panganiban, and Virtusio are incumbent independent directors of Registrant. Their respective expertise and length of experience have been invaluable to the Company. Furthermore, their time, dedication, independence and unparalleled skills in directing the affairs of the Company have contributed to the success of the Registrant. For these reasons, the Board and Management seek to retain them in the Board as regular directors for the year 2025-2026, as they have reached the term limit of independent directors pursuant to SEC Memorandum Circular (MC) No. 4, Series of 2017, subject to the affirmative vote of the majority stockholders present in the 2025 ASM.

Pursuant to the applicable rules and regulations of the IC and the SEC, the Company is required to have at least two (2) Independent Directors. For the term 2025-2026, the Company is expected to have two (2) independent directors with the nomination of Mr. Damian Domingo O. Mapa, and renomination of Mr. John E. Huang; both are expected to be formally re-elected as independent directors during the Annual Stockholders' Meeting.

The nominated independent directors are not related to other members of the Corporate Governance Committee; they are neither officers nor employees of the Company or any of its affiliates, and do not have any relationship with the Company that would interfere with the exercise of independent judgment in carrying out the responsibilities of an independent director. They possess all the qualifications and none of the disqualifications for nomination and election as independent directors. Appended in *Annex "A"* hereof are the respective Certifications of Independent Directors.

The positions of Chairman of the Board, President and Chief Executive Officer, Chief Investment Officer, Treasurer, Corporate Secretary, Compliance Officer, and other Key Executive Officers shall be elected at the first meeting of the Board after the annual election of directors, and shall hold office for one (1) year and/or until their respective successors shall have been elected and qualified. All Key Executive Officers of the Company are subject to removal at any time, with or without cause, by the affirmative vote of two-thirds (2/3) of the Board. Vacancies occurring among such Officers shall be filled by the Board. However, the Board may, in its discretion, leave unfilled for such period as it may deem proper, any office except that of the President, Treasurer, and Corporate Secretary.

The following is the list of Executive Officers of the Company as of May 09, 2025:

Executive Officers					
Name	Position/Rank/Title	Age	Citizenship		
Jaime C. Fernandez	President and CEO	69	Filipino		
Ma. Editha S. Paltongan	SVP- Treasurer & Controller & Compliance Officer	58	Filipino		
Rex Stewart Y. Cheung	VP- Chief Investment Officer	48	Filipino		
Ma. Sigrid R. Pinlac	VP- Corporate Secretary & HRLRA Head	46	Filipino		
Joy S. Vianzon	Vice President – Chief Accountant	56	Filipino		
Danilo M. Mercado	Vice President for Metro Manila Sales	65	Filipino		
Teresita E. Ullegue	Vice President – Policy Admin	71	Filipino		
Juanito B. Tan	Deputy Head- Company Operations	71	Filipino		
Glenn P. Abuzo	Asst. Vice President - MIS	54	Filipino		
Maritess M. Llapitan	Asst. Vice President - Underwriting	57	Filipino		
Devorah Q. Dela Cruz	Asst. Vice President – Credit & Collections	64	Filipino		
Elizabeth T. Flores	Asst. Vice President - Healthcare	65	Filipino		
John Jorge S. Orbe	Asst. Vice President - Facilities	53	Filipino		

Please refer to the attached *Annexes "A" and "B"* for the brief profile of the Directors/Nominees and Executive Officers of the Company, respectively.

#### d. Significant employees

All employees are expected to make reasonable contribution to the success of the business of the Company and to the fulfillment of its goals. There is no "significant employee" as defined in Part IV (A)(2) Rule 12 of the SRC (i.e. a person who is not an executive officer of the Company but who is expected to make a significant contribution to the business).

#### e. Family Relationships

The President & CEO, Mr. Jaime C. Fernandez, and Director Maria Elena C. Fernandez, are all siblings, while Mr. Santiago Gabriel Fernandez is the son of Mr. Roberto C. Fernandez, the former Chairman of the Board.

#### f. Involvement in Certain Legal Proceedings

There are no material legal proceedings, bankruptcy petition, conviction by final judgment, order, judgment or decree or any violation of a securities or commodities law for the past five (5) years to which the Company is a party, or of which any of its material properties is subject in any court or administrative government agency.

To the knowledge and/or information of the Company as set forth in the records, none of the nominees for election as Directors, its current members of the Board, or its Executive Officers have been subject of the following legal proceedings during the last five (5) years:

- (i) bankruptcy petition filed by or against any business of which such director or officer was a general partner or executive officer either at the time of the bankruptcy or within two years prior to that time;
- (ii) conviction by final judgment in a criminal proceeding, domestic or foreign;
- (iii) final order, judgment or decree of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting his involvement in any type of business, securities, commodities or banking activities, which is not subsequently reversed, suspended or vacated; or
- (iv) final judgment of violation of a securities or commodities law or regulation by a domestic or foreign court of competent jurisdiction, the SEC or comparable foreign body, or a domestic or foreign exchange, which has not been reversed, suspended or vacated.

#### g. Resignation of Directors

No director has resigned or declined to stand for re-election to the Board since the date of the Company's last Annual Stockholders' Meeting because of a disagreement with the Company's Management on any matter relating to its operations, policies or practices.

#### Item 6. Compensation of Directors and Executive Officers

#### a. Executive Compensation

#### **Summary Compensation Table**

Information as to the aggregate compensation paid or accrued during the last three (3) fiscal years and to be paid in the ensuing fiscal year to the Company's Chief Executive Officer and two (2) other most highly compensated executive officers and all other officers/directors are as follows:

Name/Position	<u>FY</u>	<u>Salaries</u>	<u>Bonus</u>	<u>Others</u>
Jaime C. Fernandez, President and CEO; Rex Stewart Y. Cheung, VP-Chief Investment Officer; Ma. Editha S. Paltongan, SVP-Comptroller; Danilo Mercado, VP-Sales; Glenn P. Abuzo, AVP-MIS				
Total	2025*	22,260,000	8,000,000	6,200,000
	2024	21,198,188	8,437,353	6,080,178
	2023	21,450,511	7,177,475	5,527,435
	2022	20,803,831	6,472,926	5,523,235
*estimate for 2025				
All other officers and directors as a group unnamed	2025*	18,500,000	7,500,000	6,500,000
инитеа	2024	18,239,309	7,465,542	6,011,037
	2023	19,550,786	6,908,678	5,464,579
	2022	18,852,588	8,940,657	6,840,708

#### b. Compensation of Directors

All members of the Board are entitled to a maximum total share of five percent (5%) Directors' Bonus based on Net Income after tax of the preceding year. Each member receives a per diem of forty thousand pesos (Php40,000.00) per board meeting and twenty thousand pesos (Php20,000.00) per committee meeting.

There are no other arrangements or contracts pursuant to which any director of the Company was compensated or is to be compensated, directly or indirectly during the last fiscal year and the ensuing year.

#### c. Employment Contracts and Termination of Employment

All Executive Officers, except for the Vice President for Policy Administration & Services, Deputy Head for Company Operations, Assistant Vice President for Healthcare, and Assistant Vice President for Credit & Collections, respectively who are on a retainer/consultancy fee basis, are under employment contracts and are entitled to a maximum total share of three percent (3%) Management Bonus based on Net Income after tax of the preceding year. They are also entitled to receive retirement benefits as required by law. There is no other compensatory plan or arrangement, other than retirement, which any executive officer shall receive in case of resignation or termination.

d. There are no outstanding warrants or options held by any of the executive officers or directors.

#### Item 7. Independent Public Accountants

a. The accounting firm of Reyes Tacandong & Co. (RT & Co.) was the Company's Independent Public Accountant for the completed fiscal year 2024. The same accounting firm RT & Co. is being recommended for re-election at the Annual Stockholders' Meeting of the Company. Pursuant to the requirements of SRC Rule 68 Par. 3, the Company has engaged RT & Co., as the external auditor with Ms. Carolina P. Angeles as the Partner-in-Charge. Ms. Angeles was the very first partner-in-charge who assumed the responsibility as a signing partner in the year 2016, up to year 2019. Should RT & Co. be elected during the Annual Stockholders' Meeting, the Company shall ensure compliance with the provisions of the SRC rule 68, as amended, particularly on Section 3.B(ix) on the rotation of external auditors or signing partners and the cooling off period requirement as the case may be.

The stockholders elect the Company's External Auditors during the Annual Stockholders' Meeting. The Audit Committee reviews the audit scope and coverage, strategy and results for the approval of the Board and ensures that audit services rendered shall not impair or derogate the independence of the External Auditors or violate SEC regulations.

Likewise, the Audit Committee determines any non-audit work performed by External Auditors, and ensures that such work will not conflict with External Auditors' duties as such or threaten its independence. The members of the Audit Committee for the year 2024 are as follows:

Roberto F. de Ocampo - Chairman
Cesar O. Virtusio - Member
Jaime F. Panganiban - Member
Roberto C. Fernandez - Member
Paul P. Sagayo, Jr. - Member
John E. Huang - Member

The accounting firm Reyes Tacandong & Co. will be nominated to act as external auditor of the Company for the year 2025. Reyes Tacandong & Co. has accepted the Company's invitation stand for its re-election this year.

The nominee must be elected by a majority vote during the Annual Stockholders' Meeting in order for it to act as the Company's independent public accountant for the year 2025.

- b. Representatives of Reyes Tacandong & Co. will be present during the Annual Stockholders' Meeting and will be given the opportunity to make a statement if they so desire. They are also expected to respond to relevant questions if needed and to count and/or validate the votes, as may be necessary, during the Annual Stockholders' Meeting.
- c. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

There was no event during the last fiscal year covered by this report where the Company and Reyes Tacandong & Co. or the audit/handling partner had any disagreement with regard to any matter relating to accounting principles or practices, financial statement disclosure or auditing scope or procedure.

d. Audit and Audit-Related Fees

The Group paid Reyes Tacandong & Co., Audit Fees in the amount of One Million Nine Hundred Forty Thousand, Six Hundred Eighty Pesos (Php1,940,680.00) for the fiscal year 2024, versus the amount of One Million Eight Hundred Forty Eight Thousand Eight Hundred Pesos (Php1,848,000.00) paid for the fiscal year 2023. The Audit Fees include compensation for audit services for the Company and its subsidiaries.

There were no non-audit related fees paid to Reyes Tacandong & Company during the year 2024 and up to the first guarter of 2025.

#### **Item 8. Compensation Plans**

The Company's current compensation plan covers all regular employees and officers. Employees' or officers' participation in the Company's compensation plan accrues upon their attainment of regular status. The compensation plan covers gross compensation income and is subject to the outcome of annual performance appraisal, which is initiated by Management for position and salary upgrading.

No action is to be taken during the Annual Stockholders' Meeting with respect to any plan pursuant to which cash or non-cash compensation may be paid or distributed.

#### C. ISSUANCE AND EXCHANGE OF SECURITIES

#### Item 9. Authorization or Issuance of Securities Other than for Exchange

No action is to be taken during the Annual Stockholders' Meeting with respect to authorization or issuance of any securities.

### Item 10. Modification or Exchange of Securities - Not Applicable.

#### Item 11. Financial and Other Information

The Statement of Management's Responsibility for Financial Statements, Company's Audited Financial Statements as of December 31, 2024, and other data related to the Company's financial information required under Item 11(a) of SEC Form 20-IS are attached hereto as Annex "C." The Schedules required under Part IV(c) of Rule 68 are included in the Annual Report (SEC Form 17-A).

#### Item 12. Mergers, Consolidations, Acquisitions and Similar Matters Not Applicable

#### Item 13. Acquisition or Disposition of Property

No action is to be taken during the Annual Stockholders' Meeting with respect to acquisition or disposition of any property by the Company requiring stockholders' approval under the Revised Corporation Code.

#### Item 14. Restatement of Accounts

The accounting policies adopted for the year ended 2024 are consistent with those of the previous financial year. The effects of the new and amended PFRS/PAS, which are not yet effective as at December 31, 2024 are fully disclosed under Note 2 - Summary of significant Accounting Policies in the Notes to Financial Statements.

The audited financial statements as at December 31, 2024 reflect the comparative amounts from prior years of the Registrant only, excluding those of the subsidiary, Beneficial Financial Advisors, Inc., whose corporate life was up to June 30, 2023 only.

#### D. **OTHER MATTERS**

#### Item 15. Action with respect to Reports:

The following matters will be presented to the stockholders for approval by a majority vote at the Annual Stockholders' Meeting:

- a. Minutes of the Annual Stockholders' Meeting held last June 28, 2024.
  - Annual Report & Audited Financial Statements for the fiscal year ended December 31, 2023.
  - Ratification of all acts of the Board of Directors, Board Committees, and Officers of the Company since the last Annual Stockholders' Meeting.
  - Election of Members of the Board
  - Election of External Auditor for the year 2024.
- b. The 2024 Annual Report and Audited Financial Statements for the year ended December 31, 2024
- c. Election of Directors for 2024-2025 (Including the Independent Directors)
- d. Election of External Auditors for the year 2025

#### Item 16. Matters Not Required to be Submitted

Proofs of transmittal to stockholders of the required Notice of the Annual Stockholders' Meeting and of the presence of a quorum form part of the Agenda of the Annual Stockholders' Meeting but will not be submitted for approval by the stockholders.

#### Item 17. Amendment of Charter, By-Laws or Other Documents

None

#### Item 18. Other Proposed Action

Confirmation/ratification of all acts, resolutions, and proceedings of the Board of Directors, Board Committees, Corporate Officers and Management done/made in the regular course of business for the period covering the preceding year up to the date of the Annual Stockholders' Meeting.

These include approval of the further amendments to Revised Corporate Governance Manual, Money Laundering and Terrorist Financing Prevention Program Manual, Resolutions, contracts and transactions entered into by the Company, and all other acts of the Board, Board Committees, and Management passed or undertaken by them during the year covered by this report and for the day to day operations of the Company as contained or reflected in the minute books, annual report and financial statements which include but not limited to matters involving approval of budget for the current year, approval of investments, treasury matters involving opening of accounts and bank transactions, appointment of signatories and amendments thereof, engagement of consultants, sale of company vehicles and other matters the Board is required to act upon.

#### **Item 19. Voting Procedures**

a. Section 5 of the Amended By-Laws of the Company states that at any meeting of the stockholders, the holders of majority of the issued and outstanding stock entitled to vote at such meeting, present in person or represented by proxy, shall constitute a quorum. Moreover, under the Amended By-Laws of the Company stockholders may either vote in person, or in absentia or by proxy.

Regarding the election of members to the Board, nominees who receive the highest number of votes shall be declared elected pursuant to Section 23 of the Revised Corporation Code.

Under the Revised Corporation Code, the affirmative vote of stockholders representing at least two thirds (2/3) of the outstanding capital stock of the Company shall be necessary for the approval of the proposed amendment to the Articles of Incorporation.

Except in cases provided above, or where the law provides otherwise, all matters subject to vote shall be decided by the plurality vote of stockholders present in person or by proxy and entitled to vote thereat, a quorum being present. Stockholders of record are entitled to one (1) vote per share. For other matters submitted to the stockholders for approval, a vote by a majority of the shares present or represented during the meeting shall be necessary to approve the proposed action.

b. Sections 23 and 57 of the Revised Corporation Code provides that the corporation may allow a stockholder to cast his vote *in absentia* via modes which the corporation shall establish, taking into account the corporation's scale, number of shareholders or members, structure and other factors consistent with the basic right of corporate suffrage.

Considering that the Annual Stockholders' Meeting will be held virtually and in accordance with SEC Memorandum No. 6, series of 2020, the Company has in place internal procedures, attached herewith as *Annex "E"*, describing the steps to be taken by stockholders for the latter to cast/submit their votes online. The stockholders shall be entitled to the same number of votes as described above. The Corporate Secretary shall record all the votes and proceedings of the stockholders and of the directors in a book kept for that purpose.

#### Item 20. Participation of Stockholders by Remote Communication

The Company will dispense with the physical attendance of stockholders at the meeting and will allow attendance only by remote communication through the link<sup>i</sup> created by the Company for such purpose.

In order for the Company to properly conduct validation procedures, stockholders who have not sent their proxies or voted via voting *in absentia* platform<sup>ii</sup> who wish to participate via remote communication, must register at <a href="https://form.jotform.com/benlifemis.com.ph/2025-ASM-registration">https://form.jotform.com/benlifemis.com.ph/2025-ASM-registration</a> on or before 12 noon of June 30, 2025. Please refer to *Annex "E"* for the detailed guidelines for participation via remote communication and the procedures for registration and casting of votes *in absentia*.

#### Report to be Furnished to the Stockholders

#### MANAGEMENT REPORT

#### **Audited Financial Statements**

The Audited Financial Statements and Interim Financial Statements, in accordance with the Revised SRC Rules 68 are hereto attached as *Annexes "C"* and "D", respectively, which form as integral parts hereof.

Management's Discussion and Analysis (MD & A) or Plan of Operation (Required by Part III(A) of "Annex C, as amended")

The Registrant's Marketing Team is aiming for conservative projection for gross premiums equivalent to P1.50Billion in 2025. To achieve this, licensed manpower should grow ideally by 50% by the year end. The Registrant has currently a sales force of 544 licensed agents based in 20 regional offices and 16 satellite agency offices. The Registrant expects to retain the existing agencies and regional offices, as well as mall operations up to the end of the year. The Registrant will leverage on the nationwide distribution network, and its expertise on "Value Innovation". Fast moving products in ordinary lifeendowments and group term health insurance will be designed based on two (2) key parameters: consumer-need centricity and cost effectiveness; and these will be delivered efficiently to markets to adhere to both emerging consumer preferences and operational-financial benchmarks.

Group insurance contracts on employee-member benefits, loan redemption, and health insurance will continue to contribute the largest share of 2025 revenues. These marketing thrusts are expected push the Registrant's total number of insured persons to over one (1) million individuals.

The Registrant is working to increase its premiums in group loan redemption insurance products through partnerships with new creditors in the banking and financial services sectors.

The Registrant continues to create enhancements in its operations with the objective of increasing efficiency in service deliverables through the use of mobile applications and servicing and various online and other payment options.

The Registrant continues to push its sales of the microinsurance products and spot cash, and plans with short term endowments for the year 2025. The Registrant has no plans to offer variable products in the market. The Registrant does not foresee undergoing a bancassurance program in 2025. There are no plans to offer variable products during the year 2025.

The Registrant continues to adhere to the regulations on its Salary Loan Program to the Department of Education ("DepEd").

The Registrant is expecting to increase its investment and other income over the previous year given that the interest rates continues to improve. The Registrant can further maximize its returns by using its available credit limit amounting to P150Million to be used in buying investment securities.

There are no changes in the composition of the registrant during the prior year and this year 2025, which include any business combination, additional acquisition of subsidiaries, restructuring or discontinuance of the Registrant's operations.

There are no other events other than the ordinary course of business that will trigger direct or contingent financial obligation that is material to the issuer, including any default or acceleration of an obligation. There are no other significant elements of income or loss that did not arise from the issuer's continuing operations.

Funds shall be continually sourced internally for its insurance requirements and the Registrant does not foresee any uncertainty that has or is reasonably likely to have a material impact on the short or long term liquidity. The registrant will meet its due obligations on time.

There are no known trends, demands, commitments, events or uncertainties that will have a material impact on the issuer's liquidity.

The required minimum statutory net worth for the Registrant is P1.30Billion as of December 31, 2024 and as of March 31, 2025. The Registrant complied with the minimum statutory net worth capital and minimum paid-up capital required by the IC.

Segment reporting is not applicable to the issuer.

As of the first quarter, the Registrant earned P342,176,105 gross premiums, which is still below the P375Million budget for the period. Premiums, net of cessions, decreased by 32% to P330,804,429 in 2025 from P485,736,932 in 2024. Investment and other income significantly increased by 11% mainly due to reinstatement of previously written off loans and receivables reported under other income.

Net insurance benefits and claims significantly decreased by 48% between the two comparative periods. Legal policy reserves due to the change in inforce policies increased by 12% from P24,953,951 in 2024 to P27,878,142 in 2025. Commissions and other direct expenses decreased by 51% between the two comparative periods since premiums from direct business also decreased.

About 35% of the Registrant's investible funds are in foreign currency denominated securities. Thus, a major component in the statement of comprehensive income is the foreign exchange gain or loss. The rates used as against USD1.00 were P57.21 as of March 31, 2025 versus P57.845 as of December 31, 2024; and P56.24 as of March 31, 2024 versus P55.37 as of December 31, 2023 based on closing rates found in the Phil. Dealing System (PDS)/Bankers Association of the Philippines (BAP). Realized and unrealized net foreign exchange gains were recorded in 2024 at P43,727,250 and in 2025 at P66,449,951 losses. The said gains/losses were the result of the mark-to-market valuation of foreign currency denominated cash and cash equivalents, financial assets at fair value through other comprehensive income (FVOCI) and bonds at fair value through profit and loss (FVPL).

Total assets as of the first quarter of 2025 amounted to P10,919,041,350 which is slightly lower by less than a percent than the total for the year ended December 31, 2024 at P10,965,743,514. The major composition of the asset portfolio as of the first quarter of 2025 is: cash and cash equivalents at 4%, investment securities at 74%, and loans receivables at 11%. On the Liabilities side, insurance contract liabilities comprise 84% of the total liabilities, premium deposit fund is at 5% while other liabilities is equivalent to 4%. Total stockholders' equity amounted to P4,627,764,784 as of the end-quarter 2025 which is higher than the P4,503,373,590 balance as of December 31, 2024 by 3%.

The Registrant is undertaking preparations for the implementation of International Financial Reporting Standard ("IFRS") 17 on Insurance Contracts which will become effective two years after its effective date as decided by the International Accounting Standards Board per CL 2020-62 issued by the IC. The IC issued CL 2024-04 dated March 01, 2024 and Advisory no. 2024-006 dated March 25, 2024 detailing the requirements for the application of the Philippine Financial Reporting Standard 17 ("PRFS 17") and its periodic reporting. On March 10, 2025, the IC issued CL2025-04 wherein a new effectivity date of implementation was set to January 1, 2027 and new reportorial requirements. The Registrant will comply the mandatory date of compliance on January 1, 2027.

On April 8, 2025, the IC issued CL 2025-09 with the subject Omnibus Guidelines on Investments. The objective of the said CL is "to enhance the investment adaptability of insurance companies". The CL identifies allowable investments which do not require prior approval of the IC, as well as those that require IC approval and assets which are non-admitted. As a consequence of the implementation of this CL, the Registrant is expected to increase its admitted assets, networth and risk based capital ratio.

#### Management's Discussion and Analysis – 2024 vs. 2023:

The Registrant posted a decrease in gross premiums by 14% from P2.155Billion in 2023 to P1.86Billion in 2024. Net premiums also decreased by 14% between the two comparative years. The major driver of this decrease is the reduced group business in one of its major accounts due to competition.

The performance of the Registrant in terms of gross and net premiums is summarized as follows:

	<u>2024</u>	<u>2023</u>
Regular (individual)	294,079,993	312,641,920
Group	1,496,096,222	1,771,752,064
Microinsurance	3,432,000	1,572,750
Inward reinsurance	66,369,188	69,191,912
	1,859,977,403	2,155,158,646
Less: Premiums ceded	42,952,658	35,913,940
Premiums, net of reinsurance	1,817,024,745	2,119,244,706

Except for microinsurance, premiums from all lines decreased in 2024 as compared to 2023.

No cycle, season or trend can also explain the amount of claims, surrenders and other benefits to be paid in any given period of time as these are mainly dependent on mortality rate and financial condition of the policyholders. This is the reason why the IC as the industry regulator, mandates its requirements on the issuer's minimum networth, capital investment, reserve investment and minimum RBC ratio. Net insurance benefits and claims incurred on insurance contracts, which decreased by 9% from 2023 to 2024 include death claim benefits on ordinary/individual and group businesses, maturities, health benefits, surrender values paid, dividends, and interests accruing on in force policies. There are still policyholders who opt to surrender their insurance policies, meaning, withdraw its cash value, due to financial needs, while other insurance policies have already matured during the year, at which time, the insured received its maturity value. Death claims still comprise the significant portion of benefits and claims expensed at 83% in 2024 versus 79% in 2023. These insurance risks can be reasonably calculated and estimated, based on Actuarial studies, and thus, reserves and fund allocations are made by the Registrant. An uncertainty, therefore, which will have a material impact on the operations of the issuer, is when death benefits will be claimed all at the same time. This is why the legal policy reserves should be enough to cover all the benefits due to the The Registrant's annual legal policy reserves is certified by the Actuary and evaluated and reviewed by the IC. Legal policy reserves increased from 2023 to 2024 by P43,991,704 which included the effects of the change in inforce policies and in the discount rates used for the GPV valuation.

Investment and other income increased significantly again by 26% from 2023 to 2024 as compared to the 30% increase from 2022 to 2023. Investment income is composed of interests on investment securities, loans and notes, dividend income, rental income and gain on sale and fair value gains. Net fair value losses on FVPL financial assets was recorded in 2023 at P36.78Million in contrast to the gains booked in 2024 at P14.90Million. Improved market prices and increase in yields have driven the said significant changes in 2024 from 2023.

On a year to year basis, the Peso depreciated to P57.845 in 2024 as against the US Dollar from P55.37 as of the 2023 year end. This resulted in realized and unrealized foreign exchange gain amounting to P128.16Million in 2024 versus losses of P15.81Million 2023.

Commissions and other direct expenses decreased by 23%, which is a direct consequence of the decrease in premiums. General and administrative expenses increased by 6% from 2023 to 2024. Net income for the year ended 2024 amounted to P172.94Million as compared to the P112.70Million in 2023 or a 53% increase. Basic and diluted earnings per share, consequently, increased from P0.18 per share in 2023 to P0.28 in 2024.

The statement of financial position shows an increase of 5% in total assets from P10.41Billion in 2023 to P10.97Billion in 2024. Investment securities comprise 69% of the total assets in 2024, as the Registrant continues to maximize its earning potentials with its holdings in various peso and foreign currency denominated securities. Adding this portfolio to the cash and cash equivalents at P1Billion, short term investments of P11Million and accrued income of P98Million shows that the Registrant remains liquid and able to meet its obligations.

The stockholders' equity portion reflects a total of P4.50Billion in 2024, which is higher by 7% than the P4.21Billion in 2023.

In addition to the reasons for the increase/decrease discussed in the preceding paragraphs, the following are the explanations for the changes in material items (increase/decrease equivalent to at least 5%) from year 2023 to year 2024:

a. Decrease in short term investments by 82% due to the shift to deposits with maturities of less than 90 days.

- b. Increase in insurance receivables by 55% represent increase in collectible premiums with due dates falling on or before the year end and claims recoverable from reinsurers.
- c. Increase in accrued income by 19% was mainly due to the increase on interest collectibles on outstanding bonds with interest rates that generally are much higher compared to 2023.
- d. Decrease in loans receivables by 7% is due to the set-up of additional provision for doubtful accounts on salary loans.
- e. Increase by 25% in the property and equipment at cost was due to the acquisition of vehicles and software.
- f. Increase in insurance contract liabilities by 5% was the effect of the GPV calculation of legal policy reserves and set up of benefits due and payable.
- g. Decrease is deferred tax liability by 11% was the effect of the foreign exchange gains/losses.
- h. There is no income tax payable recorded as of the end of the year of 2024.
- i. Other liabilities increased by 7% due to the increase of life insurance deposits.
- j. Overall increase in net income by 53% was mainly driven by the increase in investment and other income and net foreign exchange gains.

No action is to be taken during the Annual Stockholders' Meeting with respect to any matter specified in Items 9 or 10.

#### **SIGNATURE**

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Makati on May 30, 2025.

BENEFICIAL LIFE INSURANCE COMPANY, INC.

By:

MA. SIGRID R. PINLAC Corporate Secretary

#### MATERIALS ACCOMPANYING THIS INFORMATION STATEMENT

**1. Annex "A"** - Directors' Profile and Certification of Independent Directors

**2. Annex "B"** - Executive Officers' Profile

**3.** *Annex "C"* - Statement of Management's Responsibility for Financial Statements and Audited Financial Statements for 2024

**4. Annex "D"** - Interim Financial Statements

**5. Annex "E"** - Registration Procedure for Voting *In Absentia* and Participation via Remote Communication

#### **UNDERTAKING**

Upon the written request of the stockholder, the Company undertakes to furnish said stockholder a copy of SEC Form 17-A, free of charge. Such written request should be addressed to:

#### BENEFICIAL LIFE INSURANCE COMPANY, INC.

Beneficial Life Bldg. 166 Salcedo St., Legaspi Village Makati City 1229

Attention: MA. SIGRID R. PINLAC Corporate Secretary

#### **FEEDBACK**

At Beneficial Life Insurance Company, Inc., we strive to provide you with the highest possible standards of service at all times. Should you have any complaints or concerns, you may bring it up through our website at <a href="www.benlife.com.ph">www.benlife.com.ph</a>, or you may call our Customer Service hotline at 8818-8671 (loc. 8573).

i https://www.benlife.com.ph/benlife-2025-ASM/

ii https://form.jotform.com/benlifemis.com.ph/2025-ASM-polls



### BENEFICIAL LIFE INSURANCE COMPANY, INC. (the "Registrant" or "Company")

#### **DIRECTORS' PROFILE**

A. The following are the incumbent Directors of the Company:

JOHN E. HUANG, age 67, Filipino, is an independent director of the Company since October 15, 2020 and a member of the Board and Risk Oversight Committee and Related Party Transaction Committee of the Registrant. He is an experienced insurance and reinsurance professional. Before retiring in 2017, he was the Senior Vice President - Head of Investments of National Reinsurance Corporation of the Philippines (NatRe) (from 2014) and before that, he was the Chief Finance Officer, Treasurer and Head of Investments of NatRe. From 2004 to 2006, he was the Chief Finance Officer and Treasurer of Universal Malayan Reinsurance Corporation and the Chief Financial Officer and Director of C&P Homes, Inc. from 1995 to 1999. He was a First Vice President and Treasurer of the Boston Bank of the Philippines in 1989 and a Vice President for The First National Bank of Boston in Boston Mass when he left the same after 6 years in 1988.

Mr. Huang received his Master's degree in Business Administration from the Graduate School of Business Administration – Harvard University in 1982. His Bachelor of Arts degree, Economic Honors Program came from the Ateneo de Manila University where he graduated magna cum laude.

JAIME C. FERNANDEZ, age 69, Filipino, is the Registrant's President and Chief Executive Officer ("CEO") effective June 06, 2018. He is also currently the Chairman of AMSEC Holdings Corporation (formerly, Amalgamated Securities Corporation) and ETC Forest Lawn. He is the President of Merje Trading Inc., and FMF Development Corporation. He is a Director in Marilag Holdings, Inc. He also sits in the Board of Trustees of PLIA Inc.

Mr. J Fernandez graduated from the Ateneo de Manila University and has a Master in Finance degree from Golden Gate University.

MARIA ELENA C. FERNANDEZ, age 62, Filipino is a director in the Registrant's Board. She is also currently a director in AMSEC Holdings Corporation (formerly, Amalgamated Securities Corporation), Merje Trading Inc., and FMF Development Corporation. She is presently a Private Consultant and Investor of Global Equity Portfolios and of Residential Single and Multi-Family Development.

She was a Senior Global Equity Analyst for Janus Capital, CO from 1995 to 2001 and was a Vice President – Senior Risk Manager for ING (U.S.) Capital Holding Inc., NY prior thereto.

Ms. M.E. Fernandez has a Master's degree in Business Administration from Darden Graduate School of Business Administration-University of Virginia and a Bachelor of Arts degree major in Zoology and minor in Economics from Smith College.

SANTIAGO GABRIEL O. FERNANDEZ, age 31, Filipino, and was a Director from 2016 to 2019.

Mr. Santiago Fernandez served as an Investment Banking Associate under Financial Institutions Group Completed Transactions of Goldman Sachs International at London, United Kingdom from 2021 to 2023. He worked as an Investment Banking Summer Associate – Financial Institutions Group at Credit Suisse International in London, United Kingdom. He was also with PricewaterhouseCoopers ("PWC") as a Full Time Associate specializing in business enterprise valuation and financial model review of companies engaged in the shipping, tankering, integrated logistics, and renewable energy industries.

He was also involved in the Support Bid and Financial Model Advisory for the Light Rail Transit 2 ("LRT2") and the Regional Airport Public-Private Partnership ("PPP") projects run by the PPP Center.

Mr. Santiago Fernandez received his Bachelor of Commerce degree, majors in Economics and Finance (with Third Class Honours), from the University of Melbourne, Australia. He finished his MBA degree at London Business School in 2021.

ROBERTO F. DE OCAMPO, age 79, Filipino, is an Independent Director of the Company since October 30, 2008, Chairman of the Audit Committee, and member of the Board and Risk Oversight Committee, Corporate Governance Committee, and Related Party Transaction Committee of the Registrant. He was the Secretary of Finance from 1992-1998. He is a former President of the Asian Institute of Management (AIM), one of Asia's leading international business management graduate schools based in the Philippines. He was Chairman and CEO of the Development Bank of the Philippines in 1989.

Mr. De Ocampo currently serves, among others, as the Chairman of Philippine Veterans Bank, Philam Asset Management, Inc., Hatch Asia, Inc., Stradcom Corporation, Tollways Association of the Philippines, Money Tree Publishing Corporation, Centennial Asia Advisors Pte Ltd.; the Vice-Chairman of the Tranzen Group, Montalban Methane Power Corporation, Agus 3 Hydro Power Corporation, and La Costa Development Corporation; a Director of Investment and Capital Corporation of the Philippines Group of Companies, PHINMA Corporation, Alaska Milk Corporation, Bankard, Inc., EEI Corporation, House of Investments, Robinson's Land Corporation, and Salcon Power Corporation; and a Member of the Board of Advisers of ARGOSY Fund, Inc. AES Corporation (Philippines) and the CIMB Group. Moreover, Mr. De Ocampo holds several vital positions in both prestigious international organizations as well as civic organizations.

