## WE ARE NOT SOLICITING YOUR PROXY.

Stockholders who wish to cast their votes may do so via method provided for voting *in absentia* or by accomplishing the proxy form provided below. The detailed procedure for casting votes *in absentia* shall be sent securely to the stockholders. Stockholders who wish to vote by proxy shall send the proxies via email to corpsec@benlife.com.ph or hard copies to the Office of the Corporate Secretary at 7/F Beneficial Life Building, 166 Salcedo Street, Legaspi Village, Makati City <u>on or before 5:00 P.M. of 14 June 2021</u>. Validation of proxies shall be held on <u>June 18, 2021 at 2:00 p.m.</u> at the Office of the Corporate Secretary.

## PROXY

The undersigned stockholder of **BENEFICIAL LIFE INSURANCE COMPANY, INC.** (the "Company") hereby appoints \_\_\_\_\_\_, or in his/her absence, the Chairman of the Board, as his/her attorney-in-fact and proxy, with power of substitution, to present and vote all shares registered in his/her/its name as proxy of the undersigned stockholder, at the annual meeting of stockholders of the Company on June 24, 2021 and at any of the adjournments thereof for the purpose of acting on the following matters:

- 1. Approval of Minutes of the Annual Stockholders' Meeting held on October 15, 2020 \_\_\_\_\_Yes \_\_\_\_No \_\_\_\_Abstain
- 2. Approval of Annual Report and 2020 Audited Financial Statements \_\_\_\_\_Yes \_\_\_\_No \_\_\_\_Abstain
- Amendment of Article III Section 1 (Number of Members) and Article VI of the Company's Amended By-Laws and Amended Articles of Incorporation, respectively, to Reduce the Number of Directors of the Company from Eleven (11) to Nine (9) Directors \_\_\_\_\_Yes \_\_\_\_\_No \_\_\_\_\_Abstain
- 4. Amendment of Relevant Provisions of the Amended By-Laws of the Company Pursuant to and in Compliance with the SEC Directive (dated 10 February 2021) to the Company
  - Yes No Abstain
- 5. Ratification of all acts and resolutions of the Board and its Committees, and Officers and Management adopted during the preceding year \_\_\_\_\_Yes \_\_\_\_\_No \_\_\_\_\_Abstain
- 6. Election of Directors

No. of Votes

Roberto C. Fernandez	Yes	No	Abstain
Jaime C. Fernandez Maria Elena C. Fernandez Santiago Gabriel Fernandez Paul P. Sagayo, Jr.			
Independent Directors			
Roberto F. De Ocampo Jaime F. Panganiban Cesar O. Virtusio John E. Huang			
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- 7. Election of Reyes Tacandong & Company as External Auditor \_\_\_\_\_Yes \_\_\_\_No \_\_\_\_Abstain
- 8. At their discretion, the proxy(ies) named above is (are) authorized to vote upon such other matters as may properly come before the meeting.

\_\_\_\_Yes \_\_\_\_No \_\_\_\_Abstain

Printed Name of Stockholder

Signature of Stockholder/ Authorized Signatory

Address of Stockholder

**Contact Telephone Number** 

## Date

THIS PROXY, WHEN PROPERLY EXECUTED, WILL BE VOTED IN THE MANNER AS DIRECTED HEREIN BY THE STOCKHOLDER(S). IF NO DIRECTION IS MADE, THIS PROXY WILL BE VOTED FOR THE ELECTION OF ALL NOMINEES AND FOR THE APPROVAL OF THE MATTERS STATED ABOVE AND FOR SUCH OTHER MATTERS AS MAY PROPERLY COME BEFORE THE MEETING IN THE MANNER DESCRIBED IN THE INFORMATION STATEMENT AND/OR AS RECOMMENDED BY MANAGEMENT OR THE BOARD OF DIRECTORS.

A STOCKHOLDER GIVING A PROXY HAS THE POWER TO REVOKE IT AT ANY TIME BEFORE THE RIGHT GRANTED IS EXERCISED. A PROXY IS ALSO CONSIDRED REVOKED IF THE STOCKHOLDER ATTENDS THE MEETING IN PERSON AND EXPRESSES HIS INTENTION TO VOTE IN PERSON.

A PROXY SUBMITTED BY A CORPORATION SHOULD BE ACCOMPANIED BY A CORPORATE SECRETARY'S CERTIFICATE QUOTING THE BOARD RESOLUTION DESIGNATING A CORPORATE OFFICER TO EXECUTE THE PROXY. IN ADDITION TO THE ABOVE REQUIREMENT FOR CORPORATIONS, A PROXY FORM GIVEN BY A BROKER OR CUSTODIAN BANK IN RESPECT OF SHARES OF STOCK CARRIED BY SUCH BROKER OR CUSTODIAN BANK FOR THE ACCOUNT OF THE BENEFICIAL OWNER MUST BE ACCOMPANIED BY A CERTIFICATION UNDER OATH STATING THAT THE BROKER OR CUSTODIAN BANK HAS OBTAINED THE WRITTEN CONSENT OF THE ACCOUNT HOLDER.

NOTARIZATION OF THIS PROXY IS NOT REQUIRED.