Mr. De Ocampo graduated from the Ateneo de Manila University, received his MBA degree from the University of Michigan, holds a post-graduate diploma from the London School of Economics, and has 4 doctorate degrees (Honoris Causa). He is the recipient of many international awards, including Finance Minister of the Year, Philippine Legion of Honor, Association of Development Financing in Asia and the Pacific ("ADFIAP") Man of the Year, Chevalier of the Legion of Honor of France. Ten Outstanding Young Men Award (TOYM), several Who's Who Awards, and the 2006 Asian Human Resource Development ("HRD") Award. In June 2012, Mr. De Ocampo was awarded by Queen Elizabeth II with a medal for his appointment as an honorary officer of the Most Excellent Order of the British Empire.

JAIME F. PANGANIBAN, age 74, Filipino, has been an Independent Director of the Company since May 19, 2014. He is the Chairman of the Board and Risk Oversight Committee, and member of the Audit Committee, Corporate Governance Committee, and Related Party Transaction Committee of the Registrant

Mr. Panganiban is also the Chairman and Chief Executive Officer ("CEO") of Lake Shore CCY Inc. and BGP Asia Pacific Ltd. Inc.; the Chairman and President of JFP Assets Corp.; a Co-Chairman at Compoint Networks, Inc.; and a Director of JP Latex Technology, Inc. In 2005, he served as the Advisor and Chief Financial Officer of Development Bank of the Philippines ("DBP") and undertook the take over and rehabilitation of Al-Amanah Islamic Investment Bank of the Philippines where he was eventually appointed Chairman and CEO in 2008. Mr. Panganiban is an accomplished senior bank executive with widely recognized expertise in treasury, capital markets, investment banking, trust, and wealth and risk management, built upon a foundation of exposures and postings in the Asia Pacific region.

Mr. Panganiban completed his Advanced Management Program ("AMP") at the Templeton College, University of Oxford, United Kingdom, and Financial Asset Management and Engineering at the FAME, University of Lausanne, Switzerland. He received his BSC degree, major in Accounting, from the Ateneo de Zamboanga and took his MBA units at the Ateneo de Manila University.

CESAR O. VIRTUSIO, age 78, Filipino, has been an Independent Director since November 29, 2006, presently the Chairman of the Corporate Governance Committee and Related Party Transaction Committee, and a member of the Audit Committee and Board and Risk Oversight Committee of the Registrant.

Mr. Virtusio was until recently the Managing Director of the Bankers Association of the Philippines ("BAP") where he served for 8 years and held Board and Executive positions in BAP related entities. He sits as a board member of a European-related automotive general distribution company, and Amalgamated Investment Corporation. He is also a director of Tonik Bank. He used to be the Chief Representative and an Adviser to Dresdner Bank and Dresdner Kleinwort. He had been with the Dresdner Bank Group in Germany, Hong Kong, Singapore, and the Philippines for over 20 years in various management positions in corporate and investment banking.

He also had a stint with Citibank Manila where he participated in the Executive Development Program and was a Manager in the Bank's World Corporation Group.

Mr. Virtusio has a Master's degree in Business Administration major in International Business from the George Washington University, Washington DC.

PAUL P. SAGAYO. JR., age 58, Filipino, was elected to the BOD on June 06, 2018. He is also a member of the Audit Committee, Board and Risk Oversight Committee, and Related Party Transaction Committee of the Registrant.

Atty. Sagayo has 20 years of progressive law practice with extensive exposure in court litigation and arbitration. He is a Partner in Sagayo Evangelista & Rebuelta Law Offices. He also currently serves as a director in One Taipan Holdings, Inc., Calac High Power Corporation, Synergy Grid & Development Phils., Inc., ETC Realty Corporation, and Trinity University of Asia.

He graduated from Trinity College of Quezon City with a degree in Bachelor of Arts in Political Science. He received his Bachelor of Laws degree from San Beda College in 1992.

B. Below is the profile of Mr. Damian Domingo O. Mapa who, after screening and deliberation by the Corporate Governance Committee, has been found eligible and is nominated as independent director for election to the Board in the upcoming 2025 Annual Stockholders' Meeting of the Company:

DAMIAN DOMINGO O. MAPA, age 62, Filipino, is an accomplished leader whose extensive experience spans both the private and public sectors from dynamic startup environments to complex multi-country matrix organizations.

Mr. Mapa played a pivotal role in establishing the Philippines' IT-BPO industry, setting up Accenture's first offshore software development facility in 1986, and later managing over 2,000 tech support specialists at Dell International Services' Mall of Asia site. President Gloria Macapagal-Arroyo appointed him in 2004 to the Commission on ICT, tasking him with generating one million jobs in the Philippine Cyberservices Corridor. For his contributions to the IT and business process outsourcing sector, Mr. Mapa was recognized with the Lifetime Contributor Award from the Asia CEO Awards.

Mr. Mapa is highly regarded in the information technology industry, having held various C-level positions at Microsoft Philippines, Hewlett-Packard Philippines, and Unisys. While at Microsoft, Mr. Mapa advocated for the passage in 2012 of the Cybercrime Prevention Act and the Data Privacy Act, and pioneered the use of TV White Space technologies to restore connectivity in the aftermath of natural disasters in 2013. For these efforts, he was awarded in 2015 the Public-Private Partnership Impact Award by the U.S. Department of State, in recognition of public-private partnerships that are improving the world.

A pioneer in data privacy and information security, Mr. Mapa was appointed by President Benigno S. Aquino III in 2016 to start-up the Philippines' National Privacy Commission. In 2020, he joined Citibank as its Chief Privacy Officer for Asia-Pacific where he mentored compliance teams from 17 countries to achieve adherence to cybersecurity, notification, and data protection laws, along with guidelines on artificial intelligence (Al) usage. For his data protection initiatives, Mr. Mapa earned the Exemplary Privacy Leadership Award from the National Privacy Commission of the Philippines, and the Datos Privados Award for Empowerment and Enablement from the National Association of Data Protection Officers of the Philippines.

Currently, Mr. Mapa serves as Chairman of the Board of Maple (MAPA-LEDESMA) Agricultural Corporation and is a major shareholder in Lupa Farms, a sustainable farming operation located in Negros Oriental. He holds an undergraduate degree in Business Management from the Ateneo de Manila University and has completed advanced courses at Canada's IDRC (the International Development Research Center), INSEAD (the European Institute of Business Administration), and the Darden School of Business in Virginia, USA.

Mr. Mapa has held leadership positions in several trade and industry associations, including the Asian Board of the International Association of Privacy Professionals (IAPP), the Infocomm Technology Association of the Philippines (ITAP), the European Innovation Technology and Science Center Foundation (EITSC), the Telecentre.org Foundation, the Philippine Association for Open Computing, and the Unix Users Club of the Philippines.

C. The following incumbent directors have been re-nominated to and are eligible for election to the Board on the 2025 Annual Stockholders' Meeting of the Company:

> JOHN E. HUANG (see above-cited credentials) JAIME C. FERNANDEZ (see above-cited credentials) MARIA ELENA C. FERNANDEZ (see above-cited credentials) SANTIAGO GABRIEL O. FERNANDEZ (see above-cited credentials) ROBERTO F. DE OCAMPO \* (see above-cited credentials) JAIME F. PANGANIBAN\* (see above-cited credentials) (see above-cited credentials) CESAR O. VIRTUSIO\* (see above-cited credentials) PAUL P. SAGAYO, JR.

\*Presently, Messrs. De Ocampo, Panganiban, and Virtusio are independent directors of Registrant. Their respective expertise and length of experience have been invaluable to the Company. Furthermore, their time, dedication, independence and unparalleled skills in directing the affairs of the Company have contributed to the success of the Registrant. In consideration thereof, the Board and Management seek to retain them in the Board as regular directors for the year 2025-2026, as they have reached the term limit of independent directors pursuant to SEC Memorandum Circular (MC) No. 4, Series of 2017, subject to the affirmative vote of the majority stockholders present in the 2025 ASM.

#### CERTIFICATION OF INDEPENDENT DIRECTOR

I, **JOHN E. HUANG**, Filipino, of legal age and a resident of 24 Mushroom Street, Valle Verde 5 Subdivision, Pasig City, after having been duly sworn to in accordance with law do hereby declare that:

- 1. I am a nominee for independent director of **Beneficial Life Insurance Company, Inc.**(the "Corporation"), and have been its Independent Director since <u>October 15 2020</u>.
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

COMPANY/ORGANIZATION	POSITION/RELATIONSHIP	PERIOD OF SERVICE
Reliable Electric Co., Inc.	Director	2017 - present

- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of **Beneficial Life Insurance Company, Inc.**, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- 4. I am related to the following director/officer/substantial shareholder of <u>(covered company and its subsidiaries and affiliates)</u> other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code. (where applicable)

NAME OF DIRECTOR/OFFICER/ SUBSTANTIAL SHAREHOLDER	COMPANY	NATURE OF RELATIONSHIP
N/A		

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding / I disclose that I am the subject of the following criminal/administrative investigation or proceeding (as the case may be):

OFFENSE CHARGED/INVESTIGATED	TRIBUNAL OR AGENCY INVOLVED	STATUS
N/A		

6.	(For those in government service	ce/affiliated with a	governme	ent ag	ency or GO	CC) I have the
	required permission from the _	(head of the agen	cy/depart	tment	to be a	n independent
	director in	, pursuant to	Office of	the	President	Memorandum
	Circular No. 17 and Section 12, R	tule XVIII of the Rev	ised Civil	Servi	ce Rules.	

- 7. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
- 8. I shall inform the Corporate Secretary of the Corporation of any changes in the abovementioned information within five days from its occurrence.

	MAV	1	2 2	025	
Done, this	MAY	1	o de	av of	, at Makati City.

OHN E. HUANG Affiant

SUBSCRIBED AND SWORN to before me this MAY day of at Makati City, affiant personally appeared before me and exhibited to me his Philippine Passport bearing numbers P8640188Aissued at DFA-NCR Central on September 06, 2018.

Page No. 47; Book No. 5; Series of 70%; ATTY. MIGUEL ANGELO R. DELLOSA
NOTARY PUBLIC FOR MAKATI CITY
UNTIL DECEMBER 31, 2025
APPOINTMENT NO. M-364 (2024-2025)
IBP NO. 488194 ROLL NO. 90288
PTR NO. 2684403/1-7-2025/PANGASINAN
MCLE COMPLIANCE NO. MCLE 8<sup>TH</sup> PERIOD TILL 4/2025
166 SALCEDO ST. LEGASPI VILLAGE MAKATI CITY

#### CERTIFICATION OF INDEPENDENT DIRECTOR

- I, **Damian Domingo O. Mapa**, Filipino, of legal age and a resident of 6B Cluster B, McKinley Garden Villas, 110 Upper McKinley Road, Bgy. Pinagsama, Taguig City, Philippines, after having been duly sworn to in accordance with law do hereby declare that:
  - 1. I am a nominee for independent director of **Beneficial Life Insurance Company, Inc.**(the "Corporation"), and have been its Independent Director since <u>June 2025</u>.
  - 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

COMPANY/ORGANIZATION	POSITION/RELATIONSHIP	PERIOD OF SERVICE
McKinley Garden Villas	Trustee	One year
Condominium Association,		
Inc.		
Mapa Ledesma Agricultural	Chairman	One year
Corporation		

- I possess all the qualifications and none of the disqualifications to serve as an Independent Director of Beneficial Life Insurance Company, Inc., as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- 4. I am related to the following director/officer/substantial shareholder of <u>(covered company and its subsidiaries and affiliates)</u> other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code. (where applicable)

NAME OF DIRECTOR/OFFICER/ SUBSTANTIAL SHAREHOLDER	COMPANY	NATURE OF RELATIONSHIP
N/A		
		^

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding / I disclose that I am the subject of the following criminal/administrative investigation or proceeding (as the case may be):

OFFENSE CHARGED/INVESTIGATED	TRIBUNAL OR AGENCY INVOLVED	STATUS
N/A		

6.	(For those in government ser	vice/affiliated with a government agency or GOCC) I have the
	required permission from the	e (head of the agency/department) to be an independent
	director in	, pursuant to Office of the President Memorandum
	Circular No. 17 and Section 1	2, Rule XVIII of the Revised Civil Service Rules.

- 7. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
- 8. I shall inform the Corporate Secretary of the Corporation of any changes in the abovementioned information within five days from its occurrence.

Done, this 13th of May, at Makati City.

Damian Domingo O. Mapa Affiant

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_\_ day of \_\_\_\_\_\_ at Makati City, affiant personally appeared before me and exhibited to me his Philippine Passport bearing numbers P9517853B issued at DFA Manila valid until April 5, 2032.

Doc. No. 726; Page No. 91; Book No. 5eries of 70%;

ATTY. MIGUEL ANGELO R. DELLOSA
NOTARY PUBLIC FOR MAKATI CITY
UNTIL DECEMBER 31, 2025
APPOINTMENT NO. M-364 (2024-2025)
IBP NO. 488194 ROLL NO. 90288
PTR NO. 2684403/1-7-2025/PANGASINAN
MCLE COMPLIANCE NO. MCLE 8<sup>TH</sup> PERIOD TILL 4/2025
166 SALCEDO ST. LEGASPI VILLAGE MAKATI CITY

### CERTIFICATE

- I, MA. SIGRID R. PINLAC, of legal age, Filipino, and with office address at 7/F Beneficial Life Building, 166 Salcedo Street, Legaspi Village, do hereby certify that:
  - I am the duly elected and qualified Corporate Secretary of BENEFICIAL LIFE INSURANCE COMPANY, INC. (the "Company"), a domestic corporation duly organized and existing under and by virtue of the laws of the Republic of the Philippines, with office address at the Beneficial Life Building, 166 Salcedo Street, Legaspi Village, Makati City;
  - There are no directors, independent directors, or officers of the Company who are currently appointed in any government agency or is an employee of any government agency.

ATTY. MA. SIGRID R. PINLAC Corporate Secretary

SUBSCRIBED AND SWON to before me this  $\underline{\text{MAY}} \ 1 \ 3 \ 2025$  in the City of Makati, Philippines, affiant exhibiting to me her SSS ID bearing No. 33-7457688-5, as competent proof of her identity.

Notary Public

ATTY. MIGUEL ANGELO R. DELLOSA
NOTARY PUBLIC FOR MAKATI CITY
UNTIL DECEMBER 31, 2025
APPOINTMENT NO. M-364 (2024-2025)
IBP NO. 488194 ROLL NO. 90288
PTR NO. 2684403,1-7-2025/PANGASINAN
MCLE COMPLIANCE NO. MCLE 8<sup>TH</sup> PERIOD TILL 4/2025
166 SALCEDO ST. LEGASPI VILLAGE MAKATI CITY

Doc. No. 277
Page No. 47
Book No.

Series of 2025.





#### BENEFICIAL LIFE INSURANCE COMPANY, INC.

#### **EXECUTIVE OFFICERS' PROFILE**

The following are the incumbent Officers of the Company:

JOHN E. HUANG, Chairman (see credentials/profile in Annex A)

JAIME C. FERNANDEZ, President and CEO (see credentials/profile in Annex A)

MA. EDITHA S. PALTONGAN, age 58, Filipino, is the Treasurer, Comptroller, and Compliance Officer with a rank of Senior Vice President. She worked with Sycip, Gorres, Velayo & Co. ("SGV & Co.") from 1987 to 1991 as Senior Auditor, after which, she joined the Registrant.

Ms. Paltongan graduated Magna Cum Laude with a Bachelor of Science in Business Administration ("BSBA") degree from University of the East and passed the CPA board examination in 1987.

REX STEWART Y. CHEUNG, age 48, Filipino, is the Chief Investment Officer. His appointment was on August 24, 2021. Prior to his appointment as Chief Investment Officer, he was an Investment Counsellor-Director in Bank of Singapore since 2008. He was in charge of the Portfolio Investment Management of the Meralco Foundation Incorporated from November 2003 to December 2007. He served as Senior Financial Analyst in Clemente Capital Consultant Inc. from December 1999 and 2003.

Mr. Cheung successfully passed Series 3 exam (National Commodity Futures Examinations) administered by NASD in 2005. He passed his Chartered Financial Analyst (CFA) Level I examinations in June 2002. He also successfully passed the Philippine Fixed Income Certification for Treasury Operations administered by the SEC in October 2008, and is a licensed (SEC-PSE) stock broker.

He graduated from De La Salle University in 1998 with a degree of Bachelor of Arts Major in Economics and Bachelor of Science in Commerce Major in Management of Financial Institution.

JOY S. VIANZON, age 56, Filipino, is the Vice President / Chief Accountant. She re-joined the Registrant in August 2010 as Chief Accountant. She first joined the Registrant from 1995 to 2007. She was previously connected with IBM Business Services, Inc., Avida Corporation, HSBC, and SGV & Co. She is currently a Director of Beneficial Financial Advisors, Inc. She completed her BSC - Accounting degree at De La Salle University, and passed the CPA board examination in the same year.

ATTY. MA. SIGRID R. PINLAC, age 47, Filipino, is the Registrant's Corporate Secretary and Head of Human Resources and Legal and Regulatory Affairs Department. Prior to joining the Registrant in February 2018, Atty. Pinlac served as senior legal counsel of TPPH-FHCS, Inc. (Teleperformance), and Head of Corporate Services and Compliance Unit of Malayan Insurance Group of Companies. She was an associate lawyer in the Law Firm of Aquino Regino Arceo Palma Raagas & Associates.

Atty. Pinlac took and passed the 2003 bar examination and was admitted to the Philippine Bar in 2004.

DANILO L. MERCADO, age 65, Filipino, is the Vice President for Metro Manila Sales Operations. He began his employment career with the Registrant in April 2013. Prior to his employment with the Registrant, Mr. Mercado was connected to First National Surety and Philippine Prudential Life.

Mr. Mercado received his degree in B.S.C Accountancy from Colegio de San Juan de Letran in 1982.

TERESITA E. ULLEGUE, age 71, Filipino, is the Vice President and Head of Policy Administration and Services Department. She has been with the Registrant since 1989 and held various positions, initially from the rank of Supervisor in the Actuarial Department, then Manager of the same department, to AVP and then VP and Head of Policy Administration and Services Department.

Ms. Ullegue is an alumna of Lyceum of the Philippines with a degree in BS Marketing.

JUANITO B. TAN, age 71, Filipino, is the Deputy Head for Company Operations. Prior to joining the Registrant in 2012, he held various key management positions in different insurance companies. He was AVP in Aetna Phil Ventures and CAP Life Insurance. He served as Director – Market Alliances in MetLife Philippines. He was likewise employed with United Coconut Planters Life, Sector Insurance Agency, and Insular Life.

Mr. Tan received his AB Economics degree from the University of the Philippines. He finished his post graduate degree on Management Processes & Practice in Asian Institute of Management.

DEVORAH Q. DELA CRUZ, age 64, Filipino, is the Assistant Vice President for Credit and Collections. Ms. Dela Cruz joined the Registrant in June 1993. She is also currently the Accountant of Beneficial Financial Advisors, Inc.

Ms. Dela Cruz graduated with a BSBA – Accounting degree at the Pamantasan ng Lungsod ng Maynila and she passed the CPA board examination in 1985.

MARITESS M. LLAPITAN, age 57, Filipino, is the Assistant Vice President for Underwriting. Prior to joining the Registrant in July 2016, Ms. Llapitan was the Compliance Officer and Head of New Business and Underwriting and Licensing Department of the Philippine Prudential Life Co., Inc. She also worked as the Senior Manager of the New Business and Underwriting Department of Sunlife-Grepa Life Insurance Co./Great Pacific Life Assurance Co., Operations Director at Manulife Financial Business Processing Services, Group Life Manager at The Manufacture Life Insurance Company Philippine Branch, Underwriting Manager of Philam Equitable Life Assurance Co., Manager of the Underwriting, New Business and Policy Department of John Hancock Life Assurance Co., and Senior Underwriter at First Guarantee Life Assurance Company, Inc.

Ms. Llapitan received her Bachelor of Science degree, major in Medical Technology, from San Juan De Dios College, Pasay City, graduating as a Bronze Medalist and with academic citation for Clinical Excellence.

ELIZABETH T. FLORES, age 65, Filipino, is the Assistant Vice President for Health Care Services. She held the position of Senior Vice President for Administration in Star Healthcare Systems, Inc. prior to joining the Registrant in October 2016. She likewise worked with First Guarantee Life Assurance Co., Inc. and Corregidor Life

Ms. Flores graduated from the Polytechnic University of the Philippines with a BSC- Economics degree. She has a master's degree in Business Administration from the same university.

GLENN P. ABUZO, age 54, Filipino, is the Assistant Vice President for Management Information System (MIS) of the Registrant. Before joining BenLife in 2016, he worked for several companies as an IT professional, the last of which was with IBM Solutions Delivery Inc. as an IT Specialist where he handled IBM Internal, Deutche Bank and Shell Petroleum Inc. accounts among others.

Mr. Abuzo graduated from the Central Colleges of the Philippines in 1991 with a Bachelor of Science degree major in Computer Science.

JOHN JORGE S. ORBE, age 53, Filipino, is the Assistant Vice President for Facilities and Procurement Department of the Registrant. He is a licensed Mechanical Engineer having passed the Professional Regulation Commission Licensure examination in 1994. His 26 year career as a Mechanical Engineer includes prior experience from EEI Corporation, LanDev Corporation and Quadriver Energy Corporation (Energy Company of Ayala Corporation).

Mr. Orbe received his Bachelor of Science degree in Mechanical Engineering from the Central Philippine University in Iloilo City.

#### STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The Management of Beneficial Life Insurance Company Inc. is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein for the years ended December 31, 2024 and 2023, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible in overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the financial statements including the schedules attached therein, and submits the same to the stockholders or members.

**Reyes Tacandong & Co.**, the independent auditor appointed by the stockholders, has audited the financial statements of the Company in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.

Chairman of the Board

JAIME C. FERNANDEZ

President & Chief Executive Officer

MA. EDITHAS PALTONGAN Treasurer & SVP, Comptroller

Signed this 10<sup>th</sup> day of April 2025

SUBSCRIBED AND SWORN to before me this April 16, 2025, affiants exhibiting to me their Passport, as follows:

<u>Name</u>	Passport	Issued at	<b>Issued &amp; Expiry Date</b>
John E. Huang	P8640188A	Manila	09/06/18 & 09/05/28
Jaime C. Fernandez	P4426338B	Manila	01/17/20 & 01/16/30
Ma. Editha S. Paltongan	P2544046B	<b>NCR South</b>	07/15/19 & 07/14/29

Doc. No. 212; Page No. 442; Book No. \_\_\_\_; Series of 2025.



ATTY. MIGUEL ANGELO R. DELLOSA

NOTARY PUBLIC FOR MAKATI CITY

UNTIL DE LEMBER 31, 2025

APPOINTMENT NO. M-364 (2024-2025)

IBP NO. 488194 ROLL NO. 90288

PTR NO. 2684403/1-7-2025/PANGASINAN

CLE COMPLIANCE NO. MCLE 8<sup>TM</sup> PERIOD TILL 4/202

MCLE COMPLIANCE NO. MCLE 8<sup>TH</sup> PERIOD TILL 4/2025 166 SALCEDO ST. LEGASPI VILLAGE MAKATI CITY





782 BDO Towers Valero 126 8741 Páseo de Roxas 109 Makati City 1226 Phil

Makati City 1226 Philippines

Phone : +632 8 982 9100

Fax : +632 8 982 9111

Website : www.reyestacandong.com

#### INDEPENDENT AUDITORS' REPORT

The Stockholders and the Board of Directors Beneficial Life Insurance Company, Inc. Beneficial Life Building 166 Salcedo St. Legaspi Village, Makati City

#### Opinion

We have audited the financial statements of Beneficial Life Insurance Company, Inc. (the Company), which comprise the statements of financial position as at December 31, 2024 and 2023, and the statements of comprehensive income, statements of changes in equity and statements of cash flows for the years ended December 31, 2024, 2023 and 2022, and notes to financial statements, including a summary of material accounting policy information.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2024 and 2023, and its financial performance and its cash flows for the years ended December 31, 2024, 2023 and 2022 in accordance with Philippine Financial Reporting Standards (PFRS) Accounting Standards.

#### **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to the audit of the financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRS Accounting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.





In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, these could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting
  a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
  involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal
  control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

- 3 -

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audits.

**REYES TACANDONG & CO.** 

Partner

CPA Certificate No. 86981

Tax Identification No. 205-067-976-000

BOA Accreditation No. 4782/P-007; Valid until June 6, 2026

IC Accreditation No. IC-EA-2024-0018-R Group A

Issued February 6, 2025

Valid for Financial Periods 2024 to 2026

BIR Accreditation No. 08-005144-007-2022

Valid until October 16, 2025

PTR No. 10467120

Issued January 2, 2025, Makati City

April 10, 2025 Makati City, Metro Manila

# BENEFICIAL LIFE INSURANCE COMPANY, INC.

## STATEMENTS OF FINANCIAL POSITION

		ſ	December 31
	Note	2024	2023
ASSETS			
Cash and cash equivalents	4	P1,016,950,638	₽1,051,819,070
Short-term investments	4	11,735,929	64,458,355
Insurance receivables	5	18,322,407	11,842,614
Investment securities	- 6	7,563,055,517	6,853,204,834
Loans receivables	7	1,156,531,644	1,246,723,113
Accrued investment income	6	98,538,765	82,497,398
Property and equipment:	9	,,	02, 137,030
At revalued amount	_	938,679,478	945,877,532
At cost		25,575,984	20,481,461
Other assets		136,353,152	130,046,995
		<b>21</b> 0.965.743.514	₽10,406,951,372
LIABILITIES AND EQUITY			
Liabilities			
Insurance contract liabilities	10	<b>₽</b> 5,393,179,727	₽5,122,715,389
Premium deposit fund	11	299,280,463	295,605,836
Insurance payables	12	76,040	75,156
Accounts payable and accrued expenses	14	136,390,102	134,875,003
Net retirement liability	22	130,392,926	130,207,064
Net deferred tax liabilities	23	202,521,763	226,678,119
Income tax liability		_	6,342,816
Other liabilities	15	300,528,903	281,721,161
Total Liabilities		6,462,369,924	6,198,220,544
Equity			
Capital stock		626,756,494	626,756,494
Additional paid-in capital		489,265,675	489,265,675
Retained earnings:	16		
Appropriated		307,187,300	231,755,842
Unappropriated		1,967,826,601	1,861,791,807
Other comprehensive income		1,112,337,520	999,161,010
Total Equity		4,503,373,590	4,208,730,828
		P10,965,743,514	₽10,406,951,372

See accompanying Notes to Financial Statements.

# BENEFICIAL LIFE INSURANCE COMPANY, INC.

## STATEMENTS OF COMPREHENSIVE INCOME

Years	Enc	hoł	Dac	omi	har	21
16013	EIIC	#CU	UCU	CHI	VÇI	71

		Years	Ended Decembe	r <b>31</b>
	Note	2024	2023	2022
REVENUES				
Gross premiums on insurance contracts	18	P1,859,977,403	₽2,155,158,646	P2,215,484,291
Reinsurers' share of gross premiums on		, , ,	, ,	
insurance contracts	18	(42,952,658)	(35,913,940)	(53,873,361)
Net insurance premiums		1,817,024,745	2,119,244,706	2,161,610,930
Interest income	4	474,946,958	444,454,994	327,824,109
Dividend income	6	46,677,567	47,820,624	47,440,720
Gain on sale of investment securities	6	69,629,952		1,144,613
Net fair value gain on financial assets at fair		,,		
value through profit or loss (FVPL)	6	14,899,387	-	-
Rental income	24	4,275,342	4,237,718	4,189,049
Other income		28,118,699	35,482,344	27,944,300
		2,455,572,650	2,651,240,386	2,570,153,721
BENEFITS, CLAIMS AND EXPENSES				
Net benefits and claims incurred on				
insurance contracts	19	1,271,541,324	1,403,391,364	1,353,211,604
Net change in legal policy reserves	19	129,362,339	141,870,234	147,608,393
Net insurance benefits and claims	10	1,400,903,663	1,545,261,598	1,500,819,997
General and administrative expenses	20	646,958,216	609,020,550	599,812,173
Commission and other direct expenses	21	176,489,231	228,961,768	217,900,903
Insurance taxes	21	35,963,975	42,174,633	42,606,912
Finance costs and charges	21	24,482,080	27,086,136	32,567,946
Net fair value loss on financial assets at fair	2.1.	24,402,000	27,000,130	52,507,540
value through profit or loss (FVPL)	6	_	13,696,100	216,970,571
Loss on sale of investment securities	6	_	10,651,959	210,370,371
E033 Off Balle Of Investment Securities		2,284,797,165	2,476,852,744	2,610,678,502
INCOLUE IL CON DETECNE TODE ICI		_,,,,,,,,		
INCOME (LOSS) BEFORE FOREIGN				
EXCHANGE CHANGES AND		400 000 400	474.007.640	(40 504 704)
IMPAIRMENT LOSSES		170,775,485	174,387,642	(40,524,781)
NET FOREIGN EXCHANGE GAIN (LOSS)		128,156,910	(15,806,957)	236,533,392
PROVISION FOR IMPAIRMENT LOSSES ON				
LOANS AND RECEIVABLES AND				
INVESTMENT SECURITIES	6	(96,113,617)	(13,229,929)	(1,799,386)
INCOME BEFORE INCOME TAX		202,818,778	145,350,756	194,209,225
INCOME TAX EXPENSE (BENEFIT)	23			
Current		2,703,503	14,481,694	6,403,880
Deferred		(22,132,052)	(21,257,488)	78,698,205
Final		49,306,437	39,428,538	28,172,640
		29,877,888	32,652,744	113,274,725
		23,011,000	32,032,744	113,474,723

(Forward)

Years Ended December 31 Note 2024 2023 2022 P172,940,890 P112,698,012 ₽80,934,500 **NET INCOME** OTHER COMPREHENSIVE INCOME (LOSS) Item that will be reclassified to profit or loss in subsequent periods -Change in revaluation reserves on investment securities [debt instruments classified as financial assets at fair value through other comprehensive income (FVOCI)] 6 (45,088,463) 65,459,076 (216,158,462) Items that will not be reclassified to profit or loss in subsequent periods: Change in revaluation reserves on investment securities (equity instruments classified as financial 78,967,250 2,784,958 18,625,319 6 assets at FVOCI) Remeasurement gain (loss) on legal 10 85,370,635 (11,783,475) 537,145,750 policy reserves Remeasurement gain (loss) on retirement liability - net of (4,187,675) 25,326,646 deferred tax 22 (3,252,461)Revaluation increase on property and equipment - net of deferred tax 9 230,199,371 161,085,424 (13,186,192)811,297,086 115,996,961 52,272,884 595,138,624

P288,937,851

₽164,970,896

₽676,073,124

See accompanying Notes to Financial Statements.

**TOTAL COMPREHENSIVE INCOME** 

# BENEFICIAL LIFE INSURANCE COMPANY, INC.

# STATEMENTS OF CHANGES IN EQUITY

		Years	Ended December	31
	Note	2024	2023	2022
CAPITAL STOCK - P1 par value				
Authorized - 1,000,000,000 shares				
Issued and outstanding - 626,756,494 shares		<b>₽626,756,494</b>	₽626,756,494	₽626,756,494
issued and odestanding ozoji soji si indres		1-020,730,434	1-02-0,73-0,43-4	1020,730,434
ADDITIONAL PAID-IN CAPITAL		489,265,675	489,265,675	489,265,675
RETAINED EARNINGS				
Appropriation for Negative Legal Policy				
Reserves	16			
Balance at beginning of year		231,755,842	172,643,555	90,010,323
Appropriation		75,431,458	59,112,287	82,633,232
Balance at end of year		307,187,300	231,755,842	172,643,555
Unappropriated				
Balance at beginning of year		1,861,791,807	1,843,207,064	1,865,551,986
Net income		172,940,890	112,698,012	80,934,500
Appropriation for negative legal policy		• · · · · · ·		
reserves	16	(75,431,458)	(59,112,287)	(82,633,232)
Transfer from revaluation reserves on	•	A 76A 761	/20 761 504\	(24.200.250
investment securities	6	4,764,761	(38,761,584)	(24,208,256)
Transfer of revaluation surplus on property and equipment	9	3,760,601	3,760,602	3,562,066
	<del></del>	1,967,826,601		
Balance at end of year			1,861,791,807	1,843,207,064
		2,275,013,901	2,093,547,649	2,015,850,619
OTHER COMPREHENSIVE INCOME (LOSS)				
Revaluation Reserves on Investment Securities				
Balance at beginning of year		(224,212,383)	(292,456,417)	(94,923,274)
Change in revaluation reserves	6	33,878,787	68,244,034	(197,533,143)
Balance at end of year		(190,333,596)	(224,212,383)	(292,456,417)
Revaluation Surplus on Property and				
Equipment - Net of deferred tax	9			
Balance at beginning of year	J	576,192,633	579,013,084	351,485,262
Transfer of revaluation surplus		(2,820,451)	(2,820,451)	(2,671,549)
Appraisal increase		(_,=,=,,:=1)	(=,=,=,0, .0.2)	230,199,371
Balance at end of year		573,372,182	576,192,633	579,013,084
		, : <b>,</b> <del>-</del>	, ,	

(Forward)

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		i cai:	Ended Decembe	1 31
	Note	2024	2023	2022
Cumulative Remeasurement Gain on Legal				
Policy Reserves	10			
Balance at beginning of year		P648,360,984	₽660,144,459	₽122,998,709
Remeasurement gain (loss)		85,370,635	(11,783,475)	537,145,750
Balance at end of year		733,731,619	648,360,984	660,144,459
Cumulative Remeasurement Gain (Loss) on Net Retirement Liability - Net of deferred tax	22			
Balance at beginning of year		(1,180,224)	3,007,451	(22,319,195)
Remeasurement gain (loss)		(3,252,461)	(4,187,675)	25,326,646
Balance at end of year		(4,432,685)	(1,180,224)	3,007,451
		1,112,337,520	999,161,010	949,708,577
		P4,503,373,590	₽4,208,730,828	₽4,081,581,365

See accompanying Notes to Financial Statements.

# BENEFICIAL LIFE INSURANCE COMPANY, INC.

## STATEMENTS OF CASH FLOWS

Years Ended December 3	٧	'ears	Fnde	d D	ece	mbei	31
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		Years	Ended December	31
	Note	2024	2023	2022
CASH FLOWS FROM OPERATING ACTIVITIES	;			
Income before income tax		P202,818,778	₽145,350,756	₽194,209,225
Adjustments for:			. 2 .0,000,000	1 10 1,200,220
Interest income	4	(474,946,958)	(444,454,994)	(327,824,109)
Unrealized foreign exchange loss (gain)		(106,594,924)	12,629,136	(212,870,902)
Provision for (reversal of) impairment losses on:		(100,334,324)	12,023,130	(212,670,302)
Loans receivables	7	98,638,964	6,476,786	_
Investment securities	6	(2,525,347)	6,753,143	1,799,386
Loss (gain) on sale of investment		• • • •		, ,
securities	6	(69,629,952)	10,651,959	(1,144,613)
Dividend income	6	(46,677,567)	(47,820,624)	(47,440,720)
Depreciation	9	22,714,987	23,315,344	19,996,289
Retirement benefits cost	22	19,598,443	20,087,449	19,247,188
Finance costs	21	17,914,867	19,330,621	24,414,967
Net fair value loss (gain) on financial				
assets at FVPL	6	(14,899,387)	13,696,100	216,970,571
Gain on sale of property and equipment		<u></u>	_	(1,078,542)
Operating loss before working capital				
changes		(353,588,096)	(233,984,324)	(113,721,260)
Decrease (increase) in:				
Short-term investments		52,722,426	(12,276,253)	(40,301,883)
Insurance receivables		(6,479,793)	(3,626,568)	27,864,561
Loans receivables		59,229,061	(48,651,380)	58,991,604
Increase (decrease) in:				
Insurance contract liabilities		355,834,973	420,544,044	215,445,979
Premium deposit fund		(14,240,240)	(30,316,014)	(28,746,085)
Insurance payables		884	(21,156,533)	(64,544,891)
Accounts payable and accrued expenses		1,515,099	7,116,766	(32,905,680)
Other liabilities		19,851,060	26,919,273	23,474,576
Net cash generated from operations		114,845,374	104,569,011	45,556,921
Income tax paid		(60,661,196)	(49,500,908)	(33,203,353)
Benefits paid out of Company's fund	22	(13,749,196)	(5,360,424)	(2,727,815)
Contributions to retirement plan	22	(10,000,000)	(10,000,000)	(15,000,000)
Interest paid	· · · · · · · · · · · · · · · · · · ·	-	(45,554)	(147,090)
Net cash provided by (used in) operating				
activities		30,434,982	39,662,125	(5,521,337)

(Forward)

<b>Years</b>	Enc	hal	Dara	mha	r 21
1 Eals	CHIL	1E:U			

		1 Cal:	s Ended Decembe	1.2T
	Note	2024	2023	2022
CASH FLOWS FROM INVESTING ACTIVITIES				
Acquisitions of:				
Investment securities	6	(P2,362,550,611)	(\$2,330,428,170)	(\$2,590,608,566)
Property and equipment	9	(20,611,456)	(13,753,913)	(17,148,416)
Other assets		(3,997,717)	(18,867,384)	(15,837,373)
Proceeds from sale/maturities of investment			, , , , ,	
securities		1,876,895,925	2,718,292,398	2,083,015,741
Interest received		398,319,781	437,596,503	366,916,830
Dividends received		46,640,664	47,820,624	47,440,720
Proceeds from sale of property and				
equipment		<u>-</u>	_	1,100,000
Net cash used in investing activities		(65,303,414)	(159,339,942)	(125,121,064)
CASH FLOWS FROM FINANCING ACTIVITIES				
Loan payments	13	_	(5,309,184)	_
Cash dividends paid	13	_	(725,714)	(79,886)
Loan availments	13	_		497,550
Net cash provided by (used in) financing				
activities			(6,034,898)	417,664
NET DECREASE IN CASH AND CASH				
EQUIVALENTS		(34,868,432)	(125,712,715)	(130,224,737)
CASH AND CASH EQUIVALENTS AT				
BEGINNING OF YEAR		1,051,819,070	1,177,531,785	1,307,756,522
CASH AND CASH EQUIVALENTS AT END OF				
YEAR	4	P1,016,950,638	₽1,051,819,070	₽1,177,531,785

See accompanying Notes to Financial Statements.

## BENEFICIAL LIFE INSURANCE COMPANY, INC.

# NOTES TO FINANCIAL STATEMENTS AS AT AND DECEMBER 31, 2024 and 2023 AND FOR THE YEARS ENDED DECEMBER 31, 2024, 2023 and 2022

#### 1. Corporate Information

Beneficial Life Insurance Company, Inc. (the Company) was incorporated in the Philippines and registered with the Securities and Exchange Commission (SEC) on March 16, 1960 to engage and carry on the business of life insurance. The Company extended its corporate life for another 50 years commencing on March 16, 2010. However, as prescribed by the Revised Corporation Code of the Philippines which became effective on February 23, 2019, the Company shall have perpetual existence. The Company is also licensed to engage in the reinsurance business. The Company's Certificate of Authority issued by the Insurance Commission (IC) is valid until December 31, 2027.

The Company is 81%-owned by FMF Development Corporation (FMF or Parent Company), a holding company incorporated in the Philippines engaged primarily to own, invest or manage properties such as buildings or other structures and shares of stock and other types of securities.

The Company's registered office address is located at Beneficial Life Building, 166 Salcedo St., Legaspi Village, Makati City.

The accompanying financial statements of the Company as at December 31, 2024 and 2023 and for the years ended December 31, 2024, 2023 and 2022 were approved and authorized for issuance by the Board of Directors (BOD) on April 10, 2025.

#### 2. Summary of Material Accounting Policy Information

The material accounting policy information used in the preparation of the financial statements are consistently applied to all the years presented, unless otherwise stated.

#### Basis of Preparation and Statement of Compliance

The financial statements of the Company have been prepared in compliance with Philippine Financial Reporting Standards (PFRS) Accounting Standards issued by the Philippine Financial and Sustainability Reporting Standards Council. This financial reporting framework includes PFRS, Philippine Accounting Standards (PAS), and Philippine Interpretations from International Financial Reporting Interpretations Committee (IFRIC) issued by the Philippine Financial and Sustainability Reporting Standards and adopted by the SEC, including SEC pronouncements.

#### **Measurement Bases**

The financial statements are presented in Philippine Peso (Peso), the Company's functional currency. All values represent absolute amounts unless otherwise stated.

The financial statements of the Company have been prepared on a historical cost basis, except for financial assets at FVPL and FVOCI which are carried at fair values, certain components of property and equipment which are carried at revalued amounts, and net retirement liability which is carried at the present value of the defined benefit obligation less fair value of plan assets. Historical cost is generally based on the fair value of the consideration given in exchange for an asset and consideration received for incurring a liability.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the transaction date. The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active market for identical assets or liabilities.
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Company has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

Further information about the assumptions made in measuring fair value is included in the following notes:

- Note 3 Significant Judgments, Accounting Estimates and Assumptions
- Note 6 Investment Securities
- Note 9 Property and Equipment
- Note 26 Risk Management Objectives and Policies

#### Adoption of Amendments to PRFS Accounting Standards

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of the amendments to PFRS Accounting Standards effective for annual periods beginning on or after January 1, 2024. The adoption of these amendments did not materially affect the financial statements of the Company. Additional disclosures were included in the financial statements, as applicable.

#### New and Amendments to PFRS Accounting Standards in Issue But Not Yet Effective

Relevant new and amendments to PFRS Accounting Standards, which are not yet effective as at December 31, 2024 and have not been applied in preparing the financial statements, are summarized below:

Effective for annual periods beginning on or after January 1, 2025 -

Amendments to PAS 21, The Effects of Changes in Foreign Exchange Rates - Lack of Exchangeability - The amendments clarify when a currency is considered exchangeable into another currency and how an entity determines the exchange rate for currencies that lack exchangeability. The amendments also introduce new disclosure requirements to help users of financial statements assess the impact when a currency is not exchangeable. An entity does not apply the amendments retrospectively. Instead, an entity recognizes any effect of initially applying the amendments as an adjustment to the opening balance of retained earnings when the entity reports foreign currency transactions. When an entity uses a presentation currency other than its functional currency, it recognizes the cumulative amount of translation differences in equity. Earlier application is permitted.

Effective for annual periods beginning on or after January 1, 2026:

- Amendments to PFRS Accounting Standards 9, Financial Instruments, and PFRS Accounting Standards 7, Financial Instruments: Disclosures Classification and Measurement of Financial Assets The amendments clarify that a financial liability is derecognized when the related obligation is discharged, cancelled, expires or otherwise qualifies for derecognition (e.g. settlement date), and introduces a policy option to derecognize financial liabilities settled through an electronic payment system before settlement date if the required conditions are met. The amendments also clarify the assessment of contractual cash flow characteristics of financial assets, the treatment of non-recourse loans and contractually linked instruments, as well as require additional disclosure requirements for financial assets and liabilities with contingent features and equity instruments classified at fair value through other comprehensive income (FVOCI). Earlier application is permitted.
- Annual Improvements to PFRS Accounting Standards Accounting Standards Volume 11:
  - o Amendments to PFRS Accounting Standards 7, Financial Instruments: Disclosures The amendments update and remove some obsolete references related to the gain or loss on derecognition on financial assets of an entity that has a continuing involvement and to the disclosure requirements on deferred differences between fair value and transaction price. The amendments also clarify that the illustrative guidance does not necessarily illustrate all the requirements for credit risk disclosure. Earlier application is permitted.
  - Amendments to PAS 7, Statement of Cash Flows Cost Method The amendments replace the term 'cost method' with 'at cost' following the deletion of the definition of 'cost method'. Earlier application is permitted.

Effective for annual periods beginning on or after January 1, 2027:

 PFRS Accounting Standards 17, Insurance Contracts — This standard will replace PFRS Accounting Standards 4, Insurance Contracts. It requires insurance liabilities to be measured at current fulfillment value and provides a more uniform measurement and presentation approach to achieve consistent, principle-based accounting for all insurance contracts. It also requires similar principles to be applied to reinsurance contracts held and investment contracts with discretionary participation features issued. An amendment to the standard was issued to (i) reduce costs of transition by simplifying some requirements of the standard, (ii) make financial performance easier to explain, and (iii) ease transition by deferring the effectivity of the standard from 2021 to 2023 and by providing additional relief to reduce the effort required when applying PFRS Accounting Standards 17 for the first time.

In response to the challenges brought by the COVID-19 pandemic, the Insurance Commission (IC) issued Circular Letter 2020-062, *Amendment of Section 1 of Circular Letter No. 2018-69, Deferral of IFRS 17 Implementation*, which provides a two-year deferral on the implementation of the standard from the 2023 effectivity date.

Consequently, on March 10, 2025, the IC issued Circular Letter No. 2025-004, Application of PFRS Accounting Standards 17-Insurance Contracts in the Audited Financial Statements and Preparation of IC Reportorial Requirements, to further defer the initial application date of PFRS Accounting Standards 17 for an additional two years. The IC, FSRSC and SEC recognized the need to provide more time for the adoption of PFRS Accounting Standards 17 due to gaps in the insurance industry's preparation. Therefore, all life and nonlife insurance companies in the Philippines shall adopt PFRS Accounting Standards 17 for annual periods beginning on or after January 1, 2027. Earlier application is permitted.

- Amendment to PFRS Accounting Standards 17, Insurance Contracts Initial Application of PFRS Accounting Standards 17 and PFRS Accounting Standards 9, Financial Instruments Comparative Information The amendment adds a transition option for a "classification overlay" to address temporary accounting mismatches between financial assets and insurance contract liabilities relating to comparative information presented on the initial application of PFRS Accounting Standards 17. If an entity elects to apply the classification overlay, it can only do so for comparative periods to which it applies PFRS Accounting Standards 17. No amendments have been made to the transition requirements of PFRS Accounting Standards 9.
- PFRS Accounting Standards 18, Presentation and Disclosure in Financial Statements This standard replaces PAS 1, Presentation of Financial Statements, and sets out the requirements for the presentation and disclosure of information to help ensure that the financial statements provide relevant information that faithfully represents the entity's assets, liabilities, equity, income and expenses. The standard introduces new categories and sub-totals in the statements of comprehensive income, disclosures on management-defined performance measures, and new principles for grouping of information, which the entity needs to apply retrospectively. Earlier application is permitted.

Under prevailing circumstances, the adoption of the foregoing new and amendments to PFRS Accounting Standards is not expected to have any material effect on the financial statements of the Company except for PFRS Accounting Standards 17. The management is currently in the process of performing detailed review and analysis to determine the financial impact of the new insurance contract standard. Additional disclosures will be included in the financial statements, as applicable.

#### **Current and Noncurrent Classification**

The Company presents assets and liabilities in the statements of financial position based on liquidity. The current portion is presented in Note 27.

An asset is current when it is:

- Expected to be realized or intended to be sold or consumed in normal operating cycle;
- Held primarily for the purpose of trading;
- Expected to be realized within 12 months after the reporting period; or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period.

All other assets are classified as noncurrent.

A liability is current when it is:

- Expected to be settled in its normal operating cycle;
- Held primarily for the purpose of trading;
- Expected to be settled within 12 months after the reporting period; or
- There is no unconditional right to defer settlement of the liability for at least 12 months after the reporting period.

The Company classifies all other liabilities as noncurrent.

Deferred tax assets and liabilities are classified as noncurrent assets and liabilities, respectively.

#### **Financial Assets and Liabilities**

Date of Recognition. The Company recognizes a financial asset or a financial liability in the statements of financial position when it becomes a party to the contractual provisions of a financial instrument.

Initial Recognition and Measurement. Financial instruments are recognized initially at fair value, which is the fair value of the consideration given (in case of an asset) or received (in case of a liability). The initial measurement of financial instruments, except for those designated at FVPL, includes transaction cost.

"Day 1" Difference. Where the transaction in a non-active market is different from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Company recognizes the difference between the transaction price and fair value (a "Day 1" difference) in profit or loss. In cases where there is no observable data on inception, the Company deems the transaction price as the best estimate of fair value and recognizes "Day 1" difference in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Company determines the appropriate method of recognizing the "Day 1" difference.

#### **Financial Assets**

In the case of a regular way purchase or sale of financial assets, recognition and derecognition, as applicable, is done using settlement date accounting.

#### Classification and Measurement

The Company classifies its financial assets at initial recognition under the following categories: (a) financial assets at amortized cost, (b) financial assets at FVOCI and (c) financial assets at FVPL. The classification of a financial instrument largely depends on the Company's business model and its contractual cash flow characteristics.

Financial Assets at Amortized Cost. Financial assets shall be measured at amortized cost if both of the following conditions are met:

- a. the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and
- b. the contractual terms of the financial asset give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal amount outstanding.

After initial recognition, financial assets at amortized cost are subsequently measured at amortized cost using the effective interest method, less allowance for impairment, if any. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the financial assets are derecognized and through amortization process.

The Company's cash and cash equivalents, short-term investments, insurance receivables, loans receivables, accrued investment income and government debt securities assigned as investment deposit with IC and private debt securities which are held primarily to collect contractual cash flows until maturity included under "Investment securities" account in the statements of financial position are classified under this category.

Debt Instruments at FVOCI. Debt instruments shall be measured at FVOCI if both of the following conditions are met:

- a. the financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling the financial assets; and
- b. the contractual terms of the financial asset give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal amount outstanding.

After initial recognition, interest income (calculated using the effective interest rate method), foreign currency gains or losses and impairment losses of debt instruments measured at FVOCI are recognized directly in profit or loss. Changes in the fair value of these instruments are recognized in other comprehensive income and accumulated in equity. When the financial asset is derecognized, the cumulative gains or losses previously recognized in other comprehensive income are reclassified from equity to profit or loss as a reclassification adjustment.

The Company's investments in private and government debt securities which are denominated in foreign currencies are classified under this category.

Equity Instruments at FVOCI. On initial recognition, equity instruments that are not held for trading may be irrevocably designated as a financial asset to be measured at FVOCI.

Dividends from equity instruments held at FVOCI are recognized in profit or loss when the right to receive payment is established, unless the dividend clearly represents a recovery of part of the cost of the investment.

Changes in the fair value of these instruments including those arising from foreign currency changes are recognized in other comprehensive income and presented in the equity section of the statements of financial position. The cumulative gains or losses will not be reclassified to profit or loss on disposal of the equity instruments, instead, these will be transferred to retained earnings.

The Company's investments in equity instruments which are irrevocably designated at FVOCI at initial recognition are included under this category.

Financial Assets at FVPL. Financial assets that do not meet the criteria for being measured at amortized cost or FVOCI are classified under this category. Specifically, financial assets at FVPL include financial assets that are (a) held for trading, (b) designated upon initial recognition at FVPL, or (c) mandatorily required to be measured at fair value.

Financial assets are classified as held for trading if these are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless these are designated as effective hedging instruments. Financial assets with cash flows that are not solely payments of principal and interest are classified and measured at FVPL, irrespective of the business model. Notwithstanding the criteria for debt instruments to be classified at amortized cost or at FVOCI, debt instruments may be designated at FVPL on initial recognition if doing so eliminates, or significantly reduces, an accounting mismatch.

Financial assets at FVPL are measured at fair value at each reporting date, with any fair value gains or losses recognized in profit or loss to the extent these are not part of a designated hedging relationship. The net gain or loss recognized in profit or loss includes any dividend or interest earned on the financial asset.

The Company's investments in private debt securities which are held for trading and preferred equity instruments are classified under this category.

#### *Impairment*

The Company recognizes an allowance for expected credit losses (ECL) for all debt instruments not measured at FVPL. ECL is based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company expects to receive. The difference is then discounted at an approximation to the asset's original effective interest rate.

The Company's financial assets at amortized cost and debt instruments at FVOCI are subject to ECL using general approach. Under this approach, the ECL is based on the 12-month ECL which pertains to the portion of lifetime ECL that result from default events on a financial instrument that are possible within 12 months after the reporting date.

However, when there has been a significant increase in credit risk since initial recognition, the allowance will be based on the lifetime ECL. When determining whether the credit risk of a financial asset has increased significantly since initial recognition, the Company compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition and consider reasonable and supportable information, that is available without undue cost or effort, that is indicative of significant increases in credit risk since initial recognition.

#### Reclassification

The Company reclassifies its financial assets when, and only when, it changes its business model for managing those financial assets. The reclassification is applied prospectively from the first day of the first reporting period following the change in the business model (reclassification date).

For a financial asset reclassified out of the financial assets at amortized cost category to financial assets at FVPL, any gain or loss arising from the difference between the previous amortized cost of the financial asset and fair value is recognized in profit or loss.

For a financial asset reclassified out of the financial assets at amortized cost category to financial assets at FVOCI, any gain or loss arising from a difference between the previous amortized cost of the financial asset and fair value is recognized in other comprehensive income.

For a financial asset reclassified out of the financial assets at FVPL category to financial assets at amortized cost, its fair value at the reclassification date becomes its new gross carrying amount.

For a financial asset reclassified out of the financial assets at FVOCI category to financial assets at amortized cost, any gain or loss previously recognized in other comprehensive income, and any difference between the new amortized cost and maturity amount, are amortized to profit or loss over the remaining life of the investment using the effective interest method. If the financial asset is subsequently impaired, any gain or loss that has been recognized in other comprehensive income is reclassified from equity to profit or loss.

In the case of a financial asset that does not have a fixed maturity, the gain or loss shall be recognized in profit or loss when the financial asset is sold or disposed. If the financial asset is subsequently impaired, any previous gain or loss that has been recognized in other comprehensive income is reclassified from equity to profit or loss.

For a financial asset reclassified out of the financial assets at FVPL category to financial assets at FVOCI, its fair value at the reclassification date becomes its new gross carrying amount. Meanwhile, for a financial asset reclassified out of the financial assets at FVOCI category to financial assets at FVPL, the cumulative gain or loss previously recognized in other comprehensive income is reclassified from equity to profit or loss as a reclassification adjustment at the reclassification date.

#### Derecognition

A financial asset (or where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the right to receive cash flows from the asset has expired;
- the Company retains the right to receive cash flows from the financial asset, but has assumed an
  obligation to pay them in full without material delay to a third party under a "pass-through"
  arrangement; or
- the Company has transferred its right to receive cash flows from the financial asset and either
   (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither
   transferred nor retained substantially all the risks and rewards of the asset, but has transferred
   control of the asset.

When the Company has transferred its right to receive cash flows from a financial asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of ownership of the financial asset nor transferred control of the financial asset, the financial asset is recognized to the extent of the Company's continuing involvement in the financial asset. Continuing involvement that takes the form of a guarantee over the transferred financial asset is measured at the lower of the original carrying amount of the financial asset and the maximum amount of consideration that the Company could be required to repay.

#### Financial Liabilities

#### Classification and Measurement

The Company classifies its financial liabilities at initial recognition under the following categories: (a) financial liabilities at amortized cost, or (b) financial liabilities at FVPL.

As at December 31, 2024 and 2023, the Company does not have financial liabilities measured at FVPL.

Financial Liabilities at Amortized Cost. Financial liabilities are categorized as financial liabilities at amortized cost when the substance of the contractual arrangement results in the Company having an obligation either to deliver cash or another financial asset to the holder, or to settle the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of its own equity instruments.

These financial liabilities are initially recognized at fair value less any directly attributable transaction costs. After initial recognition, these financial liabilities are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the liabilities are derecognized or through the amortization process.

The Company's insurance contract liabilities, premium deposit fund, insurance payables, loans payable, accounts payable and accrued expenses (excluding statutory payables) and other liabilities are classified under this category.

#### Classification of Financial Instrument between Liability and Equity

A financial instrument is classified as liability if it provides for a contractual obligation to:

- Deliver cash or another financial asset to another entity;
- Exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Company; or
- Satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Company does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability.

#### Derecognition

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

A modification is considered substantial if the present value of the cash flows under the new terms, including net fees paid or received and discounted using the original effective interest rate, is different by at least 10% from the discounted present value of remaining cash flows of the original liability.

The fair value of the modified financial liability is determined based on its expected cash flows, discounted using the interest rate at which the Company could raise debt with similar terms and conditions in the market. The difference between the carrying value of the original liability and fair value of the new liability is recognized in profit or loss.

On the other hand, if the difference does not meet the 10% threshold, the original debt is not extinguished but merely modified. In such case, the carrying amount is adjusted by the costs or fees paid or received in the restructuring.

#### Offsetting of Financial Assets and Liabilities

Financial assets and financial liabilities are offset and the net amount reported in the statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the statements of financial position.

#### Insurance Contracts

#### **Product Classification**

Insurance contracts are defined as those contracts under which the Company (the insurer) accepts significant insurance risk from another party (the policyholders) by agreeing to compensate the policyholders if a specified uncertain future event (the insured event) adversely affects the policyholder. As a general guideline, the Company defines significant insurance risk, by comparing benefits paid with benefits payable if the insured event did not occur. Insurance contracts can also transfer financial risk. Financial risk is the risk of a possible future change in one or more of a specified interest rate, security price, commodity price, foreign exchange rate, index of price or rates, a credit rating or credit index or other variables.

Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its lifetime, even if the insurance risk reduces significantly during a certain period, unless all rights and obligations are extinguished or expired. Investment contracts can, however, be reclassified as insurance contracts after inception if the insurance risk becomes significant.

Insurance contracts are classified with and without Discretionary Participation Features (DPF). DPF is a contractual right to receive, as a supplement to guaranteed benefits, additional benefits that are:

- likely to be a significant portion of the total contractual benefits;
- whose amount or timing is contractually at the discretion of the issuer; and
- that are contractually based on the following:
  - performance of a specified pool of contracts or a specified type of contract;
  - realized and/or unrealized investment returns on a specified pool of assets held by the issuer;
  - the profit or loss of the company, fund or other entity that issues the contract.

#### Conventional Long-term Insurance Contracts

These contracts ensure events associated with human life (for example, death or survival) over a long duration. Premiums are recognized as revenue when they become payable by the contract holder. Benefits are recognized as expense when they are incurred or when the policies reach maturity.

A liability for contractual benefits that is expected to be incurred in the future is recognized for policies that are in-force as at the reporting date. The liability is determined as the expected future discounted value of the benefit payments that are directly related to the contract, less the expected discounted value of the theoretical premiums that would be required to meet the benefit expenses based on the valuation assumptions used. The liability is based on assumptions as to mortality, reserve method, and interest rate approved by the IC.

#### **Reinsurance Contracts**

The Company cedes insurance risk in the normal course of business to reinsurers. Balances due from reinsurance companies for its share in benefits and claims of policyholders are recognized as "Due from reinsurers" under "Insurance Receivables" account in the statements of financial position. Amounts due to reinsurers representing their share in premiums are presented under "Insurance payables" account in the statements of financial position.

An impairment review is performed at each reporting date or more frequently when there are indications of impairment during the reporting year. Impairment occurs when there is objective evidence that the Company may not recover outstanding amounts under the terms of the contract and when the impact on the amounts that the Company will receive from the reinsurer can be measured reliably. The impairment loss is charged to profit or loss.

Ceded reinsurance arrangements do not relieve the Company from its obligations to policyholders.

The Company also assumes reinsurance risk in the normal course of business for life insurance contracts. Premiums and claims on assumed reinsurance are recognized as income and expenses in the same manner as they would be if the reinsurance were considered direct business, taking into account the product classification of the reinsured business. Estimating amounts payable is consistent with the provisions of the associated reinsurance contract.

Premiums and claims are presented on a gross basis for both ceded and assumed reinsurance. Reinsurance assets or liabilities are derecognized when the contractual rights are extinguished or expired or when the contract is transferred to another party.

#### **Legal Policy Reserves**

Legal policy reserves are liabilities for contractual benefits that are expected to be incurred in the future related to policies that are in-force as at the reporting date based on the valuation of an independent appraiser. The liability is calculated as the sum of the present value of future benefits and expenses, less the present value of future net premiums arising from the policy discounted at the appropriate risk-free discount rate. The liability is determined using best estimate assumptions with regard to significant recent experience and appropriate margin for adverse deviation from the expected experience.

The Company has different assumptions for different products. However, liabilities for contractual benefits are computed to comply with statutory requirements, which require discount rates to be based on the schedule of spot rates published by IC and mortality and morbidity rates to be in accordance with the standard table of mortality. Reserves are computed per thousand of sum insured and depend on the issue age and policy duration.

Adjustments to the liabilities arising from changes in in-force policies are recorded in "Net change in legal policy reserves" account in profit or loss. Changes in liabilities arising from changes in discount rates are recorded in "Remeasurement gain (loss) on legal policy reserves" account in other comprehensive income.

#### **Policy and Contract Claims**

Policy and contract claims are liabilities for unpaid claims and benefits of policyholders as a result of death of the insured, surrenders and maturities. This also includes cost of claims incurred but not yet reported as at reporting date based on the Company's experience and historical data.

#### Investment in a Subsidiary

The Company's investment in a subsidiary is accounted for in the financial statements at cost less any impairment in value.

An assessment of the carrying amount of the investments in a subsidiary is performed when there is an indication that these investments are impaired. If this is the case, the amount of impairment is calculated as the difference between the carrying amount of the investments and their recoverable amount. Impairment loss is recognized in profit or loss.

### **Property and Equipment**

Property and equipment, other than land, buildings and office condominium, are stated at cost less accumulated depreciation and any impairment in value.

The initial cost of property and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Subsequent costs are included in the asset's carrying amount or recognized as a

asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost can be measured reliably. All other repairs and maintenance are charged against profit or loss during the financial period in which these were incurred.

When assets are retired or otherwise disposed of, the cost and the related accumulated depreciation and any impairment in value are removed from the accounts and any resulting gain or loss is recognized in profit or loss.

The Company's land, buildings and office condominium are stated at revalued amounts based on the valuation of an independent appraiser. Any increase in the value of property and equipment at revalued amounts is recognized under "Revaluation surplus on property and equipment" account in the equity section of the statements of financial position. Any decrease is first offset against an increase on earlier valuation in respect of the same class of property and is thereafter recognized as an expense. Annually, an amount from the revaluation surplus is transferred to retained earnings for the depreciation and related to the revaluation surplus.

Upon the disposal of a revalued property, the relevant portion of the revaluation surplus realized in respect of previous valuation is released directly from the revaluation surplus to retained earnings.

Depreciation is calculated on a straight-line basis over the estimated useful lives of the property and equipment as follows:

	Number of years
Buildings and office condominium	10 - 40
Transportation equipment	3 - 5
Office furniture and equipment	2 - 5

The assets' residual values, useful lives and depreciation method are reviewed periodically to ensure that the residual values, period and method of depreciation are consistent with the expected pattern of economic benefits from items of property and equipment.

Fully depreciated assets are retained in the accounts until these are no longer in use and no further charge for depreciation is made in respect of those assets.

#### **Impairment of Nonfinancial Assets**

The nonfinancial assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If any such indication exists and where the carrying amount exceeds its estimated recoverable amounts, the asset is written down to its recoverable amount. The estimated recoverable amount of the asset is the higher of an asset's fair value less costs to sell or value-in-use. In assessing value-in-use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. Impairment losses are recognized in profit or loss.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. However, that increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss. After such reversal, the depreciation charge is adjusted in future years to allocate the asset's revised carrying amount, on a systematic basis over its remaining useful life.

#### **Premium Deposit Fund**

Premium deposit fund pertains to the premium deposits of the policyholders which earn interest at such rates as the Company declares but not less than the lowest interest rate prevailing on savings accounts of banks. The amount of premium deposits of the policyholders shall not exceed the future contractual premiums of the insurance contracts.

If at any premium date, premiums remain unpaid, and provided that the fund balance is sufficient to pay such premiums in full, the premium due shall be paid from this fund.

#### Equity

Capital Stock. Capital stock is measured at par value for all shares issued.

Additional Paid-in Capital (APIC). When the Company issues shares in excess of par, the excess is recognized as APIC. Incremental costs incurred directly attributable to the issuance of new shares are treated as deduction from APIC.

Retained Earnings. Retained earnings represent the cumulative balance of net income, net of any dividend declaration and prior period adjustments. Unappropriated retained earnings represent that portion which is free and can be declared as dividends to stockholders while appropriated retained earnings represent that portion which has been appropriated and therefore is not available for any dividend declaration.

Other Comprehensive Income. Other comprehensive income comprises items of income and expense (including items previously presented under equity) that are not recognized in profit or loss for the year in accordance with PFRS. Other comprehensive income includes revaluation reserves on investment securities, revaluation surplus on property and equipment, remeasurement gain or loss on legal policy reserves and remeasurement gain or loss on net retirement liability. Other comprehensive income items that will be reclassified subsequently to profit or loss are presented separately from those items that will not be reclassified to profit or loss subsequently.

#### **Revenue Recognition**

The company assesses its revenue arrangements to determine if it is acting as principal or as an agent. The company has assessed that it acts as a principal in all of its revenue sources.

The following specific recognition criteria must also be met before revenue is recognized:

Premium Income. Gross recurring premiums from life insurance contracts are recognized as revenue when payable by the policyholder. For single premium business, revenue is recognized on the date from which the policy becomes effective. For regular premium contracts, revenues are recognized at the date when payments are due.

Estimates of premiums due as at the reporting date but not yet received are assessed based on the estimates from underwriting or past experience and are included in premiums earned.

Interest Income. For interest-bearing financial instruments classified as financial assets at FVPL, financial assets at FVOCI and financial assets at amortized cost, interest income is recorded at the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset.

Once the recorded value of a financial asset or group of similar financial assets has been reduced due to an impairment loss, interest income continues to be recognized using the original effective interest rate applied to the new carrying amount.

Dividend Income. Dividend income is recognized when the Company's right to receive the payment is established.

Other Income. Other income includes policy issue fees, reversal of denied claims and other income that are recognized in profit or loss when earned.

#### Benefits, Claims and Expenses Recognition

Benefits and Claims. Benefits and claims consist of benefits and claims incurred during the period and changes in the valuation of legal policy reserves (including incurred but not reported losses). Death claims and surrenders are recorded on the basis of notifications received. Maturities are recorded when due.

General and Administrative Expenses. General and administrative expenses constitute costs of administering the business. These are recognized as expense when incurred.

Commission and Other Direct Expenses. Commissions and other direct expenses are recognized when the insurance contracts are entered and the premiums are recognized.

Insurance Taxes. Insurance taxes pertain to premium taxes and documentary stamp taxes on life insurance policies which are expensed as incurred.

Finance Costs and Charges. Finance costs and charges consist mainly of interest expense and bank charges incurred by the Company. Interest expense is recognized in profit or loss as it accrues and is calculated using the effective interest method. Accrued interest is credited to the liability account every policy anniversary date.

#### **Employee Benefits**

Short-term Benefits. The Company provides short-term benefits to its employees in the form of basic pay, 13th month pay, bonuses, employer's share on government contribution and other short-term benefits. Short-term employee benefit liabilities are measured on an undiscounted basis and are expensed as the related service is provided.

Retirement Benefits. The Company has a funded, noncontributory defined benefit plan covering all qualified employees. The retirement benefits cost is determined using the projected unit credit method which reflects services rendered by employees to the date of valuation and incorporates assumptions concerning employees' projected salaries.

The Company recognizes service costs, comprising of current service costs, past service costs, gains and losses on curtailments and non-routine settlements and net interest expense or income in profit or loss.

Past service costs are recognized in profit or loss on the earlier of the date of the plan amendment or curtailment and the date that the Company recognizes restructuring-related costs.

Net interest on the net retirement liability or asset is the change during the period in the net retirement liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net retirement liability or asset.

Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Company nor can they be paid directly to the Company. Fair value of plan assets is based on market price information.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in other comprehensive income in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

The net retirement asset or liability is the aggregate of the present value of the defined benefit obligation and the fair value of plan assets on which the liabilities are to be settled directly. The present value of the defined benefit liability is determined by discounting the estimated future cash outflows using interest rate on government bonds that have terms to maturity approximating the terms of the related retirement liability.

Actuarial valuations are made with sufficient regularity that the amounts recognized in the financial statements do not differ materially from the amounts that would be determined at the reporting date.

#### **Income Taxes**

Current tax. Current tax is the expected tax payable on the taxable income for the year, using tax rate and tax laws enacted or substantively enacted at the reporting date.

Final Tax. Final taxes are recognized for taxes paid on certain income payments. These are not creditable to income tax due on income subject to regular corporate income tax (RCIT). The applicable tax rates differ depending on the particular income subject to final tax.

Deferred tax. Deferred tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences and carry forward benefits of net operating loss carryover (NOLCO) and excess of minimum corporate income tax (MCIT) over the RCIT, to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences and carry forward benefits of NOLCO and excess MCIT over RCIT can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient future taxable profit will be available to allow all or part of the deferred income tax assets to be utilized.

Deferred tax assets and liabilities are measured at the tax rate that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rate (and tax laws) in effect at the reporting date.

Deferred tax assets and liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Deferred tax is recognized in profit or loss except to the extent that it relates to a business combination, or items directly recognized in equity as OCI.

#### Leases

A contract is, or contains, a lease when it conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset for a period of time, the Company assesses whether, throughout the period of use, the lessee has both of the following:

- The right to obtain substantially the economic benefits from use of the identified asset; and
- The right to direct the use of the identified asset.

If the Company has the right to control the use of an identified asset for only a portion of the term of the contract, the contract contains a lease for that portion of the term.

The Company as a Lessor. Leases where the Company does not transfer substantially all the risks and rewards of ownership of the assets are classified as operating leases. Operating lease payments are recognized as revenue in profit or loss on a straight-line basis over the lease term. Initial direct costs incurred in negotiating operating leases are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as the rental income.

The Company as a Lessee. At the commencement date, the Company recognizes ROU assets and lease liabilities for all leases, except for leases with lease terms of 12 months or less (short-term leases) and leases for which the underlying asset is of low value in which case the lease payments associated with those leases are recognized as an expense on a straight-line basis.

#### **Foreign Currency Transactions**

Transactions denominated in foreign currencies are recorded using the exchange rate at the date of the transaction. Outstanding monetary assets and liabilities denominated in foreign currencies are translated using the closing rate of exchange at the end of the reporting year. Foreign exchange differences are credited or charged directly to profit or loss.

#### **Related Party Transactions**

Related party relationship exists when one party has the ability to control, directly, or indirectly through one or more intermediaries, or exercise significant influence over the other party in making financial and operating decisions. Such relationships also exist between and/or among entities which are under common control with the reporting entity, or between, and/or among the reporting entity and its key management personnel, directors or its stockholders. In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely to the legal form.

Related party transactions are transfers of resources, services or obligations between the Company and its related parties, regardless whether a price is charged.

#### **Provisions**

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

#### Contingencies

Contingent liabilities are not recognized but are disclosed in the notes to financial statements unless the probability of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized but are disclosed in the notes to financial statements when an inflow of economic benefits is probable.

#### **Events After the Reporting Date**

Events after reporting date that provide additional information about the Company's financial position at the end of reporting year (adjusting events) are reflected in the financial statements. Events after reporting that are non-adjusting events are disclosed in the notes to financial statements when material.

#### 3. Significant Judgments, Accounting Estimates and Assumptions

The preparation of the Company's financial statements requires management to make judgments, accounting estimates and assumptions that affect the amounts of assets, liabilities, income and expenses reported in the financial statements. These are based on management's evaluation of relevant facts and circumstances as of the date of the financial statements. While the Company believes that the assumptions are reasonable and appropriate, significant differences in the actual experience or significant changes in the assumptions may materially affect the estimated amounts. Actual results could differ from such estimates.

#### Judgments

In the process of applying the Company's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the financial statements.

Identifying the Product Classification. The Company has determined that the policies it issues have significant insurance risk and therefore meets the definition of an insurance contract and are accounted for as such. Insurance contracts are those contracts when the Company has accepted significant insurance risk from another party (the policyholders) by agreeing to compensate the policyholders if a specified uncertain future event adversely affects the policyholders. As a general guideline, the Company determines whether it has significant insurance risk, by comparing benefits paid with benefits payable if the insured event did not occur. Insurance contracts also transfer financial risk.

Classifying the Financial Instruments. Classification of financial assets depends on the results of the business model test and "sole payment of principal and interest" test performed by the Company. The Company exercises judgment in determining the business model to be used in managing its financial instruments to achieve their business objectives.

Defining Default and Credit-Impaired Financial Assets. The Company defines a financial instrument as in default, which is fully aligned with the definition of credit-impaired, when it meets one or more of the following criteria:

- a. Quantitative Criteria the borrower is more than 1 year past due on its contractual payments, which is consistent with the Company's definition of default.
- b. Qualitative Criteria The borrower meets unlikeliness to pay criteria, which indicates the borrower is in significant financial difficulty. These are instances where:
  - The borrower is experiencing financial difficulty or is insolvent;
  - The borrower is in breach of financial covenants;
  - Concessions have been granted by the Company, for economic or contractual reasons relating to the borrower's financial difficulty; or
  - It is probable that the borrower will enter bankruptcy or other financial reorganization.

The criteria above have been applied to all financial instruments held by the Company and are consistent with the definition of default used for internal credit risk management purposes. The default definition has been applied consistently to the determination of ECL.

Grouping of the Financial Assets for Measurement of ECL on a Collective Basis. For ECL provisions that are assessed on a collective basis, grouping of exposures is performed on the basis of shared risk characteristics, such that risk exposures within a group are homogeneous. For loans receivables, debtors are grouped based on the type of loan and debtors' geographical location.

Determining the Lease Commitments - Company as a Lessor. The Company has entered into lease agreements as a lessor on its properties. The Company has determined that it retains the significant risks and rewards of ownership of the leased properties. The leases are therefore accounted for as operating leases.

Rental income earned by the Company is disclosed in Note 24.

Determining the Lease Commitments - Company as a Lessee. The Company has lease agreements for its branches and agency offices. The Company has determined that it obtains substantially all of the economic benefits from use of the identified assets and the right to direct the use of such assets. Moreover, the Company assessed that these lease agreements qualify as leases of low value assets or short-term leases.

Rental expense arising from leases of low value assets and short-term leases is disclosed in Note 24.

#### **Estimates and Assumptions**

The key assumptions concerning the future and other key sources of estimation uncertainty at the financial reporting date, that have a risk of causing a material adjustment to the carrying amount of assets and liabilities within the next financial year are discussed below.

Determining the Fair Value of Financial Instruments. The fair values of investments that are actively traded in organized financial markets are determined by reference to quoted market prices at the close of business on the reporting date.

In accordance with the amendments to PFRS Accounting Standards 7, Financial Instruments: Disclosures, disclosures about the level in the fair value hierarchy are required in which the fair value measurements are categorized for assets and liabilities measured in the statements of financial position. The Company uses judgment in assessing the significance of a particular input to the fair value measurements in its entirety, considering factors specific to the asset or liability.

Estimating the Legal Policy Reserves. Reserves are set up as requirement pursuant to the provision and guidelines set by the IC, which should not be less than the reserves required. These are computed using assumptions that are based on the standard mortality and morbidity tables, interest rates, lapse and/or persistency, expenses, non-guaranteed benefits and margin for adverse deviation as required by the IC.

The carrying amount of legal policy reserves is disclosed in Note 10.

Estimating the Claims Incurred but not Reported. Provision is made for the cost of claims incurred but not yet reported as at reporting date based on the Company's experience and historical data. Differences between the provision for outstanding claims at the reporting date and subsequent revisions and settlements are included in statements of comprehensive income of subsequent years.

The carrying amount of claims which are incurred but not reported and included under policy and contract claims are disclosed in Note 10.

Estimating the Allowance for ECL of Financial Assets at Amortized Cost and Debt Instruments under Financial Assets at FVOCI. The Company determines the allowance for ECL using general approach based on the probability-weighted estimate of the present value of all cash shortfalls over the expected life of financial assets at amortized cost. ECL is provided for credit losses that result from possible default events within the next 12-months unless there has been a significant increase in credit risk since initial recognition, in which case, ECL is provided based on lifetime ECL.

When determining if there has been a significant increase in credit risk, the Company considers reasonable and supportable information that is available without undue cost or effort and that is relevant for the particular financial instrument being assessed such as, but not limited to, the following factors: (a) actual or expected external and internal credit rating downgrade; (b) existing or forecasted adverse changes in business, financial or economic conditions; and (c) actual or expected significant adverse changes in the operating results of the borrower.

The carrying amounts and allowance for ECL of the Company's financial assets at amortized cost and debt securities classified as financial assets at FVOCI are disclosed in Notes 4, 5, 6, and 7.

Estimating the Useful Lives of Property and Equipment. The useful life of each of the Company's property and equipment is estimated based on the year over which the asset is expected to be available for use. Such estimation is based on a collective assessment of similar businesses, internal technical evaluation and experience with similar assets. The estimated useful life of each asset is reviewed at each financial yearend and updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the asset. However, it is possible that future financial performance could be materially affected by changes in the amounts and timing of recorded expenses brought about by changes in the factors mentioned above. A reduction in the estimated useful life of any item of property and equipment would increase the recorded depreciation and decrease its carrying amounts.

There were no changes in the estimated useful lives of the Company's property and equipment at cost and revalued amounts in 2024 and 2023. The carrying amounts of property and equipment are disclosed in Note 9.

Determining the Revalued Amount of Property and Equipment. The Company carries certain property and equipment at revalued amounts. The appraised values of land, buildings and office condominium were arrived using the market data approach and cost approach.

With market data approach, the values of the properties are based on sales and listings of comparable properties registered in the vicinity. The technique of this approach requires the establishment of comparable properties by reducing reasonable comparative sales and listings to a common denominator and adjustment of the differences between the subject property and those actual sales and listings regarded as comparable. The comparison was premised on the factors of location, characteristics of the lot, time element, quality and prospective use.

Cost approach is evidenced by the observed condition in comparison with new units of like kind tempered by consideration given to extent, character and utility of the property which is to be continued in its present use as part of a going concern but without specific relation to earnings.

The latest independent property valuation of land, building and office condominium was performed for December 31, 2022 valuation cut-off date. The carrying amounts of property and equipment at revalued amounts are disclosed in Note 9.

Assessing the Impairment of Nonfinancial Assets. The Company assesses impairment on its nonfinancial assets whenever events or changes in circumstances indicate that the carrying amounts of these assets may not be recoverable.

The factors that the Company considers important which could trigger an impairment review include the following:

- significant underperformance relative to expected historical or projected future operating results;
- significant changes in the manner of use of the acquired assets or the strategy for overall business;
   and
- · significant negative industry or economic trends.

The Company recognizes an impairment loss whenever the carrying amount of an asset exceeds it recoverable amount. Recoverable amounts are estimated for individual assets or, if it is not possible, for the cash-generating unit to which the asset belongs. Determining such amount requires the estimation of cash flows expected to be generated from the continued use and ultimate disposition of such assets.

The carrying amounts of investment in subsidiary and property and equipment are disclosed in Notes 8 and 9.

Determining the Retirement Liability. The determination of the obligation and cost of retirement benefits is dependent on the assumptions used by the actuary in calculating such amounts. These assumptions are described in Note 22 to the financial statements and include, among others, discount rate and salary increase rate. Actual results that differ from the Company's assumptions are accumulated and recognized in other comprehensive income, therefore, generally affect the recognized expense and recorded obligation.

The carrying amount of net retirement liability is disclosed in Note 22.

Assessing the Realizability of Deferred Tax Assets. The Company's assessment of the recognition of deferred tax assets on deductible temporary differences is based on the Company's past results and future expectations on revenue and expenses. The carrying amount of deferred tax assets is reviewed at each financial reporting date and reduced to the extent that it is no longer probable that sufficient future taxable income will be available to allow all or part of the deferred tax assets to be utilized.

The Company's recognized deferred tax assets are disclosed in Note 23.

## 4. Cash, Cash Equivalents and Short-term Investments

#### Cash and Cash Equivalents

This account consists of:

	2024	2023
Cash on hand	₽53,000	₽53,000
Cash in banks	646,986,401	753,994,938
Short-term deposits	369,911,237	297,771,132
	P1,016,950,638	₽1,051,819,070

Cash and cash equivalents include cash in banks and short-term deposits which earn interest at the prevailing bank deposit rates. Cash equivalents are short-term deposits made for varying periods of up to three months from date of maturity depending on the cash requirements of the Company.

#### **Short-term Investments**

Short-term investments amounted to £11.7 million and £64.5 million as at December 31, 2024 and 2023, respectively. Short-term investments are short-term placements with maturities of more than three months but less than one year from date of acquisition. The effective annual interest rates of these investments range between 1.80% to 6.20% and 0.62% to 6.00% in 2024 and 2023, respectively.

#### Interest Income

Interest income recognized in the statements of comprehensive income are as follows:

	Note	2024	2023	2022
Cash and cash equivalents		P12,267,899	₽10,323,452	₽7,743,929
Short-term investments		19,998,775	14,046,437	3,015,868
Investment securities:	6			
Financial assets at amortized cost		217,157,826	165,566,665	106,358,071
Financial assets at FVOCI		94,215,334	81,127,595	70,439,216
Financial assets at FVPL		49,918,462	47,701,969	48,681,911
Loans receivables	. 7	81,388,662	125,688,876	91,585,114
		P474,946,958	<b>₽</b> 444,454,994	₽327,824,109

#### 5. Insurance Receivables

This account consists of:

	2024	2023
Due from reinsurers	F9,293,591	1,575,086
Premiums due and uncollected	9,028,816	₽10,267,528
	₽18,322,407	₽11,842,614

Premiums due and uncollected pertain to uncollected premiums on written policies which are collectible within the Company's 30-day grace period.

Due from reinsurers pertain to claims recoverable from reinsurers. These receivables are due and demandable.

#### 6. Investment Securities

Balance at end of year

Movements of this account are as follows:

	2024			
	Financial Assets			
			At	
	At FVPL	At FVOCI	<b>Amortized Cost</b>	Total
Balance at beginning of year	₽820,951,109	P2,627,908,767	P3,404,344,958	₽6,853,204,834
Additions	195,549,014	679,540,436	1,487,461,161	2,362,550,611
Maturities and disposals	(177,872,858)	(389,013,911)	(1,235,614,443)	(1,802,501,212)
Fair value changes	14,899,387	27,606,936	_	42,506,323
Foreign exchange changes	34,405,238	78,511,761		112,916,999
Amortization	2,404,646	(15,207,350)	4,622,437	(8,180,267)
Provision for impairment loss		_	2.558.229	2.558.229

P3,009,346,639

₽3,663,372,342

P7,563,055,517

P890,336,536

	2023			
	Financial Assets		· · ·	
			At	
	At FVPL	At FVOCI	<b>Amortized Cost</b>	Total
Balance at beginning of year	₽1,119,422,195	₽2,267,246,124	₽2,869,466,923	₽6,256,135,242
Reclassification	(242,750,706)	242,750,706	-	· <del>-</del>
Additions	143,031,176	1,045,962,898	2,141,434,096	3,330,428,170
Maturities and disposals	(150,507,723)	(922,448,798)	(1,613,854,716)	(2,686,811,237)
Fair value changes	(13,696,100)	19,428,384	<b>-</b> .	5,732,284
Foreign exchange changes	(36,690,636)	(12,000,040)	<del>-</del> /	(48,690,676)
Amortization	2,142,903	(13,030,507)	10,069,312	(818,292)
Provision for impairment loss	_	-	(2,770,657)	(2,770,657)
Balance at end of year	₽820,951,109	₽2,627,908,767	₽3,404,344,958	₽6,853,204,834

#### Financial Assets at FVPL

This account consists of investments in private and foreign debt securities amounting to ₱890.3 million and ₱821.0 million as at December 31, 2024 and 2023, respectively.

Private debt securities earn annual interest of 2.32% to 8.65% and 1.25% to 9.00% in 2024 and 2023, respectively. Interest income amounted to ₹49.9 million, ₹47.7 million and ₹48.7 million in 2024, 2023 and 2022, respectively, net of amortization of net discount amounting to ₹2.4 million, ₹2.1 million and ₹0.7 million in 2024, 2023 and 2022, respectively (see Note 4).

Equity securities pertain to preferred shares which are listed in the Philippine Stock Exchange Index (PSEI). In 2023, the Company reclassified its equity securities classified as financial assets at FVPL with fair value of P242.8 million to financial assets at FVOCI as a result of a change in business model in managing these investment securities. This transaction is a noncash activity.

#### **Financial Assets at FVOCI**

This account consists of:

	2024	2023
Debt securities:		_
Government - foreign	P1,188,390,585	₽870,293,780
Private - foreign	950,739,206	1,028,498,441
	2,139,129,791	1,898,792,221
Equity securities - local and foreign	870,216,848	729,116,546
	P3,009,346,639	₽2,627,908,767

Private and government debt securities earn annual interest of 2.21% to 7.86% and 2.45% to 8.38% in 2024 and 2023, respectively. Interest income amounted to ₱94.2 million, ₱81.1 million and ₱70.4 million in 2024, 2023 and 2022, respectively, net of amortization of net premium amounting to ₱15.2 million, ₱13.0 million and ₱47.2 million in 2024, 2023 and 2022, respectively (see Note 4).

Equity securities pertain to investments in shares listed in the Philippine Stock Exchange Index and other foreign stock exchange markets. Dividend income earned from financial assets at FVOCI amounted to P46.7 million, P47.8 million and P28.9 million in 2024, 2023 and 2022, respectively.

Movements of revaluation reserves on investment securities are as follows:

		2024	
	Fair Value Change	12-month ECL	Total
Balance at beginning of year	(P239,205,412)	P14,993,029	(P224,212,383)
Change in revaluation reserves:			•
Fair value changes	27,606,936	_	27,606,936
Foreign exchange changes	5,112,718	_	5,112,718
Transfer to retained earnings	(4,764,761)	_	(4,764,761)
Transfers to profit or loss due to:			
Sale and maturities	5,891,012		5,891,012
Provision for impairment loss		32,882	32,882
	33,845,905	32,882	33,878,787
Balance at end of year	(P205,359,507)	P15,025,911	(P190,333,596)
		2023	
	Fair Value Change	12-month ECL	Total
Balance at beginning of year	( <del>2</del> 303,466,960)	₽11,010,543	(₽292,456,417)
Change in revaluation reserves:			
Fair value changes	19,428,384	-	19,428,384
Foreign exchange changes	(4,580,379)	_	(4,580,379)
Transfer to retained earnings	38,761,584	_	38,761,584
Transfers to profit or loss due to:			*
Sale and maturities	10,651,959	_	10,651,959
Sale and maturities Provision for impairment loss	10,651,959	3,982,486	10,651,959 3,982,486
	10,651,959 — 64,261,548	3,982,486 3,982,486	

	2022			
	Fair Value Change	12-month ECL	Total	
Balance at beginning of year	(P104,343,999)	₽9,420,725	(₽94,923,274)	
Change in revaluation reserves:				
Fair value changes	(175,641,043)	_	(175,641,043)	
Foreign exchange changes	(46,545,561)	_	(46,545,561)	
Transfer to retained earnings	24,208,256	_	24,208,256	
Transfers to profit or loss due to:				
Sale and maturities	(1,144,613)	_	(1,144,613)	
Provision for impairment loss	_	1,589,818	1,589,818	
	(199,122,961)	1,589,818	(197,533,143)	
Balance at end of year	(₱303,466,960)	₽11,010,543	(₽292,456,417)	

Movements of revaluation reserves on investment securities segregated for items that will be reclassified or not to profit or loss in subsequent periods are as follows:

	2024	2023	2022
Balance at beginning of year Items that will be reclassified to profit	(P224,212,383)	(₽292,456,417)	(₽94,923,274)
or loss Items that will not be reclassified into	(45,088,463)	65,459,076	(216,158,462)
profit or loss	78,967,250	2,784,958	18,625,319
Balance at end of year	( <del>P</del> 190,333,596)	(₽224,212,383)	(₽292,456,417)

### Financial Assets at Amortized Cost

This account consists of:

	2024	2023
Government debt securities - local	P3,146,237,738	₽2,845,963,144
Private debt securities - local	519,483,430	563,288,869
	3,665,721,168	3,409,252,013
Allowance for impairment loss (12-month ECL)	2,348,826	4,907,055
	₽3,663,372,342	₽3,404,344,958

Government and private debt securities earn annual interest of 2.38% to 10.39%, 2.38% to 12.38%, and 2.38% to 13.00% in 2024, 2023 and 2022, respectively. Interest income amounted to ₱217.2 million, ₱165.6 million and ₱106.4 million in 2024, 2023 and 2022, respectively, net of amortization of net discount amounting to ₱4.6 million, ₱10.1 million, and ₱3.3 million in 2024, 2023 and 2022, respectively (see Note 4).

Movement of allowance for impairment loss on financial assets at amortized cost are as follows:

	2024	2023
Balance at beginning of year	<b>P</b> 4,907,055	₽2,136,398
Provision (reversal)	(2,558,229)	2,770,657
Balance at end of year	₽2,348,826	₽4,907,055

#### Sale of Investment Securities

The Company, in the normal course of business, has disposed various investment securities. The sale resulted to net gain of P69.6 million and P1.1 million in 2024 and 2022, respectively, and a net loss of P10.7 million in 2023.

### **Impairment Losses**

Provision for (reversal of) impairment losses on investment securities and loans receivable recognized in the statements of comprehensive income are as follows:

	Note	2024	2023	2022
Loans receivable	7	₽98,638,964	₽6,476,786	₽_
Financial assets:				
At amortized cost		(2,558,229)	2,770,657	209,568
At FVOCI		32,882	3,982,486	1,589,818
		(2,525,347)	6,753,143	1,799,386
		₽96,113,617	₽13,229,929	₽1,799,386

### **Dividend Income**

Dividend income from equity securities recognized in the statements of comprehensive income are as follows:

	2024	2023	2022
Financial assets at FVOCI	P46,677,567	₽47,820,624	₽28,936,022
Financial assets at FVPL			18,504,698
	₽46,677,567	₽47,820,624	₽47,440,720

#### Accrued Investment Income

This account pertains to interest receivable and dividend receivable from the following:

	Note	2024	2023
Interest receivable:			
Investment securities		<b>P</b> 94,093,117	₽71,193,366
Short-term investments		731,488	1,592,628
Loans receivables:			
Third parties		3,057,564	9,045,787
Related parties	17	619,693	665,617
Dividend receivable -			
Investment securities		36,903	_
	,	P98,538,765	₽82,497,398

# 7. Loans Receivables

This account consists of:

	Note	2024	2023
Salary loans		P1,014,864,148	₽1,015,861,690
Policy loans		89,964,446	81,823,401
Due from related parties	17	77,479,250	82,313,932
Agents' balances		50,496,197	38,346,449
Mortgage and collateral loans:			
Related party	17	34,742,647	54,595,588
Third parties		3,585,082	5,275,175
Notes receivables		8,773,508	8,898,066
Others		58,246,063	42,589,545
		1,338,151,341	1,329,703,846
Less allowance for impairment loss		181,619,697	82,980,733
	,	P1,156,531,644	₽1,246,723,113

Movements in the allowance for impairment loss on loans receivables are as follows:

			2024	
	Note	12-month ECL	Lifetime ECL	Total
Balance at beginning of year		P64,243,181	₽18,737,552	P82,980,733
Provision	6	98,638,964	_	98,638,964
Transfer from 12-month ECL				
to lifetime ECL		(124,657,179)	124,657,179	_
Balance at end of year		₽38,224,966	P143,394,731	₽181,619,697
'				
			2023	
	Note	12-month ECL	Lifetime ECL	Total
Balance at beginning of year		₽62,104,064	₽34,400,411	₽96,504,475
Provision	6	6,476,786	_	6,476,786
Transfer from 12-month ECL				
to lifetime ECL		(4,337,669)	4,337,669	-
Write-off		<u> </u>	(20,000,528)	(20,000,528)
Balance at end of year		₽64,243,181	₽18,737,552	₽82,980,733
		-		
			2022	
		12-month ECL	Lifetime ECL	Total
Balance at beginning of year		₽68,006,847	₽108,618,427	₽176,625,274
Transfer from 12-month ECL				
to lifetime ECL		(5,902,783)	5,902,783	_
Write-off		<u> </u>	(80,120,799)	(80,120,799)
Balance at end of year		₽62,104,064	₽34,400,411	₽96,504,475

Composition of allowance for impairment loss are as follows:

	Note	2024	2023
Salary loans		P120,608,573	₽18,916,758
Due from related parties	17	52,350,172	55,403,023
Agents' balances		4,999,651	4,999,651
Notes receivables		2,860,226	2,860,226
Others		801,075	801,075
		P181,619,697	₽82,980,733

Salary loans consist of loans granted to the employees and teachers of the Department of Education (DepEd). The Company and DepEd entered into a Memorandum of Agreement (MOA) to provide interest-bearing loans to employees and teachers. The loans earn annual interest rate ranging from 7.50% to 9.66% with terms of one to five years. Salary loans also consist of interest-bearing loans granted to members and employees of Tarlac Public School Teachers Association and BPA Management Services, Inc. with interest rate of 12% per annum and term of one to five years.

Policy loans pertain to loans issued to policyholders. These loans are issued with the cash surrender value of the policyholder's insurance policy as collateral. Interest is charged at 10% per annum.

Mortgage and collateral loans earn interest ranging from 5% to 9% per annum with a maximum maturity of 10 years.

Agents' balances pertain to advances to agents that are liquidated or settled through regular deductions from commissions or outright payments. Interest rate is 18% per annum.

Notes receivables pertain to loans to employees that are paid through salary deduction. Interest rates range from 4% to 18% per annum.

Others pertain to receivables from life insurance pools and security fund.

Interest income on loans receivables recognized in the statements of comprehensive income follows (see Note 4):

	Note	2024	2023	2022
Salary loans		₽52,082,993	₽111,716,966	₽75,466,388
Agents' balances		15,795,811	819,219	720,541
Policy loans		8,248,833	8,028,074	8,394,982
Mortgage and collateral loan	s:			
Related party	17	3,151,707	3,107,801	4,117,761
Third parties		_	24,189	31,147
Notes receivables		985,951	945,978	947,768
Due from related parties	17	_	· –	343,233
Others	,	1,123,367	1,046,649	1,563,294
		P81,388,662	₽125,688,876	₽91,585,114

### 8. Investment in a Subsidiary

The Company's investment in a subsidiary pertains to the following:

	Nature of	Percentage		Cost
Name of Subsidiaries	Business	of Ownership	2024	2023
	Consultancy			_
Beneficial Financial Advisors, Inc. (BFAI)	and leasing	100%	P12,169,453	₽12 <b>,</b> 169,453
Less allowance for impairment loss			12,169,453	12,169,453
			₽	₽

The principal office of BFAI is located at 3rd floor, Beneficial Life Building, 166 Salcedo Street, Legaspi Village, Makati City.

In 2021, the BOD and stockholders of BFAI approved a resolution on the cessation of BFAI's business operations effective June 30, 2023. The Company recognized impairment loss on its investment in BFAI amounting to \$12.2 million because the management has assessed that the investment is no longer recoverable. Moreover, the Company has outstanding receivables from BFAI recorded as part of "Due from related parties" under "Loans receivables" account in the statements of financial position amounting to \$2.4 million and \$2.2 million as at December 31, 2024 and 2023, respectively, for which impairment loss is also recognized (see Note 17).

### 9. Property and Equipment

### **At Revalued Amounts**

Movements of property and equipment at revalued amounts are as follows:

		2024				
				Office		
	Note	Land	Buildings	Condominium	Total	
Revalued amounts						
Balance at beginning of year		P831,879,999	P385,245,648	P65,128,831	<b>P1,282,254,478</b>	
Additions		-	-	180,968	180,968	
Balance at end of year		831,879,999	385,245,648	65,309,799	1,282,435,446	
Accumulated Depreciation	-					
Balance at beginning of year			300,417,643	35,959,303	336,376,946	
Depreciation	20	-	123,689	7,255,333	7,379,022	
Balance at end of year		<b>-</b> .	300,541,332	43,214,636	343,755,968	
Carrying Amount		<b>P</b> 831,879,999	P84,704,316	P22,095,163	<b>P</b> 938,679,478	

			20	023	
				Office	
	Note	Land	Buildings	Condominium	Total
Revalued amounts					
Balance at beginning of year		P831,879,999	₽385,245,648	₽62,510,528	₽1,279,636,175
Additions		_		2,618,303	2,618,303
Balance at end of year		831,879,999	385,245,648	65,128,831	1,282,254,478
Accumulated Depreciation			<del></del>		
Balance at beginning of year		-	296,782,692	32,102,483	328,885,175
Depreciation	20		3,634,951	3,856,820	7,491,771
Balance at end of year	-	<b>-</b>	300,417,643	35,959,303	336,376,946
Carrying Amount		P831,879,999	₽84,828,005	P29,169,528	₽945,877,532

The latest independent property valuation of land, building and office condominium was performed for December 31, 2022 valuation cut-off date. The appraisal resulted to an increase in revaluation surplus, net of deferred tax, amounting to \$230.2 million. The Company did not obtain an updated appraisal report as at December 31, 2024 as the management believes that the fair values did not change significantly since the last valuation date.

The Company's property and equipment stated at appraised values are classified under Level 3 in the fair value hierarchy. The description of the valuation techniques used and key inputs to valuation are as follows:

Location	Valuation techniques	Unobservable inputs used	Range (weighted average)
Legazpi Village, Barangay San Lorenzo, Makati City, Metropolitan Manila	Market approach for land and cost approach for improvements	Asking prices per square meter of comparable lots for land, and Replacement Cost for buildings	P1,000,000 to P1,500,000
Cebu Holdings Center, Cardinal Rosales Avenue, Cebu Business Park, Barangay Mabolo, Cebu City		Selling prices per square meter of comparable condominium units	₽180,518 to ₽195,000
A. Pichon, Sr. Street, Barangay 39-D (Poblacion), Davao City	Market approach for land and cost approach for buildings and other land improvements		P50,000 to P69,124
Pendatun Avenue, Barangay Dadiangas North, General Santos City	Market approach for land and cost approach for buildings and other land improvements		P25,000 to P30,000

Details of the valuation techniques used in measuring fair values of the Company's property and equipment are as follows:

- Market data approach involves the comparison of the land to those that are more or less located within the vicinity of the appraised property and are subject of recent sales and offerings.
   Adjustments were made to arrive at the market value by considering the location, size, shape, utility, desirability and time element.
- Cost approach involves an analysis of the buildings by breaking them down into major components such as foundation, columns, beams, floorings, walls, and roofing, among others, by using workable units such as lineal meter, square meter, cubic meter or other appropriate basic unit. The unit costs for each component are developed on the basis of current costs of materials, labor, plant and equipment prevailing in the locality where the building is situated. Indirect costs such as contractor's profits, overhead, taxes and fees are also considered.

In relation to changes in unobservable inputs used, generally, increases or decrease in prices per square meter and current cost of labor and materials are directly proportional to the fair value measurement of property and equipment.

Had the land, building and office condominium were carried at cost less accumulated depreciation, the amounts would have been as follows:

	2024				
			Office	<del>.</del>	
	Land	Buildings	Condominium	Total	
Cost	₽95,963,907	<b>₽140,860,787</b>	P47,883,129	<b>₽284,707,823</b>	
Accumulated depreciation	·	(84,745,238)	(35,199,796)	(119,945,034)	
Carrying amount	P95,963,907	₽56,115,549	P12,683,333	<b>₽164,762,789</b>	
	2023				
			Office		
	Land	Buildings	Condominium	Total	
Cost	₽95,963,907	₽140,860,787	₽47,883,129	₽284,707,823	
Accumulated depreciation	_	(79,601,179)	(27,485,955)	(107,087,134)	
Carrying amount	₽95,963,907	₽61,259,608	₽20,397,174	₽177,620,689	

Transfer of revaluation surplus on property and equipment to retained earnings, net of deferred tax, amounted to ₹2.8 million in 2024 and 2023 and ₹2.7 million in 2022.

Movements of revaluation surplus recognized in equity are as follows:

		2024	
	Cumulative	Deferred Tax	
	Revaluation Surplus	(see Note 23)	Net
Balance at beginning of year	₽768,256,844	(P192,064,211)	<b>₽</b> 576,192,633
Transfer to retained earnings	(3,760,601)	940,150	(2,820,451)
Balance at end of year	P764,496,243	(P191,124,061)	₽573,372,182
		2023	
	Cumulative	Deferred Tax	
	Revaluation Surplus	(see Note 23)	Net
Balance at beginning of year	₽772,017,445	(₱193,004,361)	₽579,013,084
Transfer to retained earnings	(3,760,602)	940,151	(2,820,451)
Balance at end of year	₽768,256,843	(P192,064,210)	P576,192,633
		2022	
	Cumulative	Deferred Tax	
	Revaluation Surplus	(see Note 23)	Net
Balance at beginning of year	₽468,647,016	( <del>P</del> 117,161,754)	₽351,485,262
Appraisal increase	306,932,495	(76,733,124)	230,199,371
Transfer to retained earnings	(3,562,066)	890,517	(2,671,549)
Balance at end of year	₽772,017,445	(₽193,004,361)	P579,013,084

At Cost

Movements of property and equipment at cost are as follows:

			2024	
			Office	
		Transportation	Furniture and	
	Note	Equipment	Equipment	Total
Cost			·	
Balance at beginning of year		P79,962,107	P112,992,487	P192,954,594
Additions		7,539,626	12,890,862	20,430,488
Balance at end of year		87,501,733	125,883,349	213,385,082
Accumulated Depreciation				
Balance at beginning of year		67,563,348	104,909,785	172,473,133
Depreciation	20	4,918,869	10,417,096	15,335,965
Balance at end of year		72,482,217	115,326,881	187,809,098
Carrying Amount		<b>P</b> 15,019,516	₽10,556,468	<b>₽25,575,984</b>
			2023	
			Office	
		Transportation	Furniture and	
	Note	Equipment	Equipment	Total
Cost				
Balance at beginning of year		₽76,192,107	₽105,626,877	₽181,818,984
Additions		3,770,000	7,365,610	11,135,610
Balance at end of year		79,962,107	112,992,487	192,954,594
Accumulated Depreciation			•	
Balance at beginning of year		63,090,131	93,559,429	156,649,560
Depreciation	20	4,473,217	11,350,356	15,823,573
Balance at end of year		67,563,348	104,909,785	172,473,133
Carrying Amount		₽12,398,759	₽8,082,702	₽20,481,461

Additions to property and equipment consist of the following:

	2024	2023	2022
At cost	₽20,430,488	₽11,135,610	₽14,206,668
At revalued amount	180,968	2,618,303	2,941,748
	₽20,611,456	₽13,753,913	₽17,148,416

Depreciation on property and equipment consists of the following (see Note 20):

	2024	2023	2022
At cost	₽15,335,965	₽15,823,573	₽11,622,739
At revalued amount	7,379,022	7,491,771	8,373,550
	<b>P22,714,987</b>	₽23,315,344	₽19,996,289

The Company has fully depreciated property and equipment that are still in use with cost amounting to \$112.8 million and \$167.0 million as at December 31, 2024 and 2023, respectively.

#### 10. Insurance Contract Liabilities

This account consists of:

	2024	2023
Legal policy reserves for:		
Ordinary life policies	P1,800,250,323	₽1,939,920,274
Group life policies	1,399,867,675	1,227,120,309
Accident and health riders	40,047,659	29,133,370
	3,240,165,657	3,196,173,953
Policy and contract claims:	## ## ## ## ## ## ## ## ## ## ## ## ##	
Claims payable	1,834,860,234	1,593,386,357
Maturities and surrenders payable	241,446,911	242,834,830
Policyholders' benefits payable	76,706,925	90,320,249
	2,153,014,070	1,926,541,436
	P5,393,179,727	₽5,122,715,389

Claims payable include provision for claims incurred but not yet reported amounting to \$751.0 million and \$710.9 million as at December 31, 2024 and 2023, respectively.

Movements in legal policy reserves are as follows:

	Note	2024	2023
Balance at beginning of year		P3,196,173,953	₽3,042,520,244
Recognized in:			
Profit or loss	19	129,362,339	141,870,234
Other comprehensive loss (income)		(85,370,635)	11,783,475
Balance at end of year		P3,240,165,657	₽3,196,173,953

Movement of cumulative remeasurement gain (loss) on legal policy reserves follows:

	2024	2023	2022
Balance at beginning of year	P648,360,984	P660,144,459	₽122,998,709
Remeasurement gain (loss) due to			
changes in discount rates	85,370,635	(11,783,475)	537,145,750
Balance at end of year	₽733,731,619	P648,360,984	P660,144,459

In compliance with the IC CL No. 2017-30, the Company appropriated its retained earnings for negative legal policy reserves representing traditional life policies wherein the present value of gross premiums exceeds the present value of benefits and expenses. The appropriation for negative legal policy reserves amounted to ₱307.2 million and ₱231.8 million as at December 31, 2024 and 2023, respectively (see Note 16).

Movements in policy and contract claims are as follows:

	Note	2024	2023
Balance at beginning of year		₽1,926,541,436	₽1,647,867,626
Benefits and claims	19	1,271,541,324	1,403,391,364
Payments		(1,045,068,690)	(1,124,717,554)
Balance at end of year		P2,153,014,070	P1,926,541,436

### 11. Premium Deposit Fund

Premium deposit fund pertains to deposits of the policyholders. These will be applied against future premiums. At the end of each year, interest is credited to this fund at rates as the Company declares but not less than the lowest interest rate prevailing on the bank savings accounts.

Premium deposit fund amounted to ₱299.3 million and ₱295.6 million as at December 31, 2024 and 2023, respectively. Interest expense amounted to ₱17.9 million and ₱19.3 million in 2024 and 2023, respectively (see Note 21).

#### 12. Insurance Payables

Insurance payables pertain to amounts due to reinsurers arising from premiums ceded under the reinsurance contracts which are payable within 90 days. The movements in this account are as follows:

	Note	2024	2023
Balance at beginning of year		P75,156	₽21,231,689
Premiums ceded	18	42,952,658	35,913,940
Payments		(42,951,774)	(57,070,473)
Balance at end of year		<b>P76,040</b>	₽75,156

### 13. Loans Payable

Loans payable pertain to the credit line facility established by the Company with a foreign bank. The maximum loan amount under the agreement is SGD0.1 million and US\$7.0 million and bears interest rate of 1.50% to 5.10% per annum in 2024 and 2023. The loans are payable on a monthly basis. The credit facility is used to advance the funds needed by the Company in the acquisition of foreign investments.

Outstanding loans payable amounted to nil as at December 31, 2024 and 2023. Interest expense amounted to nil and \$\text{P45,554}\$ in 2024 and 2023, respectively (see Note 21).

The changes in liabilities arising from financing activities as at December 31, 2024 and 2023 are as follows:

	2024	
	Dividends	
Loans	Payable	
Payable	(see Note 15)	Total
P-	P72,953,533	₽72,953,533
		·
-	253,632	253,632
P-	₽73,207,165	₽73,207,165
	Payable R	Dividends Loans Payable Payable (see Note 15) P- P72,953,533 - 253,632

		2023	
_		Dividends	_
	Loans	Payable	
	Payable	(see Note 15)	Total
Balance at beginning of year	₽5,309,184	₽73,679,247	₽78,988,431
Changes from financing cash flows:			
Loan payments	(5,309,184)	_	(5,309,184)
Dividends paid		(725,714)	(725,714)
Balance at end of year	₽	₽72,953,533	₽72,953,533
		2022	
<del>-</del>	Loans	Dividends	
	Payable	Payable	Total
Balance at beginning of year	₽4,811,634	₽73,759,133	₽78,570,767
Changes from financing cash flows:			
Loan availments	497,550	_	497,550
Dividends paid		(79,886)	(79,886)
Balance at end of year	<del>₽</del> 5,309,184	₽73,679,247	₽78,988,431

### 14. Accounts Payable and Accrued Expenses

This account consists of:

	2024	2023
Accounts payable	P82,459,089	₽50,683,550
Accrued expenses	40,701,452	60,390,842
Statutory payables	13,229,561	23,800,611
	P136,390,102	₽134,875,003

Accounts payable pertain to unpaid service fees and purchase of supplies. These are generally paid within 30 days.

Accrued expenses pertain to accruals for employee benefits, underwriting expenses, commissions, professional and legal fees, utilities, supplies, postage and shipping. These are generally payable within one year.

Statutory payables consist of withholding taxes, premium tax and documentary stamps tax that are payable on the next reporting period.

### 15. Other Liabilities

This account consists of:

	Note	2024	2023
Life insurance deposits		P 189,507,624	₽174,202,866
Dividends payable	13	73,207,165	72,953,533
Agents' fund		35,985,090	32,827,573
Others		1,829,024	1,737,189
		P300,528,903	₽281,721,161

Life insurance deposits pertain to premiums received from policyholders with contracts that are still for processing and approval.

Dividends payable include amounts payable to stockholders for their share in the dividend declaration of the Company.

Agents' fund consists of withheld commissions from agents for future liabilities that may be incurred by the agent to the Company.

### 16. Retained Earnings

#### Unappropriated

Under the Philippine Corporation Code, stock corporations are generally prohibited from retaining surplus profits in excess of 100% of their paid up capital.

The Company's unappropriated retained earnings amounting to £1,967.8 million and £1,861.8 million as at December 31, 2024 and 2023, respectively, is in excess of its paid-up capital. The retention of excess retained earnings is mainly due to the compliance requirements of IC for minimum statutory net worth. Moreover, the Company intends to use the excess retained earnings for further capital investments.

### **Appropriated**

On May 2, 2017, the IC issued CL No. 2017-30 requiring life insurance companies to appropriate portion of retained earnings for negative legal policy reserves. These reserves pertain to traditional life policies wherein the present value of gross premiums exceeds the present value of benefits and expenses.

Movements of retained earnings appropriated for negative reserves are as follows (see Note 10):

	2024	2023
Balance at beginning of year	₽231,755,842	₽172,643,555
Additional appropriation	75,431,458	59,112,287
Balance at end of year	P307,187,300	₽231,755,842

# 17. Related Party Transactions

The table below summarizes the Company's transactions and outstanding balances with its related parties.

		Transactions [	During the Year	Balance	at End of Year		Terms and
	Note -	2024	2023	2024	2023	Nature	Conditions
Due from related parties	7		•				
							Non-interest
							bearing,
						Advances for	unsecured,
Subsidiary -						working capital	payable in cash,
BFAI		-	<b>₽1,781,831</b> .	<b>P</b> 52,350,172	₽57,184,854	purposes	fully impaired
							Non-interest-
						Advances for	bearing,
						working capital	unsecured,
Entity under common					4	purposes	payable in cash,
control		_	_	7,162,424	7,162,424	(Collection)	no impairment,
							Non-interest
							bearing,
							unsecured,
Key management			/c 000 000\		47.000.004	Advances to	no impairment,
personnel		<del> </del>	(5,000,000)	17,966,654	17,966,654	officers	payable in cash
				77,479,250	82,313,932		
Allowance for impairment							
loss				(52,350,172)	(55,403,023)		
	······································			P25,129,078	<b>₽26,910,909</b>		
Mortgage loan receivable	7						
							5% interest,
							payable in
							8 years,
Entity under common						Mortgage loan	no impairment,
control		( <del>2</del> 19,852,941)	(P19,852,941)	₽ 34,742,647	₱54,595,588	(Payments)	payable in cash
Interest income on:	6						· · · · · · · · · · · · · · · · · · ·
							Due and
Mortgage loan receivable		P3,151,707	₽3,107,801	P 619,693	P665,617	Interest income	demandable

# **Compensation of Key Management Personnel**

The compensation of key management personnel are as follows:

	2024	2023
Salaries and other employee benefits	P31,551,120	₽54,199,244
Retirement expense	10,617,687	12,014,816
	P42,168,807	₽66,214,060

### 18. Net Insurance Premiums

The gross premiums on insurance contracts consist of:

	2024	2023	2022
Direct:			
Group life insurance	P1,496,096,222	P1,771,752,064	₽1,786,140,123
Ordinary life insurance	285,552,641	301,947,682	304,212,230
Accident and health	11,959,351	12,266,988	16,265,514
	1,793,608,214	2,085,966,734	2,106,617,867
Assumed -			
Group life insurance	66,369,189	69,191,912	108,866,424
	P1,859,977,403	₽2,155,158,646	₽2,215,484,291

The reinsurers' share of gross premiums on insurance contracts consists of:

	2024	2023	2022
Group life insurance	P42,332,505	₽35,320,471	₽54,228,846
Ordinary life insurance	503,923	481,043	(471,033)
Accident and health	116,230	112,426	115,548
	P42,952,658	₽35,913,940	₽53,873,361

## 19. Net Insurance Benefits and Claims

Net benefits and claims incurred on insurance contracts consist of (see Note 10):

	2024	2023	2022
Claims	₽1,087,210,114	₽1,137,601,991	₽1,171,153,969
Maturities and surrenders	181,789,518	237,397,061	197,314,133
Experience refunds	1,639,534	43,335,241	1,886,434
Gross benefits and claims	1,270,639,166	1,418,334,293	1,370,354,536
Reinsurers' share	902,158	(14,942,929)	(17,142,932)
	<b>₽1,271,541,324</b>	₽1,403,391,364	₽1,353,211,604

Net change in legal policy reserves consists of:

		2024	
	<u> </u>	Reinsurers'	
	Gross Change	Share of Change	
	in Legal Policy	in Legal Policy	Net
	Reserves	Reserves	(see Note 10)
Ordinary life insurance	(P54,533,104)	<b>P</b> -	(P54,533,104)
Group life insurance	179,531,019	2,860,906	182,391,925
Accident and health	1,503,518		1,503,518
	P126,501,433	<b>P2,860,906</b>	P129,362,339

		2023	
		Reinsurers'	
	Gross Change	Share of Change	
	in Legal Policy	in Legal Policy	Net
	Reserves	Reserves	(see Note 10)
Ordinary life insurance	(P30,517,936)	₽	(₱30,517,936)
Group life insurance	166,190,702	5,424,926	171,615,628
Accident and health	772,542	_	772,542
	₽136,445,308	₽5,424,926	₽141,870,234
		2022	
		Reinsurers'	
	Gross Change	Share of Change	
	in Legal Policy	in Legal Policy	
	Reserves	Reserves	Net
Ordinary life insurance	(₽93,560,958)	₽—	(₽93,560,958)
Group life insurance	251,487,417	(7,418,428)	244,068,989
Accident and health	(2,899,638)	_	(2,899,638)
	₽155,026,821	(₽7,418,428)	₽147,608,393

## 20. General and Administrative Expenses

This account consists of:

	Note	2024	2023	2022
Service fees		P269,577,381	₽278,934,444	₽304,963,417
Personnel costs		131,917,733	158,356,478	141,934,813
Agency expenses		84,962,570	59,869,983	59,228,406
Outside services		33,155,639	12,901,354	11,018,902
Professional fees		26,777,679	20,572,277	14,532,322
Depreciation	9	22,714,987	23,315,344	19,996,289
Conferences and meetings		10,634,980	6,144,269	4,853,256
Utilities		8,435,780	8,434,271	7,735,921
Taxes and licenses		7,242,001	6,479,484	10,856,539
Repairs and maintenance		5,652,344	5,730,755	5,218,436
Supplies		5,553,398	5,822,619	6,926,137
Association dues and fees		1,394,127	1,135,506	1,044,407
Insurance		1,352,671	1,150,140	1,235,670
Transportation and travel		492,603	1,575,452	396,500
Trainings and seminars		184,494	632,887	124,963
Others		36,909,829	17,965,287	9,746,195
		₽646,958,216	₽609,020,550	₽599,812,173

Agency expenses include rent, utilities and other expenses incurred for branch and agency operations. Rent expense amounted to #9.8 million in 2024 and 2023 and #10.1 million in 2022 (see Note 24).

### Personnel costs consist of:

	Note	2024	2023	2022
Salaries and wages		P101,814,479	₽102,774,797	₽98,488,740
Retirement benefits cost	22	19,598,443	20,087,449	19,247,188
Other employee benefits		10,504,811	35,494,232	24,198,885
		P131,917,733	₽158,356,478	₽141,934,813

Other employee benefits pertain to the Company's share in the statutory contributions of employees.

### 21. Commissions and Other Direct Expenses and Finance Costs and Charges

### **Commissions and Other Direct Expenses**

This account consists of:

	2024	2023	2022
Commissions:	***************************************		
Group	P91,782,011	₽144,248,676	₽124,932,070
First year	32,778,564	36,637,515	28,760,433
Reinsurance	8,869,002	1,728,870	18,855,904
Renewal	1,285,904	2,057,396	1,400,256
Direct taxes	41,773,750	44,289,311	43,952,240
	P176,489,231	₽228,961,768	₽217,900,903

### **Finance Costs and Charges**

This account consists of:

	Note	2024	2023	2022
Interest expense on:				
Premium deposit fund	11	P17,914,867	₽19,285,067	₽24,267,877
Loans payable	13	_	45,554	147,090
		17,914,867	19,330,621	24,414,967
Bank charges and other service	e			
fees		6,567,213	7,755,515	8,152,979
		<b>P</b> 24,482,080	₽27,086,136	₽32,567,946

Bank charges and other service fees represent warehousing fees on investments on treasury bonds and fees for other bank services.

### 22. Retirement Liability

The Company has a funded, non-contributory defined benefit plan providing retirement benefits for all of its qualified employees. The retirement benefits are based on years of service and compensation on the last year of employment. The latest actuarial report was made for the year ended December 31, 2024.

The components of retirement benefits cost recognized in the statements of comprehensive income are as follows (see Note 20):

	2024	2023	2022
Current service cost	P13,304,814	₽12,644,611	₽12,682,268
Net interest expense	6,293,629	7,442,838	6,564,920
	P19,598,443	₽20,087,449	₽19,247,188

The components of net retirement liability presented in the statements of financial position are as follows:

	2024	2023
Present value of defined benefit obligation	<b>P292,098,105</b>	₽273,913,521
Fair value of plan assets	(161,705,179)	(143,706,457)
	P130,392,926	P130,207,064

Movements in the net retirement liability recognized in the statements of financial position are as follows:

	2024	2023
Balance at beginning of year	P130,207,064	₽119,896,472
Current service cost	13,304,814	12,644,611
Net interest expense	6,293,629	7,442,838
Net remeasurement loss (gain)	4,336,615	5,583,567
Actual contributions	(10,000,000)	(10,000,000)
Benefits paid out of Company fund	(13,749,196)	(5,360,424)
Balance at end of year	P130,392,926	₽130,207,064

Movements in the present value of defined benefit obligation are as follows:

2024	2023
P273,913,521	₽244,745,578
13,304,814	12,644,611
15,408,472	16,668,142
	•
3,816,682	13,664,663
(596,188)	(8,449,049)
(13,749,196)	(5,360,424)
P292,098,105	₽273,913,521
	P273,913,521 13,304,814 15,408,472 3,816,682 (596,188) (13,749,196)

Movements in the fair value of plan assets are as follows:

	2024	2023
Balance at beginning of year	P143,706,457	₽124,849,106
Actual contributions	10,000,000	10,000,000
Interest income	9,114,843	9,225,304
Remeasurement loss	(1,116,121)	(367,953)
Balance at end of year	₽161,705,179	₽143,706,457

The Company expects to contribute ₱30.5 million to the retirement plan in the next reporting period.

The distribution of the plan assets as at December 31 is as follows:

	2024	2023
Government securities	81%	86%
Corporate bonds, trust funds and mutual funds	19%	14%

The plan exposes the Company to the following risks:

- Salary Risk any increase in the retirement plan participants' salary will increase the retirement plan's liability
- Longevity Risk any increase in the plan participants' life expectancy will increase the retirement plan's liability
- Investment Risk if the actual return on plan assets is below the discount rate used in calculating the present value of the retirement liability, a plan deficit will arise.
- Interest Rate Risk a decrease in the bond interest rate will increase the present value of the
  retirement liability. However, partially counterbalanced by an increase in the return on the plan
  assets

The cumulative remeasurement loss (gain) on net retirement liability recognized in other comprehensive income is as follows:

		2024	
	Cumulative Remeasurement	Deferred Tax	
Dalaman at hastinitas after a	Gain (Loss)	(see Note 23)	Net
Balance at beginning of year	(P1,573,632)	₽393,408	(P1,180,224)
Remeasurement loss	(4,336,615)	1,084,154	(3,252,461)
Balance at end of year	(P5,910,247)	P1,477,562	(P4,432,685)
		2023	
	Cumulative		
	Remeasurement	<b>Deferred Tax</b>	
	Gain (Loss)	(see Note 23)	Net
Balance at beginning of year	₽4,009,935	(₽1,002,484)	₽3,007,451
Remeasurement loss	(5,583,567)	1,395,892	(4,187,675)
Balance at end of year	(₽1,573,632)	₽393,408	( <del>2</del> 1,180,224)

	2022		
	Cumulative	Cumulative	
	Remeasurement	Deferred Tax	
	Gain (Loss)	(see Note 23)	Net
Balance at beginning of year	( <del>2</del> 29,758,927)	₽7,439,732	( <del>22,319,195)</del>
Remeasurement gain	33,768,862	(8,442,216)	25,326,646
Balance at end of year	₽4,009,935	(21,002,484)	₽3,007,451

The principal assumptions used in determining net retirement liability are as follows:

	2024	2023
Discount rate	6.11%	6.07%
Salary increase rate	6.00%	6.00%

The sensitivity analysis of the retirement liability as at December 31, 2023 to changes in assumptions follows:

		Increase (Decrease) in
	Change in	Present Value of
	Variables	<b>Defined Benefit Obligation</b>
Discount rate	+1.00%	(₽13,661,887)
	-1.00%	15,431,789
Salary increase rate	+1.00%	15,499,818
	-1.00%	(13,976,984)

The sensitivity analysis above has been determined based on a method that extrapolates the impact on retirement liability as a result of reasonable changes in key assumptions occurring at the end of the reporting period.

The maturity analysis of the undiscounted benefit payments as at December 31, 2023 follows:

Period	Amount
Less than 1 year	P 14,979,484
1 year to less than 5 years	206,137,513
5 years to less than 10 years	84,368,487
10 years to less than 15 years	146,569,644
15 years to less than 20 years	116,095,230
20 years and above	173,493,864

The average duration of the expected benefit payments at the end of the reporting period is 7.87 years.

### 23. Income Tax

The current income tax expense represents MCIT in 2024 and RCIT in 2023 and 2022.

The components of net deferred tax liabilities presented in statements of financial position are as follows:

	2024	2023	2022
Deferred tax assets:	•		
Net retirement liability	P32,598,232	₽32,551,766	₽29,974,118
Allowance for impairment on			
loans receivables*	32,317,381	6,894,428	10,275,363
Unrealized foreign exchange loss	_	4,168,775	· —
NOLCO	26,380,196		_
Excess MCIT	2,703,503	-	
	93,999,312	43,614,969	40,249,481
Deferred tax liabilities:			
Revaluation surplus on property			
and equipment	191,124,060	192,064,210	193,004,361
Accrued interest using effective			
interest rate	76,332,913	75,813,507	63,734,597
Unrealized foreign exchange gain	26,648,731	· <b>-</b>	31,366,802
Others	2,415,371	2,415,371	2,415,371
-	296,521,075	270,293,088	290,521,131
Net deferred tax liabilities	₽202,521,763	₽226,678,119	₽250,271,650

<sup>\*</sup>Excluding allowance on due from related parties.

The components of net deferred tax liabilities presented in other comprehensive income are as follows:

	Note	2024	2023
Revaluation surplus	9	P191,124,060	₽192,064,210
Cumulative remeasurement loss on net			
retirement liability	22	(1,477,562)	(393,408)
		P189,646,498	₽191,670,802

The presentation of net deferred tax liabilities are as follows:

	2024	2023
Through profit or loss	₽12,875,26 <b>5</b>	₽35,007,317
Through other comprehensive income	189,646,498	191,670,802
	₽202,521,763	₽226,678,119

The reconciliation between the income tax expense at statutory income tax rate and provision for income tax presented in the statements of comprehensive income is as follows:

	2024	2023	2022
Income tax expense at statutory			
income tax rate	P50,704,695	₽36,337 <u>,</u> 689	₽48,552,306
Tax effects of:			
Interest and dividend income			
subjected to lower tax rates	(14,086,085)	(9,610,717)	(4,999,342)
Nondeductible expenses	8,658,975	14,137,469	77,964,255
Income exempt from tax	(8,323,114)	(7,614,166)	(8,242,494)
Nontaxable income	(7,076,583)	(597,531)	_
	P29,877,888	₽32,652,744	₽113,274,725

### 24. Commitments and Contingencies

#### Company as a Lessor

As discussed in Note 8 to the financial statements, the BOD of BFAI approved a resolution approving the cessation of BFAI's business operations effective December 15, 2021, and shorten BFAI's term of existence until June 2023. In December 2021, all existing lease agreements with third parties were transferred to the Company. Accordingly, all rental payments will be received by the Company following the cessation of BFAI's business operations.

Rental income recognized amounted to ₹4.3 million in 2024 and ₹4.2 million in 2023 and 2022.

Future minimum rental receivables under the cancellable operating leases are as follows:

	2024	2023
Within one year	P3,698,668	₽4,096,484
After one year but not more than five years	1,779,937	4,245,687
	P5,478,605	₽8,342,171

### Company as a Lessee

The Company has various lease agreements for its branches and agency offices. The lease periods vary from one (1) year to three (3) years with annual escalation of 5% to 10%. Rent expense included as part of "Agency expenses" in the "General and administrative expenses" account in the statements of comprehensive income amounted to \$9.8 million in 2024 and 2023 and \$10.1 million in 2022 (see Note 20). The Company assessed that these lease agreements qualify as leases of low value assets or short-term leases.

Future minimum lease payments under the cancellable operating leases as at December 31, 2024 and 2023 are as follows:

	2024	2023
Within one (1) year	₽8,390,101	₽8,013,838
After one (1) year but not more than five (5) years	1,670,899	2,699,606
	P10,061,000	₽10,713,444

### 25. Capital Management and Regulatory Framework

### **Capital Management Framework**

It is the Company's objective that it remains in compliance with all regulatory requirements that would ensure safety and stability of its financial position and that shareholder value is optimized.

The Company maintains a certain level of capital to ensure sufficient solvency margins and to adequately protect the policyholders. The level of capital maintained is usually higher than the minimum capital requirements set by the regulators and the amount computed under the Risk-based Capital (RBC) Model.

The Company assesses its capital adequacy annually by adopting an internal capital measurement framework that reflects the regulatory capital definitions and the Company's view of its exposure to risk. In 2024 and 2023, the Company has complied with all imposed capital requirements. In any event that the capital adequacy assessment falls below the minimum standard set, it is the Company's policy to make capital calls and/or liquidate certain investments with substantial reserves.

### Regulatory Framework

Regulators are interested in protecting the rights of the policyholders and maintaining close vigil to ensure that the Company is satisfactorily managing affairs for the policyholders' benefit.

At the same time, the regulators are also interested in ensuring that the Company maintains an appropriate solvency position to meet liabilities arising from claims and that the risk levels are at acceptable levels.

The operations of the Company are subject to the regulatory requirements of the IC. Such regulations not only prescribe approval and monitoring of activities but also impose certain restrictive provisions (e.g., margin of solvency to minimize the risk of default and insolvency on the part of the insurance companies and to meet the unforeseen liabilities as these arise, fixed capitalization requirements, RBC requirements).

### **Minimum Statutory Net Worth**

On August 5, 2013, the President of the Philippines approved the Republic Act No. 10607 to be known as "The Insurance Code" which provides the new capitalization requirements of all existing insurance companies based on net worth on a staggered basis starting June 30, 2013 up to December 31, 2022. The following presents the amount of required net worth and the schedule of compliance:

Required Net Worth	th Compliance Date	
₽900,000,000	December 31, 2019	
1,300,000,000	December 31, 2022	

On January 13, 2015, the IC issued CL No. 2015-02-A which provides for the clarification of minimum capital requirements under Sections 194, 197, 200 and 289 of The New Insurance Code. The said circular supersedes the Department Order Nos. 27-06 and 15-2012 and CL Nos. 22-2008 and 26-2008. The minimum net worth requirements must remain unimpaired for the continuance of the license.

Pursuant to Section 202 of The Insurance Code, the amount of non-admitted assets as at December 31, 2024 and 2023 are as follows:

	2024	2023
	(Estimate)	(Actual)
Cash and cash equivalents	P121,443,234	₽130,326,773
Short-term investments	_	64,458,355
Insurance receivables	3,143,475	4,360,153
Investment securities	1,461,303,830	1,197,848,006
Loans and receivables	419,760,733	692,404,317
Accrued investment income	17,848,650	18,646,080
Property and equipment:	681,014,369	619,410,650
Other assets	187,892,441	110,319,986
	P2,892,406,732	₽2,837,774,320

As at December 31, 2024 and 2023, the Company's net worth and its excess over the requirement are as follows:

	2024	2023
	(Estimate)	(Actual)
Total assets	P10,965,743,514	₽10,406,951,372
Total liabilities	6,462,369,924	6,198,220,544
Equity	4,503,373,590	4,208,730,828
Less: Non-admitted assets	2,892,406,732	2,837,774,320
Net worth	1,610,966,858	1,370,956,508
Less: Net worth requirement	1,300,000,000	1,300,000,000
Excess over net worth requirement	<b>P310,966,858</b>	₽70,956,508

As at December 31, 2024 and 2023, the Company is compliant with the minimum statutory net worth requirements of the IC. The final amount of the net worth as at December 31, 2024 can be determined only after the accounts of the Company have been examined by the IC in accordance with its rules and regulations on the admissibility of assets and liabilities.

#### **RBC Requirements**

The Insurance Code provides that the Commissioner may require the adoption of the RBC approach and other internationally accepted forms of capital framework. Together with the insurance industry, the IC is currently in the process of adopting a new RBC approach that would be more tailored to the Philippine insurance industry. In 2016, the IC issued CL No. 2016-68 regarding the Amended RBC framework to be known as "RBC2 Framework" which was effective starting January 1, 2017.

CL No. 2016-68 provides for the RBC2 framework for the life insurance industry which establishes the required amounts of capital to be maintained by the insurance companies in relation to their investment and insurance risks.

Every life insurance company is annually required to maintain a minimum RBC ratio of 100% and not fail the trend test. The trend test has failed, in the event that all have occurred:

- a. The RBC ratio is less than 125% but is not below 100%;
- b. The RBC ratio has decreased over the past year; and
- c. The difference between RBC ratio and the decrease in the RBC ratio over the past year is less than 100%.

Failure to meet the RBC ratio shall subject the insurance company to the corresponding regulatory intervention which has been defined at various levels.

The RBC ratio shall be calculated as total available capital (TAC) divided by the RBC requirement. TAC is the aggregate of Tier 1 and Tier 2 capital minus deductions, subject to applicable limits and determinations. Tier 1 Capital represents capital that is fully available to cover losses of the insurer at all times on a going-concern and winding up basis. Tier 2 Capital which includes reserve for appraisal increment and remeasurement gains or losses on retirement pension asset or obligation shall not exceed 50% of Tier 1 Capital. RBC requirement shall be computed based on the formula provided in the RBC2 Framework and shall include asset default risk, insurance pricing risk, interest rate risk and general business risk.

The following table shows how the RBC ratio as at December 31, 2024 and 2023 was determined by the Company based on its internal calculations:

	2024	2023
Tier 1	₽3,200,702,474	₽2,985,357,432
Tier 2	1,302,671,118	1,223,373,395
Deductions	(2,621,596,800)	(2,246,727,610)
Total available capital	1,881,776,792	1,962,003,217
RBC requirement	1,372,106,342	1,455,813,255
RBC ratio	137%	135%

As at December 31, 2024 and 2023, the Company is compliant with the RBC ratio requirements of the IC. The final amount of the RBC ratio as at December 31, 2024 can be determined only after the accounts of the Company have been examined by the IC in accordance with its rules and regulations on the admissibility of assets and liabilities.

### 26. Risk Management Objectives and Policies

### Insurance Risk

The risk under an insurance contract is the risk that an insured event will occur including the uncertainty of the amount and timing of any resulting claim. The principal risk the Company faces under such contracts is that the actual claims and benefit payments exceed the carrying amount of insurance liabilities. This is influenced by the frequency of claims, severity of claims, actual benefits paid are greater than the original estimate and subsequent development of long-term claims.

#### **Terms and Conditions**

The Company principally writes life insurance where the life of policyholder is insured against death, illness, injury or permanent disability, usually for pre-determined amount.

Life insurance contracts offered by the Company mainly include whole life, term insurance and endowment products.

Whole life and term insurance are conventional products where lump sum benefits are payable on death.

Endowment products are investments/savings products where lump sum benefits are payable after a fixed period or on death before the period is completed.

The risks associated with the life and accident and health products are considered as underwriting risk. Underwriting risk represents the exposure to loss resulting from actual policy experience adversely deviating from assumptions made in the product pricing.

Underwriting risks are brought about by a combination of the following:

- Mortality risk risk of loss due to policyholder death experience being different than expected.
- Morbidity risk risk of loss due to policyholder health experience being different than expected.
- Expense risk risk of loss arising from expense experience being different than expected.
- Investment return risk risk of loss arising from actual returns being different than expected.
- Policyholder decision risk risk of loss due to policyholder experiences (lapses and surrenders) being different than expected.

The Company generally limits its maximum underwriting exposure on life insurance of a single life to \$\textstyle{2}3,000,000\$ of coverage by using yearly renewable term reinsurance. The Company is cognizant of the need to exercise good judgment in the selection and approval of both domestic and foreign companies participating in its reinsurance programs. While reinsurance arrangements do not relieve the Company from its direct obligations to its insured, an efficient and effective reinsurance program substantially limits the Company's exposure to potentially significant losses.

The table below sets out the Company's concentration of insurance risks based on sum insured:

	2024			2023
	Number of Policies	Coverage	Number of Policies	Coverage
Whole life	83,463	P10,748,305,916	81,491	₽10,728,692,167
Endowment	3,440	445,022,753	4,423	579,045,011
Term	9,985	1,354,267,841	10,640	1,450,319,482
Accident and health	9,641	3,369,753,222	8,618	682,943,878
Group life	877	1,062,853,884,624	868	837,907,688,084
	107,406	P1,078,771,234,356	106,040	P851,348,688,622

The table below sets out the concentration of legal policy reserves by type of contract (see Note 10):

	2024	2023
Ordinary life	P1,800,250,323	₽1,939,920,274
Group life	1,399,867,675	1,227,120,309
Accident and health	40,047,659	29,133,370
	P3,240,165,657	₽3,196,173,953

#### **Key Assumptions**

Material judgment is required in determining the liabilities and in the choice of assumptions relating to insurance contracts. Assumptions in use are based on past experience, current internal data and conditions and external market indices and benchmarks, which reflect current observable market

prices and other published information. Such assumptions are determined as appropriate at inception of the contract and no credit is taken for possible beneficial effects of voluntary withdrawals. Assumptions are further evaluated on a continuous basis in order to ensure realistic and reasonable valuations. Assumptions are subject to the provisions of The Insurance Code and guidelines set by the IC. For insurance contracts, the Company determines the assumptions in relation to future deaths, illness or injury and investment returns at inception of the contract.

Subsequently, new estimates are developed at each reporting date and liabilities are tested to determine whether such liabilities are adequate in the light of the latest current estimates. The initial assumptions are not altered if the liabilities are considered adequate. If the liabilities are not adequate, the assumptions are altered to reflect the latest current estimates. As a result, the effect of changes in the underlying variables on insurance liabilities and related assets is not symmetrical. Improvements in estimates have no impact on the value of the liabilities and related assets, while significant enough deteriorations in estimates have an impact.

The key assumptions to which the estimation and adequacy testing of liabilities are particularly sensitive are as follows:

Mortality and Morbidity Rates. Assumptions are based on standard industry and national mortality and morbidity tables, according to the type of contract written and which may be adjusted, where appropriate, to reflect the Company's own experiences. Assumptions are differentiated by sex, underwriting class and contract type.

For life insurance policies, increased mortality and morbidity rates would lead to a larger number of claims and claims occurring sooner than anticipated, increasing the expenditure and reducing profits for the shareholders.

Discount Rates. Life insurance liabilities are determined as the sum of the discounted value of the expected benefits, less the discounted value of the expected theoretical premiums that would be required to meet these future cash outflows. The weighted average rate of return is derived based on model portfolio that is assumed to back liabilities, consistent with the long-term asset allocation strategy. These estimates are based on current market returns as well as expectations about future economic and financial developments.

A decrease in the discount rate will increase the value of the insurance liability and therefore reduce profits for shareholders.

Investment Return. The weighted average rate of return is derived based on a model portfolio that is assumed to back liabilities, consistent with the long-term asset allocation strategy. These estimates are based on current market returns as well as expectations about future economic and financial developments.

An increase in investment return would lead to an increase in profits for the shareholders.

Lapse and Surrender Rates. Lapses relate to the termination of policies due to non-payment of premiums. Surrenders relate to the voluntary termination of policies by policyholders. Policy termination assumptions are determined using statistical measures based on the Company's experience and vary by product type, policy duration and sales trends.

An increase in lapse rates early in the life of the policy would tend to reduce profits for shareholders, but later increases are broadly neutral in effect.

Expenses. Administrative expenses assumptions reflect the projected costs of maintaining and servicing in-force policies and associated overhead expenses. The current level of expenses is taken as an appropriate expense base, adjusted for expected expense inflation if appropriate.

A decrease in the discount rate will increase the value of the insurance liability and therefore reduce profits for shareholders.

The assumptions that have the greatest effect on the statements of financial position and statements of comprehensive income are listed below.

	Mortality and Morbidity Rates		Discount Rates	
	2024	2023	2024	2023
Ordinary life	2017 PICM, 1959	2017 PICM, 1959	6.14% to 6.68%	5.99% to 6.99%
•	ADB, and 1952	ADB, and 1952		
	Disability	Disability		
Group life	Based on	Based on	Based on	Based on
	Experience	Experience	Experience	Experience

#### Sensitivity Analysis

The analysis below is performed for reasonably possible changes in key assumptions, with all other assumptions held constant, on liabilities, income before tax and equity. The correlation of assumptions will have a significant effect in determining the ultimate claims liabilities. To demonstrate the impact due to changes in assumptions, sensitivity analysis has been performed based on the prescribed rate by IC for margin for adverse deviation.

The effects of changes in assumptions follow:

	2024		
Increase (Decrease) in Liabilities	Increase (Decrease) in Income Before Tax	Increase (Decrease) in Equity	
(P63,868,157)	P63,868,157	(\$24,900,135)	
96,112,661	(96,112,661)	(252,261,896)	
	2023		
Increase (Decrease)	Increase (Decrease)	Increase (Decrease)	
in Liabilities	in Income Before Tax	in Equity	
(₽89,202,572)	₽89,202,572	₽55,721,147	
122,455,892	(122,455,892)	(393,479,657)	
	In Liabilities (P63,868,157) 96,112,661  Increase (Decrease) in Liabilities (P89,202,572)	Increase (Decrease) in Liabilities in Income Before Tax  (P63,868,157) 96,112,661  2023  Increase (Decrease) in Liabilities Increase (Decrease) in Liabilities in Income Before Tax  (P89,202,572)  Increase (Decrease) in Income Before Tax  (P89,202,572)	

### **Financial Risk**

The Company's activities expose it to a variety of financial risks and those activities involve the analysis, evaluation, acceptance and management of some degree of risk or a combination of risks. Taking risk is core to the insurance business, and the operational risks are inevitable consequence of being in business. The Company's aim is to achieve an appropriate balance between risk and return and minimize potential adverse effects on the Company's financial performance.

The Company's risk management policies are designed to identify and analyze these risks, to set appropriate risk limits and controls, and to monitor the risks and adherence to limits by means of reliable and up-to-date financial information. The Company regularly reviews its risk management policies to reflect changes in markets, products and emerging best practices.

The BOD provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange, interest rate, equity price, credit, liquidity and use of derivative and non-derivative financial instruments, among others.

The BOD is responsible for the management of market, credit and liquidity risks. Their objective is to minimize adverse impacts on the Company's financial performance due to the unpredictability of financial markets. The Internal Audit is also responsible for the independent review of risk assessment measures and procedures and the control environment.

### **Fair Values of Financial Instruments**

The following table sets forth the carrying amount and estimated fair value of financial assets and liabilities recognized as at December 31, 2024 and 2023:

	2024		2023	
	Fair Value	Carrying Amount	Fair Value	Carrying Amount
Financial Assets				
Cash and cash equivalents	₽1,016,950,638	P1,016,950,638	P1,051,819,070	P1,051,819,070
Short-term investments	11,735,929	11,735,929	64,458,355	64,458,355
Insurance receivables	18,322,407	18,322,407	11,842,614	11,842,614
Investment securities	7,605,760,657	7,563,055,517	6,900,760,739	6,853,204,834
Loans receivables	1,153,154,367	1,156,531,644	1,238,998,437	1,246,723,113
Accrued investment income	98,538,765	98,538,765	82,497,398	82,497,398
	P9,904,462,763	P9,865,134,900	₽9,350,376,613	P9,310,545,384

	2024			2023	
	Fair Value	Carrying Amount	Fair Value	Carrying Amount	
Financial Liabilities					
Insurance contract liabilities	<b>₽</b> 5,393,179,727	₽5,393,179,727	P5,122,715,389	₽5,122,715,389	
Premium deposit fund	299,280,463	299,280,463	295,605,836	295,605,836	
Insurance payables	76,040	76,040	75,156	75,156	
Accounts payable and accrued expenses*	123,160,541	123,160,541	111,074,392	111,074,392	
Other liabilities	300,528,903	300,528,903	281,721,161	281,721,161	
	P6,116,225,674	₽6,116,225,674	₽5,811,191,934	₽5,811,191,934	

<sup>\*</sup>Excluding statutory payables amounting to \$13.2 million and \$23.8 million as at December 31, 2024 and 2023, respectively.

Due to the normal operating cycle of the Company and short-term nature of cash and cash equivalents, short-term investments, insurance receivables, accrued investment income, insurance contract liabilities, policyholders' dividends payable, premium deposit fund, insurance payables, accounts payable and accrued expenses and other liabilities, their carrying values approximate fair values at year end.

The fair value of financial assets at FVPL and financial assets at FVOCI that are actively traded in organized financial markets is determined by reference to quoted market prices at the close of business on the reporting date. For units in unit trust and shares in open ended investment companies, fair value is by reference to net asset value per unit provided by the counterparty. These financial assets are classified under level 1 of fair value hierarchy.

The fair value of the loans receivables is estimated using the discounted cash flow technique that makes use of risk-free interest rates. The estimated future cash flows and discount rates are based on current market information and rates applicable to financial instruments with similar yields, credit quality and maturity characteristics. Estimated future cash flows are influenced by factors such as economic conditions (including country specific risks), concentrations in specific industries, types of instruments or currencies, market liquidity and financial conditions of counterparties. Discount rates are influenced by risk free interest rates and credit risk. The fair value of loans receivables is classified

under level 2 of fair value hierarchy.

There is no transfer between levels of fair value hierarchy in 2024 and 2023.

#### **Credit Risk**

Credit risk is the risk when a party to a financial instrument fails to discharge an obligation and cause the other party to incur a financial loss.

The Company manages the level of credit risk it accepts through a comprehensive credit risk policy setting out the assessment and determination of what constitutes credit risk for the Company; setting up of exposure limits by each counterparty or group of counterparties; right of offset where counterparties are both debtors and creditors; guidelines on obtaining collateral and guarantees; reporting of credit risk exposures; monitoring compliance with credit risk policy; and review of credit risk policy for pertinence and changing environment.

Although the Company has reinsurance arrangements, it is not relieved of its direct obligations to its policyholders and thus a credit exposure exists with respect to reinsurance ceded, to the extent that any reinsurer may be unable to meet its obligations assumed under such reinsurance agreements. The Company selects only domestic and foreign companies with strong financial standing and excellent track records which are allowed to participate in the Company's reinsurance programs.

The Company is guided by the rulings of the IC to ensure admissibility of its investment securities.

The Company sets the maximum amounts and limits that may be advanced to/placed with individual corporate counterparties which are set by reference to their long-term ratings. Credit risks associated with fixed income investments are managed by the Company by monitoring exposure against preestablished limits set by the regulators and the BOD. Provisions for impaired assets are charged against the carrying value of the asset.

The Company performs credit analysis and review for both retail and corporate financial products to ensure consistency in the risk assessment process. The BOD also ensures that the credit policies and procedures are adequate and constantly evolving to meet the changing demands of the industry.

For debt securities and other bills, external ratings such as Standard & Poor's, Moody's and Fitch's ratings or their equivalent are used by the Company for managing credit risk exposure. Investments in these securities and bills are viewed as a way to gain better credit quality mix and at the same time, maintain a readily available source to meet funding requirements.

With respect to credit risk arising from its financial assets, the table below shows the maximum exposure to credit risk of the Company's financial instruments before credit enhancements:

	2024	2023
Cash in banks and cash equivalents	P1,016,897,638	<b>P1,051,766,070</b>
Short-term investments	11,735,929	64,458,355
Insurance receivables	18,322,407	11,842,614
Investment securities	7,563,055,517	6,853,204,834
Loans receivables	1,156,531,644	1,246,723,113
Accrued investment income	98,538,765	82,497,398
	P9,865,081,900	₽9,310,492,384

The carrying amount of the financial assets represents the gross maximum exposure to credit risk at reporting date except for policy loans and mortgage and collateral loans. The financial effect of collateral or credit enhancement amounted to \$\infty\$503.6 million and \$\infty\$491.9 million in 2024 and 2023, respectively. The Company holds cash surrender values of policyholder's insurance policy and Transfer Certificate of Title (TCT) for real properties as collaterals.

The Company has no significant concentration of credit risk on any single or group of counterparties. The Company's financial assets are categorized based on its collection experience with the counterparties and classified based on the following credit rating:

- High Grade these are neither past due nor impaired with settlements obtained from counterparty following the terms of the contracts without much collection effort. The Company's cash in banks and cash equivalents, short-term investments and investment securities are classified under this category.
- Standard Grade these are also neither past due nor impaired but some reminder follow-ups are performed to obtain settlement from the counterparty. The Company's insurance receivables, loans receivables and accrued investment income are classified under this category.

The following table summarizes the impairment analysis of the Company's financial assets as at December 31, 2024 and 2023. It indicates whether the financial assets were subjected to a 12-month ECL or lifetime ECL allowance and, in the latter case, whether they were credit-impaired.

	2024			
		Lifetime ECL - not	Lifetime ECL - credit	
	12-month ECL	credit impaired	impaired	Total
Cash in banks and cash equivalents	¥1,016,897,638	P-	₽-	P1,016,897,638
Short-term investments	11,735,929	_	_	11,735,929
Insurance receivables	18,322,407	_	_	18,322,407
Investment securities	7,563,055,517	_		7,563,055,517
Loans receivables	1,194,756,610	_	143,394,731	1,338,151,341
Accrued investment income	98,538,765		<b>***</b>	98,538,765
	<b>P</b> 9,903,306,866	p→	P143,394,731	P10,046,701,597

	2023			
	12-month ECL	Lifetime ECL - not credit impaired	Lifetime ECL - credit impaired	Total
Cash in banks and cash equivalents	₽1,051,766,070	P-	P-	£1,051,766,070
Short-term investments	64,458,355	, 	. <del></del>	64,458,355
Insurance receivables	11,842,614	_	=	11,842,614
Investment securities	6,853,204,834	-	_	6,853,204,834
Loans receivables	1,310,966,294	_	18,737,552	1,329,703,846
Accrued Investment income	82,497,398		· · · · · · · · ·	82,497,398
	<b>₽9,374,735,565</b>	P	₽18,737,552	P9,393,473,117

### **Liquidity Risk Management**

The Company's primary source of funds is cash provided by collection of premiums and net investment income. These funds are used primarily to pay policy benefits, dividends to policyholders, claims, commissions, operating expenses, taxes and licenses and shareholder dividends. Cash flows generated from operating activities are generally invested to support future payment requirements.

The Company maintains a conservative liquidity position that exceeds all the liabilities payable on demand. To strengthen its liquidity further, the Company actively manages and monitors its capital levels, asset levels, matching position, diversification and credit quality of its investments and cash forecasts and actual amounts against established targets.

Based on the Company's historical cash flows, management believes that the cash flow from operating activities will continue to provide sufficient liquidity for the Company to satisfy all future obligations.

The table below summarizes the financial liabilities of the Company which are due within one year based on remaining contractual undiscounted cash flows as at December 31, 2024 and 2023:

	2024	2023
Insurance contract liabilities	P3,476,174,819	₽3,063,341,496
Premium deposit fund	299,280,463	295,605,836
Insurance payables	76,040	75,156
Accounts payable and accrued expenses*	123,160,541	111,074,392
Other liabilities	300,528,903	281,721,161
	¥4,199,220,766	₽3,751,818,041

<sup>\*</sup>Excluding statutory payables amounting to P13.2 million and P23.8 million as at December 31, 2024 and 2023, respectively.

The portion of insurance contract liabilities which are due beyond one year amounted to \$\text{P1,917.00}\$ million and \$\text{P2,059.37}\$ million as at December 31, 2024 and 2023, respectively.

#### **Market Risk**

Market risk is the risk of change in fair value of financial instruments from fluctuation in foreign exchange rates (foreign currency risk), market interest rates (interest rate risk) and market prices (equity price risk), whether such change in prices is caused by factors specific to the individual instrument or its issuer or factors affecting all instruments traded in the market.

Increasing market fluctuations may result in significant impact on the Company's equity, cash flows and profit. Its operating activities as well as its investing and financing activities are affected by changes in foreign exchange rates, interest rates and equity price risks. Market risks arise from foreign currency-denominated financial instruments, investments in debt instruments, as well as from listed equity investments.

The Company manages its market risk by monitoring its exposure to capital markets against established risk tolerance levels.

The Company also has specific policies that allow it to maintain its strong financial position by ensuring that sufficient liquid assets are available to cover its potential funding requirements. The Company invests in various types of assets with a view to matching them with its liabilities of various durations.

#### Foreign Currency Risk

Foreign currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The Company's principal transactions are carried out in PHP and its exposure to foreign currency risk arise primarily with respect to the Company's investments in foreign currency-denominated debt and equity instruments and dealings with foreign reinsurers in its settlement of obligations and receipt of any claim reimbursements, which are denominated in the following currencies:

- United States Dollar (USD)
- Singaporean Dollar (SGD)
- Euro (EUR)
- Australian Dollar (AUD)

- Hong Kong Dollar (HKD)
- Great Britain Pound (GBP)

The table below summarizes the Company's exposure to currency risk on foreign currency-denominated assets and liabilities and total PHP equivalents.

				2024			
•							Total
	USD	SGD	EUR	AUD	HKD	GBP	(PHP)
Financial Assets							
Cash and cash equivalents	\$2,089,993	SGD1,529	EUR91,829	AUD13,728	HKD446	£30,807	<b>₽129,251,965</b>
Accrued investment				•		-	· ·
income	849,822	-	951	23,559	_	391	50,093,972
Investment securities	52,252,459	411,094	276,693	3,040,012	_	122,490	3,175,427,003
Loans and receivables	3,543	=		-	-	_	204,952
	\$55,195,817	SGD412,623	EUR369,473	AUD3,077,299	HKD446	£153,688	P3,354,977,892
Financial Liabilities							
Accounts payable and							
accrued expenses	\$10,872	SGD-	EUR-	AUD-	HKD-	£-	P628,883
Insurance contract							
liabilities	813,016	_	_	-	_		47,028,899
Premium deposit fund	1,931	-	_	_	-	-	111,675
Other current liabilities	951		_		-	-	55,033
	\$826,770	SGD-	EUR-	AUD-	HKD-	£-	P47,824,490
_				2023			
	USD	SGD	EÚR	AUD	HKD	GBP	Total (PHP)
Financial Assets							
Cash and cash equivalents	\$2,957,588	SGD51,587	EUR354,795	AUD31,064	HKD1,155,045	£82,211	P202,950,692
Accrued investment							
income	726,670		-	7,273	_	-	40,511,728
Investment securities	48,958,163	283,754	_	1,883,119	_	60,929	2,798,532,393
Loans and receivables	1,011						55,979
	\$52,643,432	SGD335,341	EUR354,795	AUD1,921,456	HKD1,155,045	£143,140	P3,042,050,792
Financial Liabilities							
Accounts payable and							
accrued expenses	\$10,228	SGD-	EUR-	AUD-	HKĎ-	£-	<b>P</b> 566,324
Insurance contract							•
liabilities	960,800	-	_	-	-	-	53,199,496
Premium deposit fund	1,931	_	-	-	_	-	106,920
Other current liabilities	951			<del></del>			52,657
	\$973,910	SGD-	EUR-	AUD-	HKD-	£-	₽53,925,397

For purposes of restating the outstanding balances of the Company's foreign currency-denominated financial assets and liabilities as at December 31, 2024 and 2023, the following exchange rates were applied:

	2024	2023
USD	₽57.85	₽55.37
SGD	42.69	42.09
EUR	60.47	61.47
AUD	36.08	37.95
HKD	7.47	7.11
GBP	72.68	70.76

The following table demonstrates the sensitivity to reasonably possible change in foreign exchange rate, with all other variables held constant, of the Company's income before tax as at December 31, 2024 and 2023:

		2024			2023	
	increase/	Effect on		Increase/	Effect on	
	Decrease in	Income	Effect on	Decrease in	Income	Effect on
	Exchange Rate	before Tax	Equity	Exchange Rate	before Tax	Equity
USD	4.64%	P142,133,983	P118,004,948	5.55%	₽150,293,262	P131,015,218
	(4.64%)	(142,133,983)	(118,004,948)	(5.55%)	(150,293,262)	(131,015,218)
SGD	4.30%	653,322	489,992	4.64%	560,382	420,286
	(4.30%)	(653,322)	(489,992)	(4.64%)	(560,382)	(420,286)
EUR	3.09%	616,147	462,110	3.22%	702,258	· <del>-</del>
	(3.09%)	(616,147)	(462,110)	(3.22%)	(702,258)	_
AUD	1.86%	1,259,011	1,952,046	2.87%	759,695	2,202,284
	(1.86%)	(1,259,011)	(1,952,046)	(2.87%)	(759,695)	(2,202,284)
HKD	4.74%	-	_	1.25%	102,655	102,655
	(4.74%)	_	-	(1.25%)	(102,655)	(102,655)
GBP	3.34%	307,210	294,021	5.09%	_	149,891
	(3.34%)	(307,210)	(294,021)	(5.09%)	=	(149,891)

#### **Interest Rate Risk**

Interest rate risk is the risk that the value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

Floating rate instruments expose the Company to cash flow interest risk, whereas fixed interest rate instruments expose the Company to fair value interest risk.

The Company's market risk policy requires it to manage interest rate risk by maintaining appropriate mix of fixed and variable rate instruments. The policy also requires it to manage the maturities of interest-bearing financial assets and interest-bearing financial liabilities.

A critical element of the Company's risk management process consists of measuring and monitoring the risks associated with fluctuations in market interest rates on the Company's net interest income and ensuring that the exposure in interest rate is kept within acceptable limits.

An efficient matching policy of assets and liabilities arising from insurance and investment contracts are established to keep potential losses within acceptable levels.

The following tables show the information relating to the Company's financial instruments that are exposed to fair value interest rate risk presented by maturity profile.

	2024				
	Up to 1 year	1-3 years	3-5 years	Over 5 years	
Financial assets at FVOCI	₽141,908,551	P148,889,404	₽381,988,264	₽1,465,202,839	
Financial assets at FVPL	13,942,380	142,250,875	139,939,897	594,203,384	
	2023				
	Up to 1 year	1-3 years	3-5 years	Over 5 years	
Financial assets at FVOCI	P301,351,243	₽230,946,655	P285,585,104	P1,079,844,123	
Financial assets at FVPL	36,823,542	96,122,874	104,133,802	583,870,891	

The following table below presents the impact on income before tax and equity due to a reasonable possible change in the interest rate for the year ended December 31, 2024 and 2023:

	2024			
	Change	Impact on	Impact on	
	in Variable	Income Before Tax	Equity	
USD	5.2899%	<b>₽7,399,40</b> 5	₱34,766,154	
	(5.2899%)	(7,399,405)	(34,766,154)	
AUD	4.9578%	60,596	174,553	
	(4.9578%)	(60,596)	(174,553)	
	Arra-deciding services in the	2023		
	Change	Impact on	Impact on	
	in Variable	Income Before Tax	Equity	
USD	5.1486%	₽52,677,597	₽97,170,690	
	5.2.0070	-JE1011,331	-37,110,000	
	(5.1486%)	(52,677,597)	(97,170,690)	
AUD		- 2)	•	

The impact on the Company's equity, caused by changes in the market value of financial assets, already excludes the impact on transactions affecting the statements of comprehensive income. The impact on the Company's income before tax is caused by changes in the market value of financial assets at FVPL.

In 2024 and 2023, the Company determined the reasonably possible change in interest rates using the percentages changes in weighted average yield rates of outstanding securities for the past five years.

#### **Equity Price Risk**

Equity price risk is the risk that fair value of future cash flows will fluctuate because of changes in market prices of individual stocks and the changes in the level of PSEi and other foreign stock exchange indices.

The Company's equity price risk exposure relates to equity shares classified as financial assets at FVPL and FVOCI.

The table below shows the equity impact of reasonably possible change of PSEi and other foreign stock exchange indices as at December 31, 2024 and 2023:

	2024				
Market Indices	Change in Stock Index	Impact on Income Before Tax	Impact on Equity		
PSEi	8.04%	-	₽1,420,156		
	(8.04%)	₹ <u>₩</u>	(1,420,156)		
Standard and Poor's Index (SPX)	10.01%	<u></u>	305,657		
	(10.01%)	-	(305,657)		
	2023				
	Change in Stock	impact on income	711111111111111111111111111111111111111		
Market Indices	Index	Before Tax	Impact on Equity		
PSEi	9.89%	-	P2,025,280		
	(9.89%)	<u>~</u>	(2,025,280)		
Standard and Poor's Index (SPX)	13,58%	· ·	388,253		
	(13.58%)	-	(388,253)		

The effect on equity is caused by reasonably possible changes in the relevant market indices which lead to changes in the market value of investment securities classified as financial assets at FVOCI. The effect on income is caused by reasonably possible changes in the relevant market indices which lead to changes in the market value of investment securities classified as financial assets at FVPL.

The equity impact is arrived at using the reasonably possible change for the past five years of the relevant market indices and the specific adjusted beta of each stock the Company holds. Adjusted beta is the forecasted measure of the volatility of a security or a portfolio in comparison to the market as a whole.

The impact on the Company's equity already excludes the impact on transactions affecting the statements of comprehensive income.

### 27. Classification of Statements of Financial Position Accounts

The current portions of the Company's assets and liabilities as at December 31, 2024 and 2023 are as follows:

	2024	2023
Current assets:		
Cash and cash equivalents	<b>P1,016,950,638</b>	₽1,051,819,070
Short-term investments	11,735,929	64,458,355
Insurance receivables	18,322,407	11,842,614
Investment securities	745,843,537	1,478,901,909
Loans receivables	868,201,877	870,274,847
Accrued investment income	98,538,765	82,497,398
Other current assets	3,061,578	4,344,641
	P2,762,654,731	₽3,564,138,834
Current liabilities:		
Insurance contract liabilities	<b>₽3,476,174,819</b>	₽3,063,341,496
Premium deposit fund	299,280,463	295,605,836
Insurance payables	76,040	75,156
Accounts payable and accrued expenses	136,390,102	134,875,003
Income tax liability	-	6,342,816
Other liabilities	300,528,903	281,721,161
	P4,212,450,327	₽3,781,961,468



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Company TIN: 000-883-987

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- The submission is without prejudice to the right of the BIR to require additional document, if any, for completion and verification purposes;
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# **COVER SHEET**

SEC Registration Number 0 8 0 0 0 0 0 6 6 0 1 Company Name E L  $\mathbf{C}$ P В  $\mathbf{E}$ F I  $\mathbf{C}$ I A I F S U R C  $\mathbf{E}$ 0  $\mathbf{M}$  $\mathbf{E}$ I D U В N Y N  $\mathbf{C}$ A N  $\mathbf{S}$ S I D I R Y A Principal Office (No./Street/Barangay/City/Town/Province) T H 0 R В F E В O  $\mathbf{E}$ N E  $\mathbf{C}$ A L I I G D I N G 1  $\mathbf{S}$  $\mathbf{E}$ O S T R  $\mathbf{E}$  $\mathbf{E}$ T L E 6 6 A L  $\mathbf{C}$ D E T I S P I  $\mathbf{L}$ L A G M A K A C I T Y Department requiring the report Form Type Secondary License Type, If Applicable S F  $\mathbf{S}$  $\mathbf{C} \mid \mathbf{R} \mid \mathbf{M} \mid \mathbf{D}$ **COMPANY INFORMATION** Company's Email Address Company's Telephone Number/s Mobile Number (+632) 8818 8671 09992297694 corpsec@benlife.com.ph Annual Meeting Fiscal Year No. of Stockholders Month/Day Month/Day 6784 Any Day in June **DECEMBER 31 CONTACT PERSON INFORMATION** The designated contact person  $\underline{\textit{MUST}}$  be an Officer of the Corporation Name of Contact Person **Email Address** Telephone Number/s Mobile Number MA. SIGRID R. PINLAC corpsec@benlife.com.ph (+632)8818 8671 09992297694 Contact Person's Address

**Note**: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

7F Beneficial Life Building, 166 Salcedo Street, Legaspi Village, Makati City

# **COVER SHEET**

SEC Registration Number 0 0 0 1 6 6 8 0 Company Name В  $\mathbf{E}$ I  $\mathbf{N}$  $\mathbf{S}$ U R  $\mathbf{C}$  $\mathbf{E}$ C P  $\mathbf{E}$ I A L L F  $\mathbf{E}$ I 0 M A N Y Ι N  $\mathbf{C}$ A Principal Office (No./Street/Barangay/City/Town/Province) T H F E I F  $\mathbf{o}$  $\mathbf{0}$ R В  $\mathbf{E}$ N  $\mathbf{E}$ F I C I L I В U  $\mathbf{L}$ L A G S T R T D Ι N 1 6 6 S L  $\mathbf{E}$ D 0  $\mathbf{E}$  $\mathbf{E}$ L  $\mathbf{E}$  $\mathbf{G}$ A  $\mathbf{S}$ P  $\mathbf{G}$  $\mathbf{E}$ K  $\mathbf{T}$ I C I T Y A M A A Form Type Department requiring the report Secondary License Type, If Applicable  $\mathbf{R} \mid \mathbf{M} \mid \mathbf{D}$ **COMPANY INFORMATION** Company's Email Address Company's Telephone Number/s Mobile Number corpsec@benlife.com.ph (+632) 8818 8671 09992297694 **Annual Meeting** Fiscal Year No. of Stockholders Month/Day Month/Day 6784 Any Day in June **DECEMBER 31** CONTACT PERSON INFORMATION The designated contact person <u>MUST</u> be an Officer of the Corporation Name of Contact Person **Email Address** Mobile Number Telephone Number/s MA. SIGRID R. PINLAC corpsec@benlife.com.ph (+632)8818 8671 09992297694 Contact Person's Address 7F Beneficial Life Building, 166 Salcedo Street, Legaspi Village, Makati City

**Note**: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

# SECURITIES AND EXCHANGE COMMISSION

# SEC FORM 17-Q QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

For the quarter period ended	March 31, 2025
2. Commission identification number	16680 3. BIR Tax Identification No. <u>000-883-987</u>
4. Exact name of registrant as specifie	ed in its charter
BENEFICIAL LIFE INSURANCE	CE COMPANY, INC.
5. Province, country or other jurisdicti	on of incorporation or organization PHILIPPINES
6. Industry Classification Code:	(SEC Use Only)
7. Address of registrant's principal off	rice Postal Code
BENEFICIAL LIFE BUILDING, 166	SALCEDO ST., LEGASPI VILLAGE, MAKATI CITY 1229
8. Registrant's telephone number, incl	uding area code (02) 88188671
9. Former name, former address and	former fiscal year, if changed since last report
10. Securities registered pursuant to S	Sections 4 and 8 of the RSA
Title of each Class N/A	Number of shares of common stock outstanding
11. Are any or all of the securities liste	ed on the Philippine Stock Exchange?
Yes [ ] No $[\sqrt{\ }]$	
12. Indicate by check mark whether the	he registrant:
or Sections 11 of the RSA ar	d to be filed by Section 17 of the Code and SRC Rule 17 thereundend RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the opines, during the preceding 12 months (or for such shorter period file such reports)
Yes [√] No []	
(b) has been subject to such fi	ling requirements for the past 90 days.
Yes [√] No [ ]	

#### PART I--FINANCIAL INFORMATION

#### Item 1. Financial Statements.

#### PLEASE REFER TO THE ATTACHED:

- Statements of Financial Position as of current interim period (March 31, 2025) and a comparative balance sheet as of the end of the immediately preceding financial year (December 31, 2024).
- Statements of Comprehensive Income for the current interim period (for the quarter ended March 31, 2025) with comparative income statements for the comparable interim period (for the quarter ended March 31, 2024).
- Statements of Changes in Stockholders' Equity for the current financial year to date (as of March 31, 2025) with a comparative statement for the comparable year-to-date period of the immediately preceding financial year (as of March 31, 2024).
- Statements of Cash Flows for the current financial year to date (as of March 31, 2025) with a comparative statement for the comparable year-to-date period of the immediately preceding financial year (March 31, 2024).
- Notes to Financial Statements
- Top five (5) key performance indicators.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The Registrant is aiming for an annual premium budget of P1.50Billion after considering the market conditions. Since 2024, the Registrant lost a significant portion of its group business due to competition. A challenge for the year 2025 is to be able to proactively seek out new partnerships to develop business reciprocities with.

As of the first quarter, the Registrant earned P342,176,105 gross premiums, which is still below the P375Million budget for the period. Premiums, net of cessions, decreased by 32% to P330,804,429 in 2025 from P485,736,932 in 2024. Investment and other income significantly increased by 11% mainly due to reinstatement of previously written off loans and receivables reported under other income.

Net insurance benefits and claims significantly decreased by 48% between the two comparative periods. Legal policy reserves due to the change in inforce policies increased by 12% from P24,953,951 in 2024 to P27,878,142 in 2025. Commissions and other direct expenses decreased by 51% between the two comparative periods since premiums from direct business also decreased.

About 35% of the Registrant's investible funds are in foreign currency denominated securities. Thus, a major component in the statement of comprehensive income is the foreign exchange gain or loss. The rates used as against USD1.00 were P57.21 as of March 31, 2025 versus P57.845 as of December 31, 2024; and P56.24 as of March 31, 2024 versus P55.37 as of December 31, 2023 based on closing rates found in the Phil. Dealing System (PDS)/Bankers Association of the Philippines (BAP). Realized and unrealized net foreign exchange gains were recorded in 2024 at P43,727,250 and in 2025 at P66,449,951 losses. The said gains/losses were the result of the mark-to-market valuation of foreign currency denominated cash and cash equivalents, financial assets at fair value through other comprehensive income (FVOCI) and bonds at fair value through profit and loss (FVPL).

For the first quarters of both 2025 and 2024, net income was earned mainly from premiums. Earnings per share amounted to P0.0775 in 2025 as compared to P0.1599 in 2024.

The business of life insurance does not follow any particular seasonality cyclicality or trend as revenues are mainly dependent on the insurance requirements and capacity to pay of the insuring public, while most of the underwriting expenses depend on mortality rates and economic conditions. Taking the two comparative quarters, revenues from premiums are composed of the following:

	<u>2025</u>	2024
Ordinary/Regular	67,909,599	85,190,430
Group	256,071,329	383,845,493
Microinsurance	225,000	627,500
Inward reinsurance	17,970,176	25,287,604
	342,176,104	494,951,027
Premiums ceded	11,371,676	9,214,095
Premiums, net of reinsurance	330,804,428	485,736,932

The first quarter of 2025 shows a decrease in all lines of direct business while premiums ceded increased. The Registrant is experiencing a significant decrease in group business from one of its major accounts and this is due to competition.

No cycle, season or trend can also explain the amount of claims, surrenders and other benefits to be paid in any given period of time as these are mainly dependent on mortality rate and financial condition of the policyholders. This is the reason why the IC as the industry regulator, mandates its requirements on the issuer's minimum networth, capital investment, reserve investment and minimum RBC ratio. IC released CL 2014-42A on the Valuation Standards for Life Insurance Policy Reserves which provides a change in the basis of valuation of the life insurance policy reserves from Net Premium Valuation (NPV) to Gross Premium Valuation (GPV) which now considers other assumptions such as morbidity, lapse and/or persistency, expenses, non-guaranteed benefits and margin for adverse deviation. This interim report reflects the said GPV calculations and the result as of the first quarter of 2025 is equivalent to a total net increase amounting to P19,498,375 in legal policy reserves, broken down as increase by P27,878,142 due to change in inforce policies and a decrease by P8,379,767 due to changes in discount rates.

An uncertainty which will have a material impact on the operations of the issuer, is when death and policy benefits will be claimed all at the same time. As part of the compliance with IC's requirements on the effectivity of the GPV and the financial reporting framework, the Registrant submits its quarterly reports to the IC on the mandated submission dates per IC CL 2016-69.

Total assets as of the first quarter of 2025 amounted to P10,919,041,350 which is slightly lower by less than a percent than the total for the year ended December 31, 2024 at P10,965,743,514. The major composition of the asset portfolio as of the first quarter of 2025 is: cash and cash equivalents at 4%, investment securities at 74%, and loans receivables at 11%. On the Liabilities side, insurance contract liabilities comprise 84% of the total liabilities, premium deposit fund is at 5% while other liabilities is equivalent to 4%. Total stockholders' equity amounted to P4,627,764,784 as of the end-quarter 2025 which is higher than the P4,503,373,590 balance as of December 31, 2024 by 3%.

Other material changes (at least 5%) in the statements of financial position between the two comparative periods are as follows:

- a. Cash and cash equivalents were used for investments and operations, thus, the decrease by 53%.
- b. Decrease in short term investments by 81% was due to shift to shorter periods of placements.
- c. Increase in insurance receivables by 9% represents the premiums due and uncollected as of the quarter end, plus claims recoverable from reinsurer.

- d. The 7% increase in investment securities was brought about by the additional acquisitions during the period and the result of the mark-to-market valuation of outstanding investments.
- e. Collections of accrued income resulted in the 14% decrease.
- f. Increase in property and equipment at cost by 21% is the result of the newly purchased company vehicles.
- g. Accounts payable and accrued expenses decreased by 17% mainly because of the payments made during the guarter
- h. Decrease in other liabilities by 17% is due to the take up of deposits as premiums.
- i. There were no amounts due to the reinsurers as of the quarter end, hence a 100% decrease in insurance payables.

On August 6, 2012, the Parent Company's Board of Directors (BOD) approved the increase in the Parent Company's authorized capital stock from P500,000,000 consisting of 500,000,000 common shares with P1 par value per share to P1,000,000,000 consisting of 1,000,000,000 common shares with the same par value per share. The increase in the capital stock, which were submitted on February 5, 2013, was still for completion of the requirements of the Securities and Exchange Commission (SEC) as of December 31, 2014.

Also on August 6, 2012, the BOD approved the declaration of 58% stock dividend or a total of 188,584,808 shares to be taken from the Registrant's unrestricted retained earnings as of December 31, 2011, and distributed to stockholders as of October 9, 2012.

On June 26, 2014, the BOD approved the declaration of 22% stock dividend or a total of 113,020,283 shares to be taken from the Registrant's unrestricted retained earnings as of December 31, 2013.

At least 25% of the increase in the authorized capital stock of \$\mathbb{P}\$500,000,000 or the amount of \$\mathbb{P}\$301,605,091 has been subscribed and fully paid up through the 58% and 22% stock dividend declarations.

The application for increase in the authorized capital stock that was initially submitted on February 5, 2013 and was re-filed on March 27, 2015 to the SEC. The SEC issued its certificate of approval of increase of capital stock on March 31, 2015.

On October 21, 2021, the Board and stockholders of BFAI approved a resolution for the cessation of its business operations effective December 15, 2021 and shorten the company's term of existence until June 30, 2023. On the same date, the Board and stockholders of another former subsidiary, Solana Investment Holdings Corp. ("SIHC"), a foreign corporation and a wholly owned subsidiary of the Registrant, approved its dissolution and authorized the transfer of its net assets amounting to P143.7Million to the Registrant.

There are no other changes in the composition of the registrant during the interim period, which include any business combination, additional acquisition of subsidiaries, or restructuring of operations.

Provisions as of the first quarter of 2025 were made for the contingent liabilities, which include the legal policy reserves and claims and losses payable, in accordance with IC requirements.

There are no other events other than the ordinary course of business that will trigger direct or contingent financial obligation that is material to the issuer, including any default or acceleration of an obligation. There are no other significant elements of income or loss that did not arise from the issuer's continuing operations. The Registrant is solvent and liquid enough to pay all benefits due under its insurance policies.

The statements of cash flows present the sources and uses of funds for the two comparative periods. As of the first quarter of 2025, the Registrant used its cash in its operations and investing

activities. Short term funds are always available should there be an immediate need for significant amount of funds. A large portion of the Retained Earnings account is unrestricted and the Registrant's declaration of cash dividends is subject to the approval of the IC. The Registrant's networth is compliant to the requirement of IC.

The Registrant will continue to rely mainly on its traditional distribution channel, which is the agency force, for tapping new markets in the individual/regular business. The Registrant continuous to rely heavily on its corporate or institutionalized accounts for premium generation this year. Mall operations will still be continued. Two new office spaces located in Quezon City are expected to be occupied by the last quarter of this year.

The Registrant is continuously focusing on its technology enhancements that will improve its servicing, mobile applications, and various online and other payment options.

Funds shall be continually sourced internally for its insurance requirements and the Registrant does not foresee any uncertainty that has or is reasonably likely to have a material impact on the short or long term liquidity. The registrant will meet its due obligations on time. To maximize returns, any available and free cash will be invested in different investment outlets.

There are no known trends, demands, commitments, events or uncertainties that will have a material impact on the issuer's liquidity.

On August 5, 2013, the President of the Philippines approved the Republic Act No. 10607 to be known as the "New Insurance Code" which provides the new capitalization requirements of all existing insurance companies based on net worth on a staggered basis starting June 30, 2013 up to December 31, 2022. The following presents the amount of required net worth and the schedule of compliance per New Insurance Code:

Networth Compliance Date P1,300,000,000 December 31, 2022

The required minimum statutory net worth for Parent Company is P1.30Billion as of December 31, 2022. The Registrant complied with the minimum statutory net worth capital and minimum paid-up capital required by the IC.

On January 13, 2015, the IC issued the Circular letter (CL) No. 2015-02-A which provides for the clarifications of minimum capital requirements under Sections 194, 197, 200 and 289 of the New Insurance Code. The said CL supersedes the Department Order (DO) Nos. 27-6 and 15-201 and CL Nos. 22-2008 and 26-2008. The minimum net worth requirements must remain unimpaired for the continuance of the license.

In 2015, IC issued Circular Letter No. 2015-29, Financial Reporting Framework under Section 189 of the amended Insurance Code (RA No. 10607). Whereas, the FRF will adopt the economic valuation of assets and liabilities based on internationally accepted accounting, actuarial and insurance core principles. The new regulatory requirements took effect on January 1, 2017 based on IC Circular Letter 2016-69.

CL 2016-68 provides for the Risk-based capital (RBC2) framework for the life insurance industry which establishes the required amounts of capital to be maintained by the insurance companies in relation to their investment and insurance risks. Every life insurance company is annually required to maintain an RBC ratio of at least 100% and not to fail the trend test. Failure to meet the minimum RBC ratio shall subject the insurance company to regulatory intervention which could be at various levels depending on the degree of the violation. The Registrant remains compliant with this requirement.

Republic Act ("RA") No. 10001 reduced the premium tax from 5% to 2% (applicable on insurance policies issued after the effectivity of the said RA) and amended the DST to one-time payment based on the amount of insurance or coverage. RA 10963 or the Tax Reform for Acceleration and Inclusion ("TRAIN"), which became effective on January 1, 2018, increased the DST tax from the range of P10.00-P100.00 to P20.00-P200.00. Revenue Regulation ("RR") 4-2018 was issued wherein the new rates are listed under Section 10. RA 11534 or the Corporate Recovery and Tax Incentives for Enterprises ("CREATE"), which became effective in July 2021, decreased the RCIT from 30% to 25% or 20% depending on the amount of total assets and total amount of taxable income, and MCIT from 2% to 1% of gross income for a period of three (3) years.

The Registrant, in close coordination with the IC and the SEC, ensures adherence to its ASEAN Corporate Governance under CL 2020-71 and Anti Money Laundering Act under Republic Act no. 11521. The registrant also complied with the requirements of The Foreign Account Tax Compliance Act (FATCA) in 2014 by registering as a Foreign Financial Institution. The Registrant will ensure strict compliance with the revised Anti-Money Laundering and Combating the Financing of Terrorism Guidelines, and Sanctions Screening, Data Privacy Act, its Implementing Rules and Regulations, and relevant issuances of the National Privacy Commission. The Registrant is now focused on the preparation for the implementation of International Financial Reporting Standard ("IFRS") 17 on Insurance Contracts which will become effective two years after its effective date as decided by the International Accounting Standards Board per CL 2020-62 issued by the IC. The IC issued CL 2024-04 dated March 01, 2024 and Advisory no. 2024-006 dated March 25, 2024 detailing the requirements for the application of the Philippine Financial Reporting Standard 17 ("PRFS 17") and its periodic reporting. The Registrant will comply with the requirements.

The Registrant is undertaking preparations for the implementation of International Financial Reporting Standard ("IFRS") 17 on Insurance Contracts which will become effective two years after its effective date as decided by the International Accounting Standards Board per CL 2020-62 issued by the IC. The IC issued CL 2024-04 dated March 01, 2024 and Advisory no. 2024-006 dated March 25, 2024 detailing the requirements for the application of the Philippine Financial Reporting Standard 17 ("PRFS 17") and its periodic reporting. On March 10, 2025, the IC issued CL2025-04 wherein a new effectivity date of implementation was set to January 1, 2027 and new reportorial requirements. The Registrant will comply the mandatory date of compliance on January 1, 2027.

On April 8, 2025, the IC issued CL 2025-09 with the subject Omnibus Guidelines on Investments. The objective of the said CL is "to enhance the investment adaptability of insurance companies". The CL identifies allowable investments which do not require prior approval of the IC, as well as those that require IC approval and assets which are non-admitted. If the said CL is applied to the year 2024, the RBC ratio of the registrant increases to 220%.

There are no other material events subsequent to March 31, 2025 that have not been reflected in the financial statements or disclosed in this report. There are no material commitments for material capital expenditures other than those required in the ordinary course of business.

Segment reporting is not applicable to the issuer.

There are no other material off-balance sheet transactions, arrangements, direct or contingent obligations and other relationships of the company with other persons created as of the first quarter of 2025.

#### SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Registrant <u>BENEFICIAL LIFE INSURANCE COMPANY, INC.</u>

Signature and Title JAIME C. FERN.

JAIME C. EERNANDEZ
President & Chief Executive Officer

Date May 14, 2025

Signature and Title MA. EDITHA'S. RALTONGAN

Senior Vide President – Comptroller May 14, 2025

Date May 14, 2025

/17Q.MAR2025

# BENEFICIAL LIFE INSURANCE COMPANY., INC. STATEMENTS OF FINANCIAL POSITION

Interim / Unaudited

	Interim / Unaudited		
	March 31, 2025	December 31, 2024	
ASSETS			
Cash and cash equivalents	472,956,092	1,016,950,638	
Short-term investments	2,281,310	11,735,929	
Insurance receivables	20,045,780	18,322,407	
Investment securities	8,072,370,242	7,563,055,517	
Loans receivables	1,161,089,851	1,156,531,644	
Accrued investment income	84,444,062	98,538,765	
Investments in subsidiaries	· -	-	
Property and equipment:			
At revalued amount	939,489,619	938,679,478	
At cost	30,899,345	25,575,984	
Other assets	135,465,049	136,353,152	
	10,919,041,350	10,965,743,514	
LIABILITIES AND EQUITY			
Liabilities			
Insurance contract liabilities	5,296,999,624	5,393,179,727	
Premium deposit fund	295,482,494	299,280,463	
Insurance payables		76,040	
Accounts payable and accrued expenses	113,162,289	136,390,102	
Income tax liability	1,973,303	-	
Other liabilities	248,244,167	300,528,903	
Net retirement liability	132,892,926	130,392,926	
Net deferred tax liabilities	202,521,763	202,521,763	
THO COLOTTON TAX HADINGO	6,291,276,566	6,462,369,924	
	0,201,210,000	0,402,000,024	
Equity			
Capital stock	626,756,494	626,756,494	
Additional paid-in capital	489,265,675	489,265,675	
Retained earnings:	400,200,070	100,200,070	
Appropriated	290,870,977	307,187,300	
Unappropriated	2,032,916,361	1,967,826,601	
Other comprehensive income	1,187,955,277	1,112,337,520	
Caron comprehensive income	4,627,764,784	4,503,373,590	
	10,919,041,350	10,965,743,514	
	10,818,041,330	10,800,740,014	

# BENEFICIAL LIFE INSURANCE COMPANY, INC. STATEMENTS OF COMPREHENSIVE INCOME

Interim	, .	I	 

	Interim / Unaudited	
	March 31, 2025	March 31, 2024
REVENUES		
Gross premiums on insurance contracts	342,176,105	494,951,027
Reinsurer's share of gross premiums on insurance contracts	(11,371,676)	(9,214,095
Net insurance premiums	330,804,429	485,736,932
Interest income	111,701,396	101,731,325
Dividend income	9,382,324	9,641,581
Net fair value gain on financial assets at FVPL	3,710,019	12,364,946
Gain on sale of investment securities	(2,576,504)	19,046
Rental income	1,083,806	1,031,643
Other income	20,698,512	5,493,200
Other moonie	474,803,983	616,018,673
BENEFITS, CLAIMS AND EXPENSES		
Net benefits and claims incurred on insurance contracts	160,968,507	309,091,178
Net change in legal policy reserves	27,878,142	24,953,951
Net insurance benefits and claims	188,846,649	334,045,129
General and administrative expenses	116,495,536	136,564,297
Commission and other direct expenses	28,343,980	57,751,829
Finance costs and charges	2,583,923	3,310,845
Insurance taxes	6,495,726	9,184,570
	342,765,814	540,856,670
	,	
INCOME BEFORE FOREIGN EXCHANGE CHANGES AND IMPAIRMENT LOSSES	132,038,169	75,162,003
NET FOREIGN EXCHANGE GAIN (LOSS)	(66,449,951)	43,727,250
PROVISION FOR IMPAIRMENT LOSSES ON LOANS AND RECEIVABLES AND INVESTMENT SECURITIES		(6,197,949)
INCOME BEFORE INCOME TAX	65,588,218	112,691,304
INCOME TAX EXPENSE (BENEFIT)	16,989,134	12,447,606
NET INCOME	48,599,084	100,243,698
OTHER COMPREHENSIVE INCOME (LOSS)	, ,	, ,
Item that will be reclassified to profit or loss in subsequent periods -		
Change in revaluation reserves on investment securities [debt		
instruments classified as financial assets at fair value through other	64,163,844	21,026,340
comprehensive income [FVOCI]	04,103,044	21,020,040
Items that will not be reclassified to profit or loss in subsequent periods:		
Remeasurement gain (loss) on legal policy reserves	8,379,767	(37,117,565
Change in revaluation reserves on investment securities (equity		·
instruments classified as financial assets at FVOCI)	3,074,146	(23,499,696
Remeasurement gain (loss) on retirement liability - net of deferred tax	<u>_</u>	_
Revaluation increase on property and equipment - net of deferred tax	-	
Totaldation increase on property and equipment - not or deferred tax	11,453,913	(60,617,261
	75,617,757	(39,590,921
TOTAL COMPREHENSIVE INCOME (LOSS)	124,216,841	60,652,777
Earnings per share	0.0775	0.1599

# STATEMENTS OF CHANGES IN EQUITY

Interim / Unaudited

CAPITAL STOCK - P1 par value Authorized - 1,000,000,000 shares Issued and outstanding - 626,756,494 shares	March 31, 2025	March 31, 2024
Authorized - 1,000,000,000 shares		
Authorized - 1,000,000,000 shares		
issued and odistanding - 020,700,404 shares	626,756,494	626,756,494
	020,730,434	020,730,434
ADDITIONAL PAID-IN CAPITAL	489,265,675	489,265,675
RETAINED EARNINGS		
Appropriation for Negative Legal Policy Reserves		
Balance at beginning of year	307,187,300	231,755,842
Appropriation (reversal) for negative legal policy reserves	(16,316,323)	(8,622,007)
Balance at end of year	290,870,977	223,133,835
Unappropriated		
Balance at beginning of year	1,967,826,601	1,861,791,807
Net income	48,599,084	100,243,698
Reversal (appropriation) for negative legal policy reserves	16,316,323	8,622,007
Transfer from revaluation reserves on investment securities	174,353	155,296
Balance at end of year	2,032,916,361	1,970,812,808
,	2,323,787,338	2,193,946,643
OTHER COMPREHENSIVE INCOME (LOSS)		
Revaluation Reserves on Investment Securities	(400.000.500)	(004.040.000)
Balance at beginning of year	(190,333,596)	(224,212,383)
Change in revaluation reserves	67,237,990	2,473,355
Balance at end of year	(123,095,606)	(221,739,028)
Revaluation Surplus on Property and Equipment - Net of Deferred Tax		
Balance at beginning of year	573,372,182	576,192,633
Transfer of revaluation surplus	•	-
Appraisal increase	-	_
Effect of change in income tax rate	-	_
Balance at end of year	573,372,182	576,192,633
Cumulative Remeasurement Gain on Legal Policy Reserves	722 721 610	640 260 004
Balance at beginning of year Remeasurement gain (loss) on legal policy reserves	733,731,619 8,379,767	648,360,984 (37,117,562)
Balance at end of year	742,111,386	611,243,422
Datarice at end of year	742,111,300	611,243,422
· · ·		
Deferred Tax	(4 432 685 <b>)</b>	(1 180 224)
<b>Deferred Tax</b> Balance at beginning of year	(4,432,685)	(1,180,224)
Deferred Tax Balance at beginning of year Remeasurement loss on retirement liability	-	
Cumulative Remeasurement Gain (Loss) on Retirement Liability - Net of Deferred Tax Balance at beginning of year Remeasurement loss on retirement liability Balance at end of year	(4,432,685) - (4,432,685) 1,187,955,277	(1,180,224) (1,180,224) 964,516,803

# STATEMENTS OF CASH FLOWS

	Interim / Unaudited		
	March 31, 2025	March 31, 2024	
CASH FLOWS FROM OPERATING ACTIVITIES			
Income before income tax	65,588,218	112,691,304	
Adjustments for:	00,000,210	112,001,004	
Interest income	(111,701,396)	(101,731,325)	
Dividend income	(9,382,324)	(9,641,581)	
Unrealized foreign exchange loss (gain)	66,954,383	(42,999,955)	
Depreciation	4,473,986	5,107,661	
Retirement benefits cost	2,500,000	2,500,000	
Finance costs	931,274		
		1,703,700	
Net fair value loss (gain) on financial assets at FVPL Gain on sale of nvestment securities	(3,710,019)	(12,364,946)	
	2,576,504	(19,046)	
Provision for (reversal of) impairment losses on:		(4.000)	
Investment securities	-	(1,236)	
Loans receivables	<u> </u>	6,199,186	
Operating loss before working capital changes	18,230,625	(38,556,238)	
Decrease (increase) in:			
Loans receivables	(4,558,207)	37,115,411	
Short-term investments	9,454,619	51,439,717	
Insurance receivables	(1,723,373)	(9,092,283)	
Increase (decrease) in:			
Insurance contract liabilities	(87,800,336)	63,434,375	
Premium deposit fund	(4,729,243)	(3,529,526)	
Insurance payables	(76,040)	4,285,894	
Accounts payable and accrued expenses	(23,227,813)	(58,206,579)	
Other liabilities	(52,537,410)	1,851,512	
Net cash generated from operations	(146,967,178)	48,742,283	
Income tax paid	(15,015,831)	(11,373,367)	
Interest paid	-	-	
Net cash provided by (used in) operating activities	(161,983,010)	37,368,916	
CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisitions of:			
Investment securities	(787,555,195)	(728,391,857)	
Other assets	888,103	(3,485,490)	
Property and equipment	(10,607,488)	(9,806,648)	
Proceeds from sale/maturities of investment securities	279,831,947	697,457,248	
Interest received	125,796,099	111,325,990	
Dividends received	9,382,324	9,641,581	
Net cash provided by (used in) investing activities	(382,264,210)	76,740,824	
CACH ELOWO EDOM EN ANOINO ACTIVITIES			
CASH FLOWS FROM FINANCING ACTIVITIES			
Loan payments	<b>-</b>	<u>-</u>	
Cash dividends paid	252,673	(9,006)	
Net cash provided by (used in) financing activities	252,673	(9,006)	
NET INCREASE (DECREASE) IN CASH AND CASH EQUIV	(543,994,546)	114,100,734	
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEA	1,016,950,638	1,051,819,070	
CASH AND CASH EQUIVALENTS AT END OF YEAR	472,956,092	1,165,919,804	

# **NOTES TO FINANCIAL STATEMENTS (Unaudited)**

AS AT March 31, 2025

#### 1. Corporate Information

Beneficial Life Insurance Company, Inc. (the Company) was incorporated in the Philippines and registered with the Securities and Exchange Commission (SEC) on March 16, 1960 to engage and carry on the business of life insurance. The Company extended its corporate life for another 50 years commencing on March 16, 2010. However, as prescribed by the Revised Corporation Code of the Philippines which became effective on February 23, 2019, the Company shall have perpetual existence. The Company is also licensed to engage in the reinsurance business. The Company's Certificate of Authority issued by the Insurance Commission (IC) is valid until December 31, 2027.

The Company is 81%-owned by FMF Development Corporation (FMF or Parent Company), a holding company incorporated in the Philippines engaged primarily to own, invest or manage properties such as buildings or other structures and shares of stock and other types of securities.

The Company's registered office address is located at Beneficial Life Building, 166 Salcedo St., Legaspi Village, Makati City.

The financial statements of the Company as at December 31, 2024 and for the year ended December 31, 2024 were approved and authorized for issuance by the Board of Directors (BOD) on April 10, 2025.

# 2. Summary of Material Accounting Policy Information

The material accounting policy information used in the preparation of the financial statements are consistently applied to all the years presented, unless otherwise stated.

# **Basis of Preparation and Statement of Compliance**

The financial statements of the Company have been prepared in compliance with Philippine Financial Reporting Standards (PFRS) Accounting Standards issued by the Philippine Financial and Sustainability Reporting Standards Council. This financial reporting framework includes PFRS, Philippine Accounting Standards (PAS), and Philippine Interpretations from International Financial Reporting Interpretations Committee (IFRIC) issued by the Philippine Financial and Sustainability Reporting Standards and adopted by the SEC, including SEC pronouncements.

#### **Measurement Bases**

The financial statements are presented in Philippine Peso (Peso), the Company's functional currency. All values represent absolute amounts unless otherwise stated.

The financial statements of the Company have been prepared on a historical cost basis, except for financial assets at FVPL and FVOCI which are carried at fair values, certain components of property and equipment which are carried at revalued amounts, and net retirement liability which is carried at the present value of the defined benefit obligation less fair value of plan assets. Historical cost is generally based on the fair

value of the consideration given in exchange for an asset and consideration received for incurring a liability.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the transaction date. The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active market for identical assets or liabilities.
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Company has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

# **Adoption of Amendments to PRFS Accounting Standards**

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of the amendments to PFRS Accounting Standards effective for annual periods beginning on or after January 1, 2024. The adoption of these amendments did not materially affect the financial statements of the Company. Additional disclosures were included in the financial statements, as applicable.

#### **New and Amendments to PFRS Accounting Standards**

Relevant new and amendments to PFRS Accounting Standards, which are effective for annual periods beginning on or after January 1, 2025, are summarized below:

• Amendments to PAS 21, The Effects of Changes in Foreign Exchange Rates - Lack of Exchangeability — The amendments clarify when a currency is considered exchangeable into another currency and how an entity determines the exchange rate for currencies that lack exchangeability. The amendments also introduce new disclosure requirements to help users of financial statements assess the impact when a currency is not exchangeable. An entity does not apply the amendments retrospectively. Instead, an entity recognizes any effect of initially applying the amendments as an adjustment to the opening balance of retained earnings when the entity reports foreign currency transactions. When an entity uses a presentation currency other than its functional currency, it recognizes the cumulative amount of translation differences in equity. Earlier application was permitted.

Effective for annual periods beginning on or after January 1, 2026:

- Amendments to PFRS Accounting Standards 9, Financial Instruments, and PFRS Accounting Standards 7, Financial Instruments: Disclosures Classification and Measurement of Financial Assets The amendments clarify that a financial liability is derecognized when the related obligation is discharged, cancelled, expires or otherwise qualifies for derecognition (e.g. settlement date), and introduces a policy option to derecognize financial liabilities settled through an electronic payment system before settlement date if the required conditions are met. The amendments also clarify the assessment of contractual cash flow characteristics of financial assets, the treatment of non-recourse loans and contractually linked instruments, as well as require additional disclosure requirements for financial assets and liabilities with contingent features and equity instruments classified at fair value through other comprehensive income (FVOCI). Earlier application is permitted.
- Annual Improvements to PFRS Accounting Standards Accounting Standards Volume 11:
- O Amendments to PFRS Accounting Standards 7, Financial Instruments: Disclosures The amendments update and remove some obsolete references related to the gain or loss on derecognition on financial assets of an entity that has a continuing involvement and to the disclosure requirements on deferred differences between fair value and transaction price. The amendments also clarify that the illustrative guidance does not necessarily illustrate all the requirements for credit risk disclosure. Earlier application is permitted.

O Amendments to PAS 7, Statement of Cash Flows - Cost Method – The amendments replace the term 'cost method' with 'at cost' following the deletion of the definition of 'cost method'. Earlier application is permitted.

Effective for annual periods beginning on or after January 1, 2027:

• PFRS Accounting Standards 17, Insurance Contracts – This standard will replace PFRS Accounting Standards 4, Insurance Contracts. It requires insurance liabilities to be measured at current fulfillment value and provides a more uniform measurement and presentation approach to achieve consistent, principle-based accounting for all insurance contracts. It also requires similar principles to be applied to reinsurance contracts held and investment contracts with discretionary participation features issued. An amendment to the standard was issued to (i) reduce costs of transition by simplifying some requirements of the standard, (ii) make financial performance easier to explain, and (iii) ease transition by deferring the effectivity of the standard from 2021 to 2023 and by providing additional relief to reduce the effort required when applying PFRS Accounting Standards 17 for the first time.

In response to the challenges brought by the COVID-19 pandemic, the Insurance Commission (IC) issued Circular Letter 2020-062, Amendment of Section 1 of Circular Letter No. 2018-69, Deferral of IFRS 17 Implementation, which provides a two-year deferral on the implementation of the standard from the 2023 effectivity date.

Consequently, on March 10, 2025, the IC issued Circular Letter No. 2025-004, Application of PFRS Accounting Standards 17-Insurance Contracts in the Audited Financial Statements and Preparation of IC Reportorial Requirements, to further defer the initial application date of PFRS

Accounting Standards 17 for an additional two years. The IC, FSRSC and SEC recognized the need to provide more time for the adoption of PFRS Accounting Standards 17 due to gaps in the insurance industry's preparation. Therefore, all life and nonlife insurance companies in the Philippines shall adopt PFRS Accounting Standards 17 for annual periods beginning on or after January 1, 2027. Earlier application is permitted.

- Amendment to PFRS Accounting Standards 17, Insurance Contracts Initial Application of PFRS Accounting Standards 17 and PFRS Accounting Standards 9, Financial Instruments Comparative Information The amendment adds a transition option for a "classification overlay" to address temporary accounting mismatches between financial assets and insurance contract liabilities relating to comparative information presented on the initial application of PFRS Accounting Standards 17. If an entity elects to apply the classification overlay, it can only do so for comparative periods to which it applies PFRS Accounting Standards 17. No amendments have been made to the transition requirements of PFRS Accounting Standards 9.
- PFRS Accounting Standards 18, Presentation and Disclosure in Financial Statements This standard replaces PAS 1, Presentation of Financial Statements, and sets out the requirements for the presentation and disclosure of information to help ensure that the financial statements provide relevant information that faithfully represents the entity's assets, liabilities, equity, income and expenses. The standard introduces new categories and sub-totals in the statements of comprehensive income, disclosures on management-defined performance measures, and new principles for grouping of information, which the entity needs to apply retrospectively. Earlier application is permitted.

Under prevailing circumstances, the adoption of the foregoing new and amendments to PFRS Accounting Standards is not expected to have any material effect on the financial statements of the Company except for PFRS Accounting Standards 17. The management is currently in the process of performing detailed review and analysis to determine the financial impact of the new insurance contract standard. Additional disclosures will be included in the financial statements, as applicable.

# **Current and Noncurrent Classification**

The Company presents assets and liabilities in the statements of financial position based on liquidity.

An asset is current when it is:

- Expected to be realized or intended to be sold or consumed in normal operating cycle;
- Held primarily for the purpose of trading;
- Expected to be realized within 12 months after the reporting period; or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period.

All other assets are classified as noncurrent.

A liability is current when it is:

- Expected to be settled in its normal operating cycle;
- Held primarily for the purpose of trading;
- Expected to be settled within 12 months after the reporting period; or
- There is no unconditional right to defer settlement of the liability for at least 12 months after the reporting period.

The Company classifies all other liabilities as noncurrent.

Deferred tax assets and liabilities are classified as noncurrent assets and liabilities, respectively.

#### **Financial Assets and Liabilities**

Date of Recognition. The Company recognizes a financial asset or a financial liability in the statements of financial position when it becomes a party to the contractual provisions of a financial instrument.

*Initial Recognition and Measurement*. Financial instruments are recognized initially at fair value, which is the fair value of the consideration given (in case of an asset) or received (in case of a liability). The initial measurement of financial instruments, except for those designated at FVPL, includes transaction cost.

"Day 1" Difference. Where the transaction in a non-active market is different from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Company recognizes the difference between the transaction price and fair value (a "Day 1" difference) in profit or loss. In cases where there is no observable data on inception, the Company deems the transaction price as the best estimate of fair value and recognizes "Day 1" difference in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Company determines the appropriate method of recognizing the "Day 1" difference.

#### **Financial Assets**

In the case of a regular way purchase or sale of financial assets, recognition and derecognition, as applicable, is done using settlement date accounting.

# **Classification and Measurement**

The Company classifies its financial assets at initial recognition under the following categories: (a) financial assets at amortized cost, (b) financial assets at FVOCI and (c) financial assets at FVPL. The classification of a financial instrument largely depends on the Company's business model and its contractual cash flow characteristics.

Financial Assets at Amortized Cost. Financial assets shall be measured at amortized cost if both of the following conditions are met:

- a. the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and
- b. the contractual terms of the financial asset give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal amount outstanding.

After initial recognition, financial assets at amortized cost are subsequently measured at amortized cost using the effective interest method, less allowance for impairment, if any. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the financial assets are derecognized and through amortization process.

The Company's cash and cash equivalents, short-term investments, insurance receivables, loans receivables, accrued investment income and government debt securities assigned as investment deposit

with IC and private debt securities which are held primarily to collect contractual cash flows until maturity included under "Investment securities" account in the statements of financial position are classified under this category.

Debt Instruments at FVOCI. Debt instruments shall be measured at FVOCI if both of the following conditions are met:

- a. the financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling the financial assets; and
- b. the contractual terms of the financial asset give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal amount outstanding.

After initial recognition, interest income (calculated using the effective interest rate method), foreign currency gains or losses and impairment losses of debt instruments measured at FVOCI are recognized directly in profit or loss. Changes in the fair value of these instruments are recognized in other comprehensive income and accumulated in equity. When the financial asset is derecognized, the cumulative gains or losses previously recognized in other comprehensive income are reclassified from equity to profit or loss as a reclassification adjustment.

The Company's investments in private and government debt securities which are denominated in foreign currencies are classified under this category.

Equity Instruments at FVOCI. On initial recognition, equity instruments that are not held for trading may be irrevocably designated as a financial asset to be measured at FVOCI.

Dividends from equity instruments held at FVOCI are recognized in profit or loss when the right to receive payment is established, unless the dividend clearly represents a recovery of part of the cost of the investment.

Changes in the fair value of these instruments including those arising from foreign currency changes are recognized in other comprehensive income and presented in the equity section of the statements of financial position. The cumulative gains or losses will not be reclassified to profit or loss on disposal of the equity instruments, instead, these will be transferred to retained earnings.

The Company's investments in equity instruments which are irrevocably designated at FVOCI at initial recognition are included under this category.

Financial Assets at FVPL. Financial assets that do not meet the criteria for being measured at amortized cost or FVOCI are classified under this category. Specifically, financial assets at FVPL include financial assets that are (a) held for trading, (b) designated upon initial recognition at FVPL, or (c) mandatorily required to be measured at fair value.

Financial assets are classified as held for trading if these are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless these are designated as effective hedging instruments. Financial assets with cash flows that are not solely payments of principal and interest are classified and measured at FVPL, irrespective of the business model. Notwithstanding the criteria for debt instruments to be classified at amortized cost or at FVOCI, debt instruments may be designated at FVPL on initial recognition if doing so eliminates, or significantly reduces, an accounting mismatch.

Financial assets at FVPL are measured at fair value at each reporting date, with any fair value gains or losses recognized in profit or loss to the extent these are not part of a designated hedging relationship. The net gain or loss recognized in profit or loss includes any dividend or interest earned on the financial asset.

The Company's investments in private debt securities which are held for trading and preferred equity instruments are classified under this category.

#### *Impairment*

The Company recognizes an allowance for expected credit losses (ECL) for all debt instruments not measured at FVPL. ECL is based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company expects to receive. The difference is then discounted at an approximation to the asset's original effective interest rate.

The Company's financial assets at amortized cost and debt instruments at FVOCI are subject to ECL using general approach. Under this approach, the ECL is based on the 12-month ECL which pertains to the portion of lifetime ECL that result from default events on a financial instrument that are possible within 12 months after the reporting date.

However, when there has been a significant increase in credit risk since initial recognition, the allowance will be based on the lifetime ECL. When determining whether the credit risk of a financial asset has increased significantly since initial recognition, the Company compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition and consider reasonable and supportable information, that is available without undue cost or effort, that is indicative of significant increases in credit risk since initial recognition.

#### Reclassification

The Company reclassifies its financial assets when, and only when, it changes its business model for managing those financial assets. The reclassification is applied prospectively from the first day of the first reporting period following the change in the business model (reclassification date).

For a financial asset reclassified out of the financial assets at amortized cost category to financial assets at FVPL, any gain or loss arising from the difference between the previous amortized cost of the financial asset and fair value is recognized in profit or loss.

For a financial asset reclassified out of the financial assets at amortized cost category to financial assets at FVOCI, any gain or loss arising from a difference between the previous amortized cost of the financial asset and fair value is recognized in other comprehensive income.

For a financial asset reclassified out of the financial assets at FVPL category to financial assets at amortized cost, its fair value at the reclassification date becomes its new gross carrying amount.

For a financial asset reclassified out of the financial assets at FVOCI category to financial assets at amortized cost, any gain or loss previously recognized in other comprehensive income, and any difference between the new amortized cost and maturity amount, are amortized to profit or loss over the remaining life of the investment using the effective interest method. If the financial asset is subsequently impaired, any gain or loss that has been recognized in other comprehensive income is reclassified from equity to profit or loss.

In the case of a financial asset that does not have a fixed maturity, the gain or loss shall be recognized in profit or loss when the financial asset is sold or disposed. If the financial asset is subsequently impaired, any previous gain or loss that has been recognized in other comprehensive income is reclassified from equity to profit or loss.

For a financial asset reclassified out of the financial assets at FVPL category to financial assets at FVOCI, its fair value at the reclassification date becomes its new gross carrying amount. Meanwhile, for a financial asset reclassified out of the financial assets at FVOCI category to financial assets at FVPL, the cumulative gain or loss previously recognized in other comprehensive income is reclassified from equity to profit or loss as a reclassification adjustment at the reclassification date.

#### **Derecognition**

A financial asset (or where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the right to receive cash flows from the asset has expired;
- the Company retains the right to receive cash flows from the financial asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or
- the Company has transferred its right to receive cash flows from the financial asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its right to receive cash flows from a financial asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of ownership of the financial asset nor transferred control of the financial asset, the financial asset is recognized to the extent of the Company's continuing involvement in the financial asset. Continuing involvement that takes the form of a guarantee over the transferred financial asset is measured at the lower of the original carrying amount of the financial asset and the maximum amount of consideration that the Company could be required to repay.

#### **Financial Liabilities**

#### Classification and Measurement

The Company classifies its financial liabilities at initial recognition under the following categories: (a) financial liabilities at amortized cost, or (b) financial liabilities at FVPL.

As at March 31, 2025 and December 31, 2024, the Company does not have financial liabilities measured at FVPL.

Financial Liabilities at Amortized Cost. Financial liabilities are categorized as financial liabilities at amortized cost when the substance of the contractual arrangement results in the Company having an obligation either to deliver cash or another financial asset to the holder, or to settle the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of its own equity instruments.

These financial liabilities are initially recognized at fair value less any directly attributable transaction costs. After initial recognition, these financial liabilities are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or

premium on the issue and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the liabilities are derecognized or through the amortization process.

The Company's insurance contract liabilities, premium deposit fund, insurance payables, loans payable, accounts payable and accrued expenses (excluding statutory payables) and other liabilities are classified under this category.

#### Classification of Financial Instrument between Liability and Equity

A financial instrument is classified as liability if it provides for a contractual obligation to:

- Deliver cash or another financial asset to another entity;
- Exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Company; or
- Satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Company does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability.

#### Derecognition

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

A modification is considered substantial if the present value of the cash flows under the new terms, including net fees paid or received and discounted using the original effective interest rate, is different by at least 10% from the discounted present value of remaining cash flows of the original liability.

The fair value of the modified financial liability is determined based on its expected cash flows, discounted using the interest rate at which the Company could raise debt with similar terms and conditions in the market. The difference between the carrying value of the original liability and fair value of the new liability is recognized in profit or loss.

On the other hand, if the difference does not meet the 10% threshold, the original debt is not extinguished but merely modified. In such case, the carrying amount is adjusted by the costs or fees paid or received in the restructuring.

#### Offsetting of Financial Assets and Liabilities

Financial assets and financial liabilities are offset and the net amount reported in the statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the statements of financial position.

#### **Insurance Contracts**

#### **Product Classification**

Insurance contracts are defined as those contracts under which the Company (the insurer) accepts significant insurance risk from another party (the policyholders) by agreeing to compensate the policyholders if a specified uncertain future event (the insured event) adversely affects the policyholder. As a general guideline, the Company defines significant insurance risk, by comparing benefits paid with benefits payable if the insured event did not occur. Insurance contracts can also transfer financial risk. Financial risk is the risk of a possible future change in one or more of a specified interest rate, security price, commodity price, foreign exchange rate, index of price or rates, a credit rating or credit index or other variables.

Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its lifetime, even if the insurance risk reduces significantly during a certain period, unless all rights and obligations are extinguished or expired. Investment contracts can, however, be reclassified as insurance contracts after inception if the insurance risk becomes significant.

Insurance contracts are classified with and without Discretionary Participation Features (DPF). DPF is a contractual right to receive, as a supplement to guaranteed benefits, additional benefits that are:

- likely to be a significant portion of the total contractual benefits;
- whose amount or timing is contractually at the discretion of the issuer; and
- that are contractually based on the following:
  - performance of a specified pool of contracts or a specified type of contract;
  - realized and/or unrealized investment returns on a specified pool of assets held by the issuer; or
  - the profit or loss of the company, fund or other entity that issues the contract.

#### **Conventional Long-term Insurance Contracts**

These contracts ensure events associated with human life (for example, death or survival) over a long duration. Premiums are recognized as revenue when they become payable by the contract holder. Benefits are recognized as expense when they are incurred or when the policies reach maturity.

A liability for contractual benefits that is expected to be incurred in the future is recognized for policies that are in-force as at the reporting date. The liability is determined as the expected future discounted value of the benefit payments that are directly related to the contract, less the expected discounted value of the theoretical premiums that would be required to meet the benefit expenses based on the valuation assumptions used. The liability is based on assumptions as to mortality, reserve method, and interest rate approved by the IC.

#### **Reinsurance Contracts**

The Company cedes insurance risk in the normal course of business to reinsurers. Balances due from reinsurance companies for its share in benefits and claims of policyholders are recognized as "Due from reinsurers" under "Insurance Receivables" account in the statements of financial position. Amounts due to reinsurers representing their share in premiums are presented under "Insurance payables" account in the statements of financial position.

An impairment review is performed at each reporting date or more frequently when there are indications of impairment during the reporting year. Impairment occurs when there is objective evidence that the Company may not recover outstanding amounts under the terms of the contract and when the impact on the amounts that the Company will receive from the reinsurer can be measured reliably. The impairment loss is charged to profit or loss.

Ceded reinsurance arrangements do not relieve the Company from its obligations to policyholders.

The Company also assumes reinsurance risk in the normal course of business for life insurance contracts. Premiums and claims on assumed reinsurance are recognized as income and expenses in the same manner as they would be if the reinsurance were considered direct business, taking into account the product classification of the reinsured business. Estimating amounts payable is consistent with the provisions of the associated reinsurance contract.

Premiums and claims are presented on a gross basis for both ceded and assumed reinsurance. Reinsurance assets or liabilities are derecognized when the contractual rights are extinguished or expired or when the contract is transferred to another party.

## **Legal Policy Reserves**

Legal policy reserves are liabilities for contractual benefits that are expected to be incurred in the future related to policies that are in-force as at the reporting date based on the valuation of an independent appraiser. The liability is calculated as the sum of the present value of future benefits and expenses, less the present value of future net premiums arising from the policy discounted at the appropriate risk-free discount rate. The liability is determined using best estimate assumptions with regard to significant recent experience and appropriate margin for adverse deviation from the expected experience.

The Company has different assumptions for different products. However, liabilities for contractual benefits are computed to comply with statutory requirements, which require discount rates to be based on the schedule of spot rates published by IC and mortality and morbidity rates to be in accordance with the standard table of mortality. Reserves are computed per thousand of sum insured and depend on the issue age and policy duration.

Adjustments to the liabilities arising from changes in in-force policies are recorded in "Net change in legal policy reserves" account in profit or loss. Changes in liabilities arising from changes in discount rates are recorded in "Remeasurement gain (loss) on legal policy reserves" account in other comprehensive income.

#### **Policy and Contract Claims**

Policy and contract claims are liabilities for unpaid claims and benefits of policyholders as a result of death of the insured, surrenders and maturities. This also includes cost of claims incurred but not yet reported as at reporting date based on the Company's experience and historical data.

#### **Investment in a Subsidiary**

The Company's investment in a subsidiary is accounted for in the financial statements at cost less any impairment in value.

An assessment of the carrying amount of the investments in a subsidiary is performed when there is an indication that these investments are impaired. If this is the case, the amount of impairment is calculated

as the difference between the carrying amount of the investments and their recoverable amount. Impairment loss is recognized in profit or loss.

#### **Property and Equipment**

Property and equipment, other than land, buildings and office condominium, are stated at cost less accumulated depreciation and any impairment in value.

The initial cost of property and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost can be measured reliably. All other repairs and maintenance are charged against profit or loss during the financial period in which these were incurred.

When assets are retired or otherwise disposed of, the cost and the related accumulated depreciation and any impairment in value are removed from the accounts and any resulting gain or loss is recognized in profit or loss.

The Company's land, buildings and office condominium are stated at revalued amounts based on the valuation of an independent appraiser. Any increase in the value of property and equipment at revalued amounts is recognized under "Revaluation surplus on property and equipment" account in the equity section of the statements of financial position. Any decrease is first offset against an increase on earlier valuation in respect of the same class of property and is thereafter recognized as an expense. Annually, an amount from the revaluation surplus is transferred to retained earnings for the depreciation and related to the revaluation surplus.

Upon the disposal of a revalued property, the relevant portion of the revaluation surplus realized in respect of previous valuation is released directly from the revaluation surplus to retained earnings.

Depreciation is calculated on a straight-line basis over the estimated useful lives of the property and equipment as follows:

	Number of years
Building and office condominium	10 - 40
Transportation equipment	3 - 5
Office furniture and equipment	2 - 5

The assets' residual values, useful lives and depreciation method are reviewed periodically to ensure that the residual values, period and method of depreciation are consistent with the expected pattern of economic benefits from items of property and equipment.

Fully depreciated assets are retained in the accounts until these are no longer in use and no further charge for depreciation is made in respect of those assets.

#### **Impairment of Nonfinancial Assets**

The nonfinancial assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If any such indication exists and where the carrying amount exceeds its estimated recoverable amounts, the asset is written down to its recoverable amount. The estimated recoverable amount of the asset is the higher of an asset's fair value

less costs to sell or value-in-use. In assessing value-in-use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. Impairment losses are recognized in profit or loss.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. However, that increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss. After such reversal, the depreciation charge is adjusted in future years to allocate the asset's revised carrying amount, on a systematic basis over its remaining useful life.

#### **Premium Deposit Fund**

Premium deposit fund pertains to the premium deposits of the policyholders which earn interest at such rates as the Company declares but not less than the lowest interest rate prevailing on savings accounts of banks. The amount of premium deposits of the policyholders shall not exceed the future contractual premiums of the insurance contracts.

If at any premium date, premiums remain unpaid, and provided that the fund balance is sufficient to pay such premiums in full, the premium due shall be paid from this fund.

# **Equity**

Capital Stock. Capital stock is measured at par value for all shares issued.

Additional Paid-in Capital (APIC). When the Company issues shares in excess of par, the excess is recognized as APIC. Incremental costs incurred directly attributable to the issuance of new shares are treated as deduction from APIC.

Retained Earnings. Retained earnings represent the cumulative balance of net income, net of any dividend declaration and prior period adjustments. Unappropriated retained earnings represent that portion which is free and can be declared as dividends to stockholders while appropriated retained earnings represent that portion which has been appropriated and therefore is not available for any dividend declaration.

Other Comprehensive Income. Other comprehensive income comprises items of income and expense (including items previously presented under equity) that are not recognized in profit or loss for the year in accordance with PFRS. Other comprehensive income includes revaluation reserves on investment securities, revaluation surplus on property and equipment, remeasurement gain or loss on legal policy reserves and remeasurement gain or loss on net retirement liability. Other comprehensive income items that will be reclassified subsequently to profit or loss are presented separately from those items that will not be reclassified to profit or loss subsequently.

# **Revenue Recognition**

The company assesses its revenue arrangements to determine if it is acting as principal or as an agent. The company has assessed that it acts as a principal in all of its revenue sources.

The following specific recognition criteria must also be met before revenue is recognized:

*Premium Income*. Gross recurring premiums from life insurance contracts are recognized as revenue when payable by the policyholder. For single premium business, revenue is recognized on the date from which the policy becomes effective. For regular premium contracts, revenues are recognized at the date when payments are due.

Estimates of premiums due as at the reporting date but not yet received are assessed based on the estimates from underwriting or past experience and are included in premiums earned.

Interest Income. For interest-bearing financial instruments classified as financial assets at FVPL, financial assets at FVOCI and financial assets at amortized cost, interest income is recorded at the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset.

Once the recorded value of a financial asset or group of similar financial assets has been reduced due to an impairment loss, interest income continues to be recognized using the original effective interest rate applied to the new carrying amount.

*Dividend Income*. Dividend income is recognized when the Company's right to receive the payment is established.

Other Income. Other income includes policy issue fees, reversal of denied claims and other income that are recognized in profit or loss when earned.

#### **Benefits, Claims and Expenses Recognition**

Benefits and Claims. Benefits and claims consist of benefits and claims incurred during the period and changes in the valuation of legal policy reserves (including incurred but not reported losses). Death claims and surrenders are recorded on the basis of notifications received. Maturities are recorded when due.

*General and Administrative Expenses.* General and administrative expenses constitute costs of administering the business. These are recognized as expense when incurred.

Commission and Other Direct Expenses. Commissions and other direct expenses are recognized when the insurance contracts are entered and the premiums are recognized.

*Insurance Taxes*. Insurance taxes pertain to premium taxes and documentary stamp taxes on life insurance policies which are expensed as incurred.

Finance Costs and Charges. Finance costs and charges consist mainly of interest expense and bank charges incurred by the Company. Interest expense is recognized in profit or loss as it accrues and is calculated using the effective interest method. Accrued interest is credited to the liability account every policy anniversary date.

#### **Employee Benefits**

Short-term Benefits. The Company provides short-term benefits to its employees in the form of basic pay, 13th month pay, bonuses, employer's share on government contribution and other short-term benefits. Short-term employee benefit liabilities are measured on an undiscounted basis and are expensed as the related service is provided.

Retirement Benefits. The Company has a funded, noncontributory defined benefit plan covering all qualified employees. The retirement benefits cost is determined using the projected unit credit method which reflects services rendered by employees to the date of valuation and incorporates assumptions concerning employees' projected salaries.

The Company recognizes service costs, comprising of current service costs, past service costs, gains and losses on curtailments and non-routine settlements and net interest expense or income in profit or loss. Past service costs are recognized in profit or loss on the earlier of the date of the plan amendment or curtailment and the date that the Company recognizes restructuring-related costs.

Net interest on the net retirement liability or asset is the change during the period in the net retirement liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net retirement liability or asset.

Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Company nor can they be paid directly to the Company. Fair value of plan assets is based on market price information.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in other comprehensive income in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

The net retirement asset or liability is the aggregate of the present value of the defined benefit obligation and the fair value of plan assets on which the liabilities are to be settled directly.

The present value of the defined benefit liability is determined by discounting the estimated future cash outflows using interest rate on government bonds that have terms to maturity approximating the terms of the related retirement liability.

Actuarial valuations are made with sufficient regularity that the amounts recognized in the financial statements do not differ materially from the amounts that would be determined at the reporting date.

#### **Income Taxes**

*Current tax*. Current tax is the expected tax payable on the taxable income for the year, using tax rate and tax laws enacted or substantively enacted at the reporting date.

*Final Tax*. Final taxes are recognized for taxes paid on certain income payments. These are not creditable to income tax due on income subject to regular corporate income tax (RCIT). The applicable tax rates differ depending on the particular income subject to final tax.

*Deferred tax.* Deferred tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences and carry forward benefits of net operating loss carryover (NOLCO) and excess of minimum corporate income tax (MCIT) over the RCIT, to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences and carry forward benefits of NOLCO and excess MCIT over RCIT can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient future taxable profit will be available to allow all or part of the deferred income tax assets to be utilized.

Deferred tax assets and liabilities are measured at the tax rate that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rate (and tax laws) in effect at the reporting date.

Deferred tax assets and liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Deferred tax is recognized in profit or loss except to the extent that it relates to a business combination, or items directly recognized in equity as OCI.

#### **Leases**

A contract is, or contains, a lease when it conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset for a period of time, the Company assesses whether, throughout the period of use, the lessee has both of the following:

- The right to obtain substantially the economic benefits from use of the identified asset; and
- The right to direct the use of the identified asset.

If the Company has the right to control the use of an identified asset for only a portion of the term of the contract, the contract contains a lease for that portion of the term.

The Company as a Lessor. Leases where the Company does not transfer substantially all the risks and rewards of ownership of the assets are classified as operating leases. Operating lease payments are recognized as revenue in profit or loss on a straight-line basis over the lease term. Initial direct costs incurred in negotiating operating leases are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as the rental income.

The Company as a Lessee. At the commencement date, the Company recognizes ROU assets and lease liabilities for all leases, except for leases with lease terms of 12 months or less (short-term leases) and

leases for which the underlying asset is of low value in which case the lease payments associated with those leases are recognized as an expense on a straight-line basis.

# **Foreign Currency Transactions**

Transactions denominated in foreign currencies are recorded using the exchange rate at the date of the transaction. Outstanding monetary assets and liabilities denominated in foreign currencies are translated using the closing rate of exchange at the end of the reporting year. Foreign exchange differences are credited or charged directly to profit or loss.

#### **Related Party Transactions**

Related party relationship exists when one party has the ability to control, directly, or indirectly through one or more intermediaries, or exercise significant influence over the other party in making financial and operating decisions. Such relationships also exist between and/or among entities which are under common control with the reporting entity, or between, and/or among the reporting entity and its key management personnel, directors or its stockholders. In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely to the legal form.

Related party transactions are transfers of resources, services or obligations between the Company and its related parties, regardless whether a price is charged.

#### **Provisions**

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

#### **Contingencies**

Contingent liabilities are not recognized but are disclosed in the notes to financial statements unless the probability of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized but are disclosed in the notes to financial statements when an inflow of economic benefits is probable.

#### **Events After the Reporting Date**

Events after reporting date that provide additional information about the Company's financial position at the end of reporting year (adjusting events) are reflected in the financial statements. Events after reporting that are non-adjusting events are disclosed in the notes to financial statements when material.

#### 3. Significant Judgments, Accounting Estimates and Assumptions

The preparation of the Company's financial statements requires management to make judgments, accounting estimates and assumptions that affect the amounts of assets, liabilities, income and expenses reported in the financial statements. These are based on management's evaluation of relevant facts and circumstances as of the date of the financial statements. While the Company believes that the assumptions are reasonable and appropriate, significant differences in the actual experience or significant

changes in the assumptions may materially affect the estimated amounts. Actual results could differ from such estimates.

#### **Judgments**

In the process of applying the Company's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the financial statements.

Identifying the Product Classification. The Company has determined that the policies it issues have significant insurance risk and therefore meets the definition of an insurance contract and are accounted for as such. Insurance contracts are those contracts when the Company has accepted significant insurance risk from another party (the policyholders) by agreeing to compensate the policyholders if a specified uncertain future event adversely affects the policyholders. As a general guideline, the Company determines whether it has significant insurance risk, by comparing benefits paid with benefits payable if the insured event did not occur. Insurance contracts also transfer financial risk.

Classifying the Financial Instruments. Classification of financial assets depends on the results of the business model test and "sole payment of principal and interest" test performed by the Company. The Company exercises judgment in determining the business model to be used in managing its financial instruments to achieve their business objectives.

Defining Default and Credit-Impaired Financial Assets. The Company defines a financial instrument as in default, which is fully aligned with the definition of credit- impaired, when it meets one or more of the following criteria:

- a. Quantitative Criteria the borrower is more than 1 year past due on its contractual payments, which is consistent with the Company's definition of default.
- b. Qualitative Criteria The borrower meets unlikeliness to pay criteria, which indicates the borrower is in significant financial difficulty. These are instances where:
  - The borrower is experiencing financial difficulty or is insolvent;
  - The borrower is in breach of financial covenants;
  - Concessions have been granted by the Company, for economic or contractual reasons relating to the borrower's financial difficulty; or
  - It is probable that the borrower will enter bankruptcy or other financial reorganization.

The criteria above have been applied to all financial instruments held by the Company and are consistent with the definition of default used for internal credit risk management purposes. The default definition has been applied consistently to the determination of ECL.

Grouping of the Financial Assets for Measurement of ECL on a Collective Basis. For ECL provisions that are assessed on a collective basis, grouping of exposures is performed on the basis of shared risk characteristics, such that risk exposures within a group are homogeneous. For loans receivables, debtors are grouped based on the type of loan and debtors' geographical location.

Determining the Lease Commitments - Company as a Lessor. The Company has entered into lease agreements as a lessor on its properties. The Company has determined that it retains the significant risks

and rewards of ownership of the leased properties. The leases are therefore accounted for as operating leases.

Determining the Lease Commitments - Company as a Lessee. The Company has lease agreements for its branches and agency offices. The Company has determined that it obtains substantially all of the economic benefits from use of the identified assets and the right to direct the use of such assets. Moreover, the Company assessed that these lease agreements qualify as leases of low value assets or short-term leases.

#### **Estimates and Assumptions**

The key assumptions concerning the future and other key sources of estimation uncertainty at the financial reporting date, that have a risk of causing a material adjustment to the carrying amount of assets and liabilities within the next financial year are discussed below.

Determining the Fair Value of Financial Instruments. The fair values of investments that are actively traded in organized financial markets are determined by reference to quoted market prices at the close of business on the reporting date.

In accordance with the amendments to PFRS Accounting Standards 7, Financial Instruments: Disclosures, disclosures about the level in the fair value hierarchy are required in which the fair value measurements are categorized for assets and liabilities measured in the statements of financial position. The Company uses judgment in assessing the significance of a particular input to the fair value measurements in its entirety, considering factors specific to the asset or liability.

Estimating the Legal Policy Reserves. Reserves are set up as requirement pursuant to the provision and guidelines set by the IC, which should not be less than the reserves required. These are computed using assumptions that are based on the standard mortality and morbidity tables, interest rates, lapse and/or persistency, expenses, non-guaranteed benefits and margin for adverse deviation as required by the IC.

Estimating the Claims Incurred but not Reported. Provision is made for the cost of claims incurred but not yet reported as at reporting date based on the Company's experience and historical data. Differences between the provision for outstanding claims at the reporting date and subsequent revisions and settlements are included in statements of comprehensive income of subsequent years.

Estimating the Allowance for ECL of Financial Assets at Amortized Cost and Debt Instruments under Financial Assets at FVOCI. The Company determines the allowance for ECL using general approach based on the probability-weighted estimate of the present value of all cash shortfalls over the expected life of financial assets at amortized cost. ECL is provided for credit losses that result from possible default events within the next 12-months unless there has been a significant increase in credit risk since initial recognition, in which case, ECL is provided based on lifetime ECL.

When determining if there has been a significant increase in credit risk, the Company considers reasonable and supportable information that is available without undue cost or effort and that is relevant for the particular financial instrument being assessed such as, but not limited to, the following factors: (a) actual or expected external and internal credit rating downgrade; (b) existing or forecasted adverse changes in business, financial or economic conditions; and (c) actual or expected significant adverse changes in the operating results of the borrower.

Estimating the Useful Lives of Property and Equipment. The useful life of each of the Company's property and equipment is estimated based on the year over which the asset is expected to be available for use. Such estimation is based on a collective assessment of similar businesses, internal technical evaluation and experience with similar assets. The estimated useful life of each asset is reviewed at each financial yearend and updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the asset. However, it is possible that future financial performance could be materially affected by changes in the amounts and timing of recorded expenses brought about by changes in the factors mentioned above. A reduction in the estimated useful life of any item of property and equipment would increase the recorded depreciation and decrease its carrying amounts.

There were no changes in the estimated useful lives of the Company's property and equipment at cost and revalued amounts in 2025 and 2024.

Determining the Revalued Amount of Property and Equipment. The Company carries certain property and equipment at revalued amounts. The appraised values of land, buildings and office condominium were arrived using the market data approach and cost approach.

With market data approach, the values of the properties are based on sales and listings of comparable properties registered in the vicinity. The technique of this approach requires the establishment of comparable properties by reducing reasonable comparative sales and listings to a common denominator and adjustment of the differences between the subject property and those actual sales and listings regarded as comparable. The comparison was premised on the factors of location, characteristics of the lot, time element, quality and prospective use.

Cost approach is evidenced by the observed condition in comparison with new units of like kind tempered by consideration given to extent, character and utility of the property which is to be continued in its present use as part of a going concern but without specific relation to earnings.

The latest independent property valuation of land, building and office condominium was performed for December 31, 2022 valuation cut-off date.

Assessing the Impairment of Nonfinancial Assets. The Company assesses impairment on its nonfinancial assets whenever events or changes in circumstances indicate that the carrying amounts of these assets may not be recoverable.

The factors that the Company considers important which could trigger an impairment review include the following:

- significant underperformance relative to expected historical or projected future operating results:
- significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- significant negative industry or economic trends.

The Company recognizes an impairment loss whenever the carrying amount of an asset exceeds it recoverable amount. Recoverable amounts are estimated for individual assets or, if it is not possible, for the cash-generating unit to which the asset belongs. Determining such amount requires the estimation of cash flows expected to be generated from the continued use and ultimate disposition of such assets.

Determining the Retirement Liability. The determination of the obligation and cost of retirement benefits is dependent on the assumptions used by the actuary in calculating such amounts. These assumptions are described in Note 22 to the audited financial statements as at December 31, 2024 and include, among others, discount rate and salary increase rate. Actual results that differ from the Company's assumptions are accumulated and recognized in other comprehensive income, therefore, generally affect the recognized expense and recorded obligation.

Assessing the Realizability of Deferred Tax Assets. The Company's assessment of the recognition of deferred tax assets on deductible temporary differences is based on the Company's past results and future expectations on revenue and expenses. The carrying amount of deferred tax assets is reviewed at each financial reporting date and reduced to the extent that it is no longer probable that sufficient future taxable income will be available to allow all or part of the deferred tax assets to be utilized.

#### **TOP FIVE INDICATORS**

	Interim F/S	Interim F/S	Audited F/S
Indicator	03/31/2025	03/31/2024	12/31/2024
1. Networth excess / (deficiency) in Php Millions	1,493.62	243.13	310.97
2. Non admitted assets to admitted assets ratio	16.80%	25.96%	26.46%
3. Claims ratio	48.34%	63.63%	69.89%
4. Underwriting expense ratio	36.89%	30.55%	39.58%
5. Investment income ratio	13.94%	15.87%	25.72%

#### **NETWORTH**

Networth per Registrant (in Millions of Pesos)	2,793.62	1,543.13	1,610.97
less: Required networth per R.A. 10607	1,300.00	1,300.00	1,300.00
Excess / (Deficiency)	1,493.62	243.13	310.97

The Registrant computes for its own admitted and non admitted assets and subject to the examination of the Insurance Commission on an annual basis. Compliance is required under Section 194 of Republic Act no. 10607 that the networth be equivalent to P900Million for the years 2019-2021. Effective December 31, 2022, the required networth increases to P1.30Billion. Networth is computed as total admitted assets less total liabilities.

#### NON-ADMITTED ASSETS TO ADMITTED ASSETS RATIO

Formula: Non-admitted Assets / Admitted assets all results <10%

This ratio measures the degrees to which the company has invested on non-admitted assets, which may represent either non-productive or risky investments, in line with the provisions of the Amended Insurance Code. The usual range for this ratio is 10% and below. On April 8, 2025, the IC issued CL 2025-09 with the subject Omnibus Guidelines on Investments. This CL was applied to the financial reports as of March 31, 2025, which explains the decrease in non-admitted assets to admitted assets ratio, and consequently, the increase in Networth.

#### **CLAIMS RATIO**

Formula: Total claims / Total Premiums (net of reinsurance) X 100%

The claims ratio shows what percentage of pay outs are being settled with receipts. As per industry average, for years 2013 to 2015, the usual range falls between 20% to 60%.

#### **UNDERWRITING EXPENSE RATIO**

Formula: Underwriting expense (excluding insurance benefits) / Total premiums (net of reinsurance) x 100% Underwriting expenses are the costs of obtaining new policies. The lower the underwriting expense ratio, the better as this means more profit to the company.

#### **INVESTMENT INCOME RATIO**

Formula: Net Investment Income / Total Income x 100%

Insurance companies have two main sources of revenue: premiums from underwriting activities and returns on investment income. Insurance companies invest premiums in order to generate a profit. Insurers invest in a wide array of assets and must balance the desire to earn a higher return through riskier investments with the need to maintain liquidity in order to cover the liabilities associated with claims made against the policies that they underwrite.

Note: With references to letters from IC re: results of submissions of FRF, RBC2 and GPV reports.



166 Salcedo Street, Legaspi Village Makati City

# PARTICIPATION VIA REMOTE COMMUNICATION AND PROCEDURE FOR VOTING IN ABSENTIA IN 2025 ANNUAL STOCKHOLDERS' MEETING

The stockholders of record of Beneficial Life Insurance Company, Inc. (the "Company") as of o2 June 2025 are entitled to attend, participate, and vote in absentia during the Annual Stockholders' Meeting (ASM) on June 30, 2025 provided they comply with the following procedure:

#### I. VOTING IN ABSENTIA

The Company has established a designated website in order to facilitate the registration of and voting in absentia by stockholders at the 2025 ASM, as allowed under Sections 23 and 57 of the Revised Corporation Code.

- 1. Stockholders on record as of 02 June 2025 (the "Stockholder/s") may register at the following web address: <a href="https://form.jotform.com/benlifemis.com.ph/2025-ASM-registration">https://form.jotform.com/benlifemis.com.ph/2025-ASM-registration</a> The registration period is from 12:00 o'clock in the afternoon of June 02, 2025 and until 12:00 o'clock in the afternoon of June 30, 2025.
- Upon registration, Stockholders shall be asked to provide the below- enumerated information and upload the documents listed below (the file size should be no larger than 5MB):
  - a. For individual Stockholders:
    - i. First and Last Name
    - ii. Birthdate
    - iii. Residential Address
    - iv. Mobile Number
    - Phone Number v.
    - vi. Email address
  - Current photograph of the Stockholder (with the face fully visible) vii.
  - Valid government-issued ID viii.
  - For Stockholders with joint accounts: ix.

A scanned copy of an authorization letter signed by all Stockholders, identifying who among them is authorized to cast the vote for the account (to be uploaded under Other Documents)

- b. For corporate/organizational Stockholders:
  - i. First and Last Name of authorized individual
  - Residential Address ii.
  - iii. Mobile Number
  - Phone Number iv.
  - Email address v.
  - vi. Current photograph of the individual authorized to cast the vote for the account (the "Authorized Voter")
- vii. Valid government-issued ID of the Authorized Voter
- viii. A scanned copy of the Secretary's Certificate or other valid authorization in favor of the Authorized Voter (to be uploaded under Other Documents)

- Registration shall be validated by the Office of the Corporate Secretary. Once the Stockholder has been successfully validated, a username and password shall be generated for the Stockholder, which shall be sent to the email address indicated by the Stockholder on the registration form.
- The registered Stockholder may then proceed to log in on the voting website: (https://form.jotform.com/benlifemis.com.ph/2025-ASM-polls) using the username and password provided and cast their votes. All items in the agenda for approval shall be shown one at a time and the registered Stockholder may vote Yes, No, or Abstain. The vote is considered cast for all the registered Stockholder's shares.
- Once voting on all the agenda items is finished, the registered Stockholder shall be shown a summary of votes cast. The Stockholder can then proceed to submit the accomplished ballot by clicking the 'Submit' button. Before submission, the website will prompt the Stockholder to confirm the submission of the ballot.
- Voting shall be open from June 08, 2025 at 12:00 noon to June 30, 2025 at 5:00 pm.
- The Office of the Corporate Secretary shall tabulate all votes cast in absentia together with the votes cast by proxy, and an independent third party will validate the results.
- Stockholders who register and vote on the website for voting in absentia are hereby deemed to have given their consent to the collection, use, storing, disclosure, transfer, sharing and general processing of their personal data by the Company and by any other relevant third party for the purpose of electronic voting in absentia for the ASM and for all other purpose for which the Stockholder can cast his/her vote as a stockholder of the Company.

## II. PARTICIPATION VIA REMOTE COMMUNICATION

- Stockholders may attend the meeting on June 30, 2025 via the following link: https://www.benlife.com.ph/benlife-2025-ASM/
- 2. Stockholders who have not sent their proxies or registered on the voting in absentia website ("Unregistered Stockholders") may still attend the meeting. Unregistered Stockholders are requested to notify the Company by e-mail to corpsec@benlife.com.ph no later than 12 noon of June 30, 2025 of their intention to participate in the meeting via remote communication. For validation purposes, Unregistered Stockholders shall also provide the Company the following information in their notification email: (i) complete name; (ii) address; (iii) active phone number; and (iv) valid government-issued ID.
- For purposes of quorum, only the following Stockholders shall be counted as present:
  - Stockholders who have registered and voted online via voting in absentia platform before the cut-off time;
  - Stockholders who have sent their valid proxies either to the Office of the Corporate Secretary or via email to *corpsec@benlife.com.ph* before the deadline;
  - Stockholders who have notified the Company of their intention to participate in the meeting by remote communication before the deadline;
- Questions and comments on the items in the Agenda may be sent to corpsec@benlife.com.ph. Questions or comments received on or before 27 June 2025 may be responded to during the ASM.
- 5. Any questions not answered during the meeting shall be answered via email